# ANNUAL REPORT RELEASED FOR 2011.

# SOJAPROTEIN A.D. BEČEJ

	o be entered	by legal entity	- entrepr	eneur			<u> </u>		
08114072					1007	74158	7		
Identification number  To be		ustry code y the Busines	s Registe			cation N	umber	·	
750									
1 2 3 Type of Business	19	20 2	21 22	23	24	25	26		

Name: Sojaprotein AD

Main office: Bečej, Industrijska 1

**INCOME STATEMENT** 

(bar code)

7005011241438

Period from 01/01/2011 to 31/12/2011

-in thousands RSD

	Column titles illegible	a street to	7944.0	North State (1986)	
	A. INCOME AND EXPENSES FROM CONTINUING OPERATIONS			•	
	I. OPERATING INCOME (202+203+204-205+206)	201		12188506	1451284
60 and 61	Income from the sale of merchandise	202	1	11669080	1427196
62	Income from the own use of products, services and merchandise	203		49297	1084
630	<ol><li>Increase in value of inventories of work in progress and finished products</li></ol>	204		354653	
631	4.Decrease in value of inventories of work in progress and finished products	205		0	7308
64 and 65	5. Other operating income	206	2	115476	30312
	II. OPERATING EXPENSES (2008 TO 212)	207	<del>                                     </del>	10980994	1279365
50	Costs of merchandise sold	208	3	1817512	397867
51	2. Costs of material	209	4	7915251	784602
52	Costs of salaries, fringe benefits and other personal expenses	210	5	410847	36431
54	Costs of depreciation and provisions	211	6	191408	14760
53 and 55	5. Other operating expenses	212	7	645976	45703
	III. OPERATING PROFIT (201-207)	213	<del> </del>	1207512	171918
	IV. OPERATING LOSS (207-201)	214			
66	V. FINANCIAL INCOME	215	8	748737	49907
56	VI. FINANCIAL EXPENSES	216	9	735778	137662
67 and 68	VII. OTHER INCOME	217	10	39487	4113
57 and 58	VIII. OTHER EXPENSES	218	11	54874	4325
<del></del> `	IX. INCOME FROM CONTINUING OPERATIONS BEFORE TAXES (213-214+215-216+217-218)	219	12	1205084	83950
	X. LOSS FORM CONTINUING OPERATIONS BEFORE TAXES (214-213-215+216-217+218)	220			
69 - 59	XI. NET INCOME FROM DISCONTINUED OPERATIONS	221			
59 - 69	XII. NET LOSS FROM DISCONTINUES OPERATIONS	222		<del></del>	· .

Application No: 276414

Page 5 of 18

-in thousands RSD

	Column titles Illegible				
<del></del>	B. INCOME BEFORE TAXES (219'220+221-222)	223	12	1205084	839509
	V. LOSS BEFORE TAXES (220-219+222-221)	224			
	G. INCOME TAX				
721	Tax expense of the period	225	+	62394	43134
722	2. Deferred tax expenses of the period	226		0	4361
722	Deferred tax income of the period	227		142	(
723	D. Personal earnings of the employer, paid	228	1		<del></del> .
	DJ. NET PROFIT (223-224-225-226+227-228)	229		1142832	792014
	E. NET LOSS (224-223+225+226-227+228)	230			
	AA".NET PROFIT BELONGING TO MINORITY INVESTORS	231	<u> </u>		
	Z. NET PROFIT BELONGING TO OWNERS OF PARENT LEGAL ENTITY	232			<u> </u>
	I. EARNINGS PER SHARE		13		<del></del>
	Basic earnings per share	233			<u>.</u>
	2. Impairment (diluted) earnings per share	234	1	<del></del>	

In Bečej, as of 28/02/2012

/signature/

Person responsible for preparation of financial statements

/company stamp/

Legal representative

Sojaprotein

JOINT STOCK COMPANY / FOR SOYBEAN PROCESSING

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Form prescribed by Regulations on Form and Content of Financial Statements of Enterprises, Cooperatives, other Legal Entities and Entrepreneurs ("Official Gazette of RS", No. 114/06, 5/07, 119/08 and 2/10)

	To be entered	l by legal en	itity - e	ntrepre	eneur			
08114072				:		1007	74158	17
ntification number	In	dustry code		_	Tax	Identific	cation N	lumber
To	be completed	by the Busin	ness R	egister	s Age	псу		
750								
1 2 3 Type of Business	19	20	21	22	23	24	25	26

Name: Sojaprotein AD

Main office: Bečej, Industrijska 1

**BALANCE SHEET** 

(bar code)

7005011241421

# As of 31/12/2011

in thousands RSD

	Column titles illegible				
		100			12.6
	A. NON-CURRENT ASSETS	001		7987256	5050467
00	I. SUBSCRIBED CAPITAL, UNPAID	002			
012	II. GOODWILL	003			
01 without 012	III. INTANGIBLE ASSETS	004	14	13787	6742
	IV. PROPERTY, PLANT, EQUIPMENT AND NATURAL ASSETS (006+007+008)	005	14	7116877	4184023
020, 022, 023, 026, 027 (part), 028 (part), 029	Property, plant and equipment	006		6781872	3848651
024, 027 (part), 028 (part)	2. Investment property	007		331953	332034
021, 025, 027 (part), 028(part)	3. Natural assets	800	-	3052	3338
	V. LONG-TERM FINANCIAL INVESTMENTS (010+011)	009		856592	859702
030 to 032, 039 (part)	1. Equity investments	010	15	855688	857593
033 to 038, 039 (part) minus 037	2. Other long-term financial investments	011	16	904	2109
	B. CURRENT ASSETS (013+014+015)	012		9306798	12022222
10 to 13, 15	I. INVENTORIES	013	17	4744120	5727088
14	II. NON-CURRENT ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS	014			
	III. SHORT-TERM RECEIVABLES, INVESTMENTS AND CASH (016+017+018+019+020)	015		4562678	6295134
20, 21 and 22, except 223	1. Receivables	016	18	3776562	4563152
223	Receivables for prepaid income tax	017		-	
23 minus 237	3. Short-term financial investments	018	19	128804	1274229
24	Cash equivalents and cash	019	20	523815	221357

Application No: 276414 Page 2 of 18

					housands RSD
27 and 20	Column titles lliegible		100		
27 and 28 except 288	Value added tax and prepayments and accrued income	020	21	133497	236396
288	V. DEFERRED TAX ASSETS	021		-	
	G. OPERATING ASSETS	022	<u> </u>	17294054	17072689
29	D. LOSS OVER CAPITAL	023			
	DJ. TOTAL ASSETS (022+023)	024		17294054	17072689
88	E. OFF-BANALCE SHEET ASSETS	025	22	10593951	8469955
	Column titles illegible				allaca a
	A. CAPITAL (102+103+104+105+106-107+108-109-110)	101		11260015	10096066
30	I. BASIC CAPITAL	102	23	6906480	4564674
31	II. SUBSCRIBED CAPITAL, UNPAID	103		-	
32	III. RESERVES	104		1371588	1328380
330 and 331	IV. EFFECT OF RESTATEMENT OF CAPITAL	105		1837936	1839541
332	V. UNREALIZED GAIN ON SECURITIES	106		571	2476
333	VI.UNREALIZED LOSS ON SECURITIES	107		-	
34	VII. RETAINED PROFIT	108		1143440	2381407
35	VIII. LOSS	109			
037 and 237	IX OWN SHARES PURCHASED	110	24	0	20412
	B. LONG-TERM PROVISIONS AND LIABILITIES (112+113+116)	111		5898403	6840668
40	I. LONG-TERM PROVISIONS	112	25	49890	45136
41	II. LONG-TERM LIABILITIES (114+115)	113		2895566	1791150
414, 415	1. Long-term loans	114	26	2895503	1790364
41 without 4141 and 415	2. Other long-term liabilities	115		63	786
	III. SHORT-TERM LIABILITIES (117+118+119+120+121+122)	116		2952947	5004382
42, except 427	Short-term financial liabilities	117	27	2345998	2559443
427	Liabilities from assets held for sale and assets from discontinued operations	118			
43 and 44	3. Operating liabilities	119	28	521683	2381489
45 and 46	4. Other short-term liabilities	120	29	32794	23986
47, 48 except 481 and 49 except 498	5. Liabilities from Value Added Tax and other public revenues and accruals and deferred income	121	30	29618	24098
481	6. Liabilities from income tax	122		22854	15366

-in thousands R\$D

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V	Column titles illegible		17.0		
498	V. DEFERRED TAX LIABILITIES	123	31	135636	135955
	V. TOTAL LIABILITIES (101+111+123)	124		17294054	17072689
89	D. OFF-BALANCE SHEET LIABILITIES	125		10593951	8469955

In Bečej, as of 28/02/2012

Person responsible for preparation

/company stamp/

FOR SOYBEAN PROCES

Legal representative

of financial statements

Sojaprotein JOINT STOCK COMPAN

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Form prescribed by Regulations on Form and Content of Financial Statements of Enterprises, Cooperatives, other Legal Entities and Entrepreneurs ("Official Gazette of RS", No. 114/06, 5/07, 119/08 and 2/10)

	To be entered	by legal entity	- entrepr	eneur		<del></del>	
08114072				10	074158	37	
Identification number		Industry code pleted by the Business Registe			Tax Identification Number		
750							
1 2 3 Type of Business	19	20 2	1 22	23 24	25	26	

Name: Sojaprotein AD

Main office: Bečej, Industrijska 1

# STATEMENT OF CHANGES IN CAPITAL

(bar code)

7005011241469

Period from 01/01/2011 to 31/12/2011

-in thousands RSD

	Column fittes illegible		and the second	1991	n a de company estado de secución.		1.11.012
1	Balance on Jan. 1 of previous year	401	3533705	414	427	440	887764
2	Correction of significant material errors and changes in accounting policies in previous year-increase	402		415	428	441	
3	Correction of significant material errors and changes in accounting policies in previous year-decrease	403		416	429	442	-
4	Corrected opening balance on Jan.1 of previous year (No. 1+2+3)	404	3533705	417	430	443	887764
5	Total increase in the previous year	405	1030969	418	431	444	
6	Total decrease in the previous year	406	-	419	432	445	15933
7	Balance on Dec. 31 of previous year (No. 4+5+6)	407	4564674	420	433	446	871831
8	Correction of significant material errors and changes in accounting policies in the current year - increase	408		421	434	447	
9	Correction of significant material errors and changes in accounting policies in the current year - decrease	409		422	435	448	
10	Corrected opening balance on Jan. 1 of the current year (No. 7+8+9)	410	4564674	423	436	449	871831
11	Total increase in the current year	411	2341806	424	437	450	4309
12	Total decrease in the current year	412		425	438	451	702
13	Balance on Dec. 31 of the current year(No. 10+11+12)	413	6906480	426	439	452	875438

-in thousands of RSD

	-in thousands of RSD								
	Column titles illegible								
1	Balance on Jan. 1 of previous year	453	432137	466	1843864	479	2857	492	
2	Correction of significant material errors and changes in accounting policies in previous year-increase	454		467		480		493	
3	Correction of significant material errors and changes in accounting policies in previous year-decrease	455		468		481		494	
4	Corrected opening balance on Jan.1 of previous year (No. 1+2+3)	456	432137	469	1843864	482	2857	495	
5	Total increase in the previous year	457	24412	470		483		496	
6	Total decrease in the previous year	458		471	4323	484	381	497	
7	Balance on Dec. 31 of previous year (No. 4+5+6)	459	456549	472	1839541	485	2476	498	
8	Correction of significant material errors and changes in accounting policies in the current year - increase	460		473		486		499	
9	Correction of significant material errors and changes in accounting policies in the current year - decrease	461		474		487		500	
10	Corrected opening balance on Jan. 1 of the current year (No. 7+8+9)	462	456549	475	1839541	488	2476	501	
11	Total increase in the current year	463	39601	476		489		502	
12	Total decrease in the current year	464		477	1605	490	1905	503	
13	Balance on Dec. 31 of the current year(No. 10+11+12)	465	496150	478	1837936	491	571	504	

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1	Balance on Jan. 1 of previous year	505	2640544	518	531	<u>um es a juga - mente install</u>	544	9340871
2	Correction of significant material errors and changes in accounting policies in previous year-increase	506		519	532	-	545	
3	Correction of significant material errors and changes in accounting policies in previous year-decrease	507		520	533		546	
4	Corrected opening balance on Jan.1 of previous year (No. 1+2+3)	508	2640544	521	534		547	9340871
5	Total increase in the previous year	509	796244	522	535	20412	548	1831213
6	Total decrease in the previous year	510	1055381	523	536		549	1076018
7	Balance on Dec. 31 of previous year (No. 4+5+6)	511	2381407	524	537	20412	550	10096066
8	Correction of significant material errors and changes in accounting policies in the current year - increase	512		525	538		551	
9	Correction of significant material errors and changes in accounting policies in the current year - decrease	513		526	539	-	552	
10	Corrected opening balance on Jan. 1 of the current year (No. 7+8+9)	514	2381407	527	540	20412	553	10096066
11	Total increase in the current year	515	1143440	528	 541	796	554	3528360
12	Total decrease in the current year	516	2381407	529	 542	21208	555	2364411
13	Balance on Dec. 31 of the current year (No. 10+11+12)	517	1143440	530	543		556	11260015

	Column titles illegible		
1	Balance on Jan. 1 of previous year	557	
2	Correction of significant material errors and changes in accounting policies in previous year-increase	558	
3	Correction of significant material errors and changes in accounting policies in previous year-decrease	559	
4	Corrected opening balance on Jan.1 of previous year (No. 1+2+3)	560	
5	Total increase in the previous year	561	
6	Total decrease in the previous year	562	
7	Balance on Dec. 31 of previous year (No. 4+5+6)	563	
8	Correction of significant material errors and changes in accounting policies in the current year - increase	564	
9	Correction of significant material errors and changes in accounting policies in the current year - decrease	565	
10	Corrected opening balance on Jan. 1 of the current year(No. 7+8+9)	566	
11	Total increase in the current year	567	
12	Total decrease in the current year	568	
13	Balance on Dec. 31 of the current year (No. 10+11+12)	569	

In Bečej, as of 28/02/2012

Person responsible for preparation	/company stamp/	Legal representative
of financial statements	Sojaprotein	
	JOINT STOCK COMPANY	Borno A. O.
	FOR SOYBEAN PROCESSING	ssi <b>wam</b> / /
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Form prescribed by Regulations on Form and Content of Financial Statements of Enterprises, Cooperatives, other Legal Entities and Entrepreneurs ("Official Gazette of RS", No. 114/06, 5/07, 119/08 and 2/10)

	To be entered	by legal en	tity - e	ntrepr	eneur			
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Identification number	Inc be completed b	lustry code	occ B	oaioto:			cation N	umber
10	be completed t	y the busir	iess R	egistei	s Agei	псу		
750								
1 2 3 Type of Business	19	20	21	22	23	24	25	26

Name: Sojaprotein AD

Main office: Bečej, Industrijska 1

# **CASH FLOW STATEMENT**

(bar code)

7005011241445

# period from 01/01/2011 to 31/12/2011

in thousands RSD

Column titles illegible		Sec. Sec.	all to a state
A. CASH FLOWS FROM OPERATING ACTIVITIES			
I. Cash inflows from operating activities (1 to 3)	301	13988185	18071536
Sales and advances received	302	13118111	17292258
2. Interests received from operating activities	303	244050	1777
3. Other inflows from operating activities	304	626024	777501
II. Cash outflows from operating activities (1 to 5)	305	14089109	12555243
Payments to suppliers and advance payments	306	13457839	11023539
2. Salaries, fringe benefits and other personal expenses	307	402977	359266
3. Interests paid	308	155126	250812
4. Income tax	309	54906	35039
5. Payments incurred with other public revenues	310	18261	886587
III. Net cash inflow from operating activities (I-II)	311	0	5516293
IV. Net cash outflow from operating activities (II-I)	312	100924	0
B. CASH FLOWS FROM INVESTMENT ACTIVITIES			
I. Cash inflows from investment activities (1 to 5)	313	35089	217555
Sales of stocks and shares (net inflows)	314	24019	0
2. Sales of intangible assets, property, plant, equipment and natural assets	315	11070	8288
3. Other financial investments (net inflows)	316	0	209267
4. Interests received from investment activities	317		
5. Dividends received	318		
II. Cash outflows from investment activities (1 to 3)	319	1701500	234678
Purchase of stocks and shares (net outflows)	320		
2. Purchase of intangible assets, property, plant, equipment and natural assets	321	1701500	234678
Other financial investments (net outflows)	322		
III: Net cash inflow from investment activities (I – II)	323		
IV. Net cash outflows from investment activities (II -I)	324	1666411	17123
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Application No: 276414

Page 7 of 18

in thousands RSD

		PI UI	ousands RSD
Column titles illegible A. CASH FLOWS FROM FINANCING ACTIVITIES			
I. Cash inflows from financing activities (1 to 3)	325	2066773	0
Increase in basic capital	326		
2. Long-term and short-term loans (net inflows)	327	2066773	0
3. Other long-term and short-term liabilities	328		
II. Cash outflows from financing activities (1 to 4)	329	846	5372787
Purchase of own shares and stakes	330	0	36345
2. Long-term and short-term loans and other liabilities (net outflows)	331	0	5330389
3. Financial leasing	332	846	6053
4. Dividends paid	333		
III. Net cash inflow from financing activities (1-II)	334	2065927	0
IV. Net cash outflows from financing activities (II-I)	335	0	5372787
G. TOTAL CASH INFLOWS (301+313+325)	336	16090047	18289091
D. TOTAL CASH OUTFLOWS (305+319+329)	337	15791455	18162708
DJ. NET CASH INFLOWS (336-337)	338	298592	126383
E. NET CASH OUTFLOWS (337-336)	339		<del></del>
AA". CASH AT THE BEGINNING OF ACCOUNTING PERIOD	340	221357	87953
Z. FOREIGN EXCHANGE GAINS ON CONVERSION OF CASH	341	4515	20781
I. FOREIGN EXCHANGE LOSSES ON CONVERSION OF CASH	342	649	13760
J. CASH AT THE END OF ACCOUNTING PERIOD (338-339+340+341-342)	343	523815	221357

In Bečej, as of 28/02/2012

Person responsible for preparation of financial statements

/company stamp/ Sojaprotein

Legal representative

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08114072						1007	4158	7	
Identification number		dustry code					ation N	umber	<u> </u>
To be completed by the Business Registers Agency									
750									
1 2 3 Type of Bu <u>si</u> ness	19	20	21	22	23	24	25	26	

Name: Sojaprotein AD

Main office: Bečej, Industrijska 1

# STATISTICAL ANNEX

(bar code)

7005011241452

For year 2011

# I GENERAL INFORMATION ABOUT THE LEGAL ENTITY – ENTREPRENEUR

Column titles illegible			
1 Number of months of operations (Indication from1 to 12)	601	12	12
2 Size indication (indication from 1 to 3)	602	3	3
3 Ownership structure indication (indication from 1 to 5)	603	2	2
4 Number of foreign (legal or individual) entities holding a share in capital	604	292	287
5 Average number of employees, based on the number at the end of each month (whole number)	605	386	382

# II GROSS MOVEMENTS IN INTANGIBLE ASSETS AND PROPERTY, PLANT, EQUIPMENT AND NATURAL ASSETS

amounts in thousands RSD

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01	1. INTANGIBLE ASSETS				
	1.1. Balance at the beginning of year	606	19396	12654	6742
	1.2. Additions (purchases) during the year	607	12560	XXXXXXXXXX	10008
	1.3. Disposals during the year	608	2936	XXXXXXXXXX	2936
	1.4. Revaluation	609		XXXXXXXXXXX	
	1.5. Balance at the end of year (606+607-608+609)	610	28993	15206	13787
02	2. Property, plant, equipment and natural assets				
	2.1. Balance at the beginning of year	611	4936554	752531	4184023
	2.2. Additions (purchases) during the year	612	6617823	XXXXXXXXXXX	6617823
	2.3. Disposals during the year	613	3507770	XXXXXXXXXX	3684969
	2.4. Revaluation	614		XXXXXXXXXX	
	2.5. Balance at the end of year (611+612-613+614)	615	8046607	929730	7116877

Application No: 276414

Page 13 of 18

# III INVENTORY STRUCTURE

#### amounts in thousands RSD

7.3	Column titles illegible		or the highest transfer	
10	Inventories of material	616	2305690	4999635
11	2. Work in progress	617	69397	30897
12	3. Finished products	618	678330	362178
13	4. Merchandise (Goods, purchases for sale)	619	5914	16549
14	5. Non-current assets held for sale	620		
15	6. Advances paid	621	1684789	317829
	7. TOTAL (616+617+618+619+620+621=013+014)	622	4744120	5727088

# IV BASIC CAPITAL STRUCTURE

# amounts in thousands RSD

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300	Share capital	623	6906480	4564674
	out of which : foreign capital	624	376217	374444
301	2. Stakes of limited liability companies	625		
	out of which : foreign capital	626		
302	3. Stakes of partnership or limited partnership	627		
	out of which : foreign capital	628		
303	4. State-owned capital	629		
304	5. Socially-owned capital	630		
305	6. Stakes in cooperatives	631		
309	7. Other non-current capital	632		
30	TOTAL (623+625+627+629+630+631+632=102)	633	6906480	4564674

### V SHARE CAPITAL STRUCTURE

# -number of shares as a whole number -amounts in thousands RSD

. presenta Perferita	Column titles illegible	18 A 44 12 A 45		
	1. Ordinary shares			
	1.1. Number of ordinary shares	634	14895524	9844844
part 300	1.2. Nominal value of ordinary shares - total	635	6906480	4564674
	2. Preference shares			
	2.1. Number of preference shares	636		
part 300	2.2. Nominal value of preference shares	637		
300	3. TOTAL – nominal value of shares (635+637=623)	638	6906480	4564674

# VI RECEIVABLES AND LIABILITIES

# amounts in thousands RSD

	Naslovi u tebeli nečítki			
20	Receivables from sales (balance at the end of year 639 <= 016)	639	3630177	4259621
43	2. Operating liabilities (balance at the end of year 640<= 119)	640	521683	2381489
part 228	Receivables from insurance companies for compensation of damage during the year (debit turnover without opening balance)	641		
27	Value Added Tax – previous tax (annual amount as per tax returns)	642	1415031	862862
43	Liabilities from business operations (credit turnover without opening balance)	643	22348488	32915993
450	Liabilities for net salaries and fringe benefits (credit turnover without opening balance)	644	223546	195824
451	Liabilities for taxes on salaries and fringe benefits charged to employees (credit turnover without opening balance)	645	33596	29349
452	Liabilities for contributions on salaries and fringe benefits charged to employees (credit turnover without opening balance)	646	55779	48506
461,462 and 723	Liabilities for dividends, share in profit and personal earnings of the employer (credit turnover without opening balance)	647		
465	10. Liabilities to individuals for contracted fees (credit turnover without opening balance)	648	2422	2968
47	11. Liabilities for VAT (annual amount as per tax returns)	649	1091006	1635637
	12. Control total (from 639 to 649)	650	29321728	42332249

# VII OTHER COSTS AND EXPENSES

Application No: 276414

# amounts in thousands RSD

	.Column titles illegible.		Andre Kladen Bligg	
513	Costs of fuel and energy	651	316652	323794
520	Costs of salaries and fringe benefits (gross)	652	312492	273677
521	Costs of taxes and contributions on salaries and fringe benefits charged to employer	653	55778	48506
522,523, 524,525	Costs of remuneration to individuals (gross) according to contracts	654	3579	4408
526	5. Costs of remuneration to members of Management Board and Supervisory Board (gross)	655	1084	1084
529	6. Other personal expenses and remuneration	656	37914	36636
53	7. Costs of production services	657	<b>3</b> 93931	262804
533, part 540 and part 525	8. Rental costs	658	58662	38344
part 533, part 540 and part 525	9. Land-rental costs	659		
536,537	10. Costs of researching activities and development	660		
540	11. Depreciation costs	661	186655	147457
552	12. Costs of insurance premiums	662	25245	21105
553	13. Costs of payment operations	663	42881	57453

# amounts in thousands RSD

L not elected and	Column titles illegible		g est ær di strompte trægekt e gjeggelskippliktet i trægek	a i propositi su pr Propositi su propositi s
554	14. Costs of membership fees	664	2112	2101
555	15. Tax costs	665	16697	20311
556	16. Contribution costs	666	2445	2229
562	17. Interest expenses	667	135141	251463
part 560, part 561 and 562	18. interest expenses and part of financial expenses	668	135141	251463
part 560, part 561 and part 562	19. Interest expenses incurred by bank loans and other	669	133502	249025
part 579	20. Expenses for humanitarian, cultural, health, educational, scientific and religious purposes, for environmental protection and for sports purposes	670	382	0
	21. Control total (from 651 to 670)	671	1860293	1991860

# VIII OTHER INCOME

# amounts in thousands RSD

	Column titles illegible	ti de la companya de		
60	Income from the sale of merchandise	672	1834308	4466339
640	Income from premiums, subventions, donations, compensations and tax returns	673	54579	252427
641	3. Income from donations under specified conditions	674	5998	1237
part 650	4. Land-rental income	675		
651	5.Membership fees income	676		
part 660, part 661, 662	6. Income from interests	677	158317	204715
part 660, part 661, part 662	Income from interest incurred with accounts and bank deposits and other financial organizations	678	7078	5115
part 660, part 661 part 669	8. Income incurred with dividends and share in profit	679		
.,	9. Control total (672 to 679)	680	2060280	4929833

#### IX OTHER INFORMATION

amounts in thousands RSD

Column titles illegible		Programme A	
1. Excise duties (as per annual calculation of excise)	681		
Calculated customs duties and other import duties (total annual amount as per calculation)	682	3248	25095
Capital subsidies and other state grants for construction and procurement of fixed assets and intangible assets	683		
State grants for premiums, reimbursement and coverage of current operating expenses	684		
5. Other state grants	685		
Foreign received donations and other grants in money or natural goods received from foreign legal entities or individuals	686		
Personal earnings of entrepreneurs from net income (to be entered by entrepreneurs only)	687		
8. Control total (from 681 to 687)	688	3248	25095

In Bečej, as of 28/02/2012

Person responsible for preparation of financial statements

/company stamp/ Sojaprotein

Legal representative

JOINT STOCK COM FOR SOYBEAN PRO /signature/

BEČEJ

Form prescribed by Regulations on Form and Content of Financial Statements of Enterprises, Cooperatives, other Legal Entities and Entrepreneurs ("Official Gazette of RS", No. 114/06, 5/07, 119/08 and 2/10)

# **SOJAPROTEIN A.D. BEČEJ**

# NOTES TO INCOME STATEMENT AND BALANCE SHEET

**December 31, 2011** 

#### 1. GENERAL INFORMATION ABOUT THE COMPANY

Sojaprotein A.D., Bečej, (hereinafter referred to as "Company") is the largest processor of soybean in Serbia and one of the most significant processors of soybean in Central and Eastern Europe. The Company was founded in 1977, as a labor organization for industrial processing of soybean in process of establishment, and the establishment was completed in 1985.

In 1991, the management of the Company reached a decision on issuance of internal shares to employees, thus performing the transformation into a joint stock company. During 2000 and 2001, the Company privatized the remaining socially-owned capital by emission of free shares, subscribed by the employees and other individuals, all in accordance with the Law on Ownership Transformation from the year 1997.

The core business activity of the Company is soybean processing, which results in a number of full-fat and fatfree products in the form of flour, semolina and textured forms, as well as the soybean oil, soybean meal and soy lecithin.

The seat of Company is in Bečej, Street Industrijska 1. As of the date of balance sheet the Company employed 394 people.

# FRAMEWORK FOR THE PREPARATION AND PRESENTATION OF FINANCIAL STATEMENTS AND THE ACCOUNTING METHOD

#### **Financial Statements**

Financial statements of the Company include Balance Sheet as of December 31, 2011, Income Statement, Statement on Changes in Capital and Cash Flow Statement for the year that ended on that date, as well as the Summary of Significant Accounting Policies and Assessments, and finally Notes to Financial Statement.

# 2. FRAMEWORK FOR THE PREPARATION AND PRESENTATION OF FINANCIAL STATEMENTS AND THE ACCOUNTING METHOD

#### 2.1. Framework for the Preparation and Presentation of Financial Statements

Pursuant to the Accounting and Auditing Law ("Official Gazette of RS" No. 46 dated June 2, 2006 and No. 111 dated December 29, 2009), legal entities and entrepreneurs in the Republic of Serbia are obliged to perform the bookkeeping, subscription and assessment of property and liabilities, income, expenses, preparation, presentation, submission and disclosure of financial statements in accordance with legal and professional regulations, which include the Frameworks for the Preparation and Presentation of Financial Statements ("Framework"), International Accounting Standards ("IAS"), i.e. International Financial Reporting Standards ("IFRS"), as well as the interpretations which form an integral part of the Standards applicable as of December 31, 2002.

Amendments to IAS, as well as the new IFRS and the appropriate interpretations have been issued by the International Accounting Standards Board ("Board") and the International Financial Reporting Interpretations Committee ("Committee"), in the period from December 31, 2002 to January 1, 2009, were officially adopted pursuant to the Decision of the Minister of Finance of the Republic of Serbia ("Ministry") and published in the Official Gazette of RS No. 77 as of October 25, 2010.

However, until the date of preparation of the attached financial statements, all the amendments to IAS/IFRS and IFRIC interpretations applicable to annual periods starting on January 1, 2009 have not been translated. In addition, the attached financial statements have been presented in a format prescribed under the Regulation on

the Layout of Chart of Accounts for business companies, cooperatives and other legal entities and entrepreneurs ("Official Gazette of RS" No. 114/2006 to 2/2011) which assumes legally defined complete set of financial statements which deviates from the set defined under IAS 1 "Presentation of Financial Statements", but in addition to that in some of its parts it deviates from the method of presentation of some balance sheet items predicted by the underlying standard. Published standards and interpretations in effect for the current period which have not yet been officially translated and adopted, as well as published standards and interpretations which are not in use yet, have been disclosed under notes 2.2 and 2.3.

Consequently, and bearing in mind the contingent material effects which the deviation of the accounting regulations of the Republic of Serbia from IFRS and IAS might have to the accuracy and objectivity of the Company financial statements, the attached financial statements may not be considered as financial statements prepared in accordance with IFRS and IAS.

Financial statements have been prepared in accordance with the historical cost principle, unless otherwise stated in the accounting policies given in the text below.

In preparation of these financial statements the Company applied the accounting policies explained in Note 3.

Financial statements of the Company have been presented in thousands of RSD. RSD is the official reporting currency in the Republic of Serbia.

# 2. FRAMEWORK FOR THE PREPARATION AND PRESENTATION OF FINANCIAL STATEMENTS AND THE ACCOUNTING METHOD (continued)

# 2.2. Published standards and interpretations in effect for the current period which have not yet been officially translated and adopted

At the date of presentation of these financial statements, the standards and amendments thereof described below were issued by the International Accounting Standards Board, and the following interpretations were published by the International Financial Reporting Interpretations Committee, but have not been officially adopted in the Republic of Serbia for annual periods beginning on January 1, 2010:

- Amendments to IFRS 7 "Financial Instruments: Disclosures" Amendments improving disclosures of fair value and liquidity risk (revised in March 2009, in effect for annual periods beginning on or after January 1, 2009),
- Amendments to IFRS 1 "First-time Adoption of International Financial Reporting Standards" Additional
  exceptions for entities first-time adopting IFRS Amendments relating to assets in oil and gas industry and
  determination whether the contracts contain leasing (revised in July 2009, in effect for annual periods
  beginning on or after January 1, 2010),
- Amendments to various standards and interpretations are the result of the Project of Annual Qualitative Improvements to IFRS published on April 16, 2009 (IFRS 5, IFRS 8, IAS 1, IAS 17, IAS 36, IAS 39, IFRIC 16, primarily intending to eliminate discrepancies and to explain formulations in the text (amendments to standards come in effect for annual periods beginning on or after January 1, 2010, and the amendment to IFRIC on or after July 1, 2009),
- Amendments to IAS 38 "Intangible assets" (in effect for annual periods beginning on or after July 1, 2009)

- Amendments to IFRS 2 "Share-based payments": Amendments as a result of the Project of Annual Qualitative Improvements to IFRS (revised on April 2009, in effect for annual periods beginning on or after July 1, 2009) and the amendment relating to share-based payment transactions of the group based on cash (revised in June 2009, in effect for annual periods beginning on or after January 1, 2010);
- Amendments to IFRIC 9 "Reassessment of Embedded Derivatives" comes in effect for annual periods beginning on or after July 1, 2009 and IAS 39 "Financial Instruments: Recognition and Measurement" – Embedded derivatives (in effect for annual periods beginning on or after June 30, 2009),
- IFRIC 18 "Transfer of Assets from Customers" (in effect for annual periods beginning on or after July 1, 2009);
- "Comprehensive Framework for Financial Reporting in the year 2010" which represents the amendment to "Framework for the Preparation and Presentation of Financial Statements" (in effect from the date of publication, i.e. from September 2010),
- Amendments to IFRS 1 "First-time Adoption of International Financial Reporting Standards" Limited
  exception from comparative disclosures prescribed within IFRS 7 for entities first-time adopting IFRS (in
  effect for annual periods beginning on or after July 1, 2010),
- Amendments to IAS 24 "Related Party Disclosures" Simplified requests for disclosure for entities under (significant) government control or influence and clarifying the definition of related party (in effect for annual periods beginning on or after January 1, 2011),
- Amendments to IAS 32 "Financial Instruments: Presentation" Accounting inclusion of pre-emption rights on new shares (in effect for annual periods beginning on or after February 1, 2010),
- Amendments to various standards and interpretations "Improvements to IFRS (2010)" are the result of
  the Project of Annual Qualitative Improvements to IFRS published on May 6, 2010 (IFRS 1, IFRS 3, IFRS
  7, IAS 1, IAS 27, IAS 34, IFRIC 13) primarily intending to eliminate discrepancies and to clarify
  formulations in the text (majority of amendments shall be in effect for annual periods beginning on or after
  January 1, 2011),
- Amendments to IFRIC 14 "IAS 19 The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction". Prepaid minimum funding requests (in effect for annual periods beginning on or after January 1, 2011),
- IFRIC 19 "Extinguishing Financial Liabilities with Equity Instruments" (in effect for annual periods beginning on or after July 1, 2010).
- 2. FRAMEWORK FOR THE PREPARATION AND PRESENTATION OF FINANCIAL STATEMENTS AND THE ACCOUNTING METHOD (continued)

#### 2.3. Published standards and interpretations which have not entered into force yet

At the date of presentation of these financial statements, the following standards, amendments and interpretations thereof were published, but have not entered into force yet:

- IFRS 9 "Financial Instruments" (in effect for annual periods beginning on or after January 1, 2015),
- IFRS 10 "Consolidated Financial Statements" (in effect for annual periods beginning on or after January 1, 2013),
- IFRS 11 "Joint Arrangements" (in effect for annual periods beginning on or after January 1, 2013),
- IFRS 12 "Disclosure of Interests in Other Entities" (in effect for annual periods beginning on or after January 1, 2013),
- IFRS 13 "Fair Value Measurement" (in effect for annual periods beginning on or after January 1, 2013),
- IAS 27 (revised in 2011) "Individual Financial Statements" (in effect for annual periods beginning on or after January 1, 2013),
- IAS 28 (revised in 2011) "Investments in Associates and Joint Ventures" (in effect for annual periods beginning on or after January 1, 2013),
- Amendments to IFRS 1 "First-time Adoption of International Financial Reporting Standards" Major hyperinflation and elimination of fixed dates for entities first-time adopting IFRS (in effect for annual periods beginning on or after July 1, 2011),
- Amendments to IFRS 7 "Financial Instruments: Disclosures" Transfer of financial assets (in effect for annual periods beginning on or after July 1, 2011).
- Amendments to IFRS 7 "Financial Instruments: Disclosures" Offsetting financial assets and financial liabilities (in effect for annual periods beginning on or after January 1, 2013),
- Amendments to IFRS 9 "Financial Instruments" and IFRS "Financial Instruments: Disclosures" –
   Mandatory coming into effect and transitional disclosures.
- Amendments to IAS 1 "Presentation of Financial Statements" Presentation of total other results items (in effect for annual periods beginning on or after July 1, 2012),
- Amendments to IAS 12 "Income Taxes" Deferred tax: return on assets used for tax calculation (in effect for annual periods beginning on or after January 1, 2012),
- Amendments to IAS 19 "Employee Benefits" Improvement of accounting inclusion for postemployment benefits (in effect for annual periods beginning on or after January 1, 2013),
- Amendments to IAS 32 "Financial Instruments: Presentation" Offsetting financial assets and financial liabilities (in effect for annual periods beginning on or after January 1, 2014),
- IFRIC 20 "Stripping Costs in the Production Phase of a Surface Mine" (in effect for annual periods beginning on or after January 1, 2013).

#### **Comparative figures**

Comparative figures are presented by Company financial statements at the date and for the year that ended on December 31, 2010, which were the subject of an independent audit.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Income and Expenses**

Income from the sale of merchandise is recognized when the risk and benefit relating to the ownership rights have been transferred to the buyer, which is actually the date of delivery of goods to the buyer. Income from services is recognized when the service has been provided.

Incomes are presented as per fair value of assets that have been received or shall be received, in net amount after deductions for discounts and Value Added Tax.

Income and expenses from interests are credited or charged to the accounting period they relate to.

The date on which incomes are booked also contains the appropriate expenses booked (the principle of incomes and expenses causality).

The costs of non-current assets maintenance and repairs are covered from the income of the accounting period they are incurred in.

#### Conversion of assets and liabilities in foreign currencies

Business transactions denominated in foreign currencies have been converted into RSD at the average exchange rate determined at Interbank Market, valid at the date of business transaction.

Assets and liabilities denominated in foreign currencies at the balance sheet date, have been converted into RSD at the average exchange rate determined at Interbank Market, valid on that day.

Foreign exchange gains and losses incurred with business transactions in foreign currencies and with calculations of balance sheet items denominated in foreign currencies are credited or debited to income statement, as well as foreign exchange gains and losses.

#### **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### **Employee benefits**

### a) Taxes and contributions to employees' social security funds

Pursuant to regulations applicable in the Republic of Serbia, the Company is obliged to pay taxes and contributions to tax authorities and state funds which ensure the employees' social security. These liabilities include taxes and contributions for employees charged to the employer in the amounts calculated as per the rates prescribed under legal regulations. The Company is also obliged to retain contributions out of employee gross earnings and to pay them to funds on behalf of the employed. Taxes and contributions charged to the employer and taxes and contributions charged to employees are debited to expenses of the period they relate to.

#### b) Liabilities for severance payments and jubilee awards

The Company is, pursuant to the provision of the Labor Law, obliged to effect severance payments to employees after termination of employment for the use of pension rights, in the amount of three average monthly salaries paid in the Republic, according to the latest published information of the state authority responsible for statistical operations. Moreover, the Company is obliged to pay jubilee awards to employees depending on duration of continuous work within the Company in the amount of one average monthly salary realized in the Company in the month preceding the month when jubilee awards are paid.

#### Taxes and contributions

#### Income tax

#### a) Current income tax

Current income tax represents the amount calculated and paid pursuant to the Law on Corporate Income Tax applicable in the Republic of Serbia.

Income tax in the amount of 10% (year 2011: 10%) is paid to the tax base determined according to tax balance. Tax base presented in tax balance includes the profit presented in the official income statement and corrections defined under tax regulations of the Republic of Serbia.

Tax regulations of the Republic of Serbia do not contain the possibility of tax losses from the current period being used as a base for refund of tax paid in previous periods. However, current period losses may be offset against profit from future accounting periods, but not exceeding the period of ten years.

Deferred income tax is calculated using the method of liability determination as per the balance sheet, for temporary differences arising from the difference between the balance sheet tax base of assets and liabilities and the carrying amount thereof. Applicable tax rates at the balance sheet date are used to determine the amount of accrued income tax. Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences and the tax effects of losses and tax loans carried forward to the tax balance, which can be carried forward, to the extent that it is probable that taxable profit will be available against which deferred tax assets may be utilized.

#### **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

Taxes and contributions (continued)

Income tax (continued)

#### b) Deferred income tax

Deferred tax is debited or credited to income statement, except when it relates to items directly debited or credited to capital, and in that case deferred tax is also distributed within capital.

#### Taxes and contributions not dependent on results (Indirect Taxes and Contributions)

Taxes and contributions not dependent on results include property tax and other taxes and contributions paid in accordance with various republic and municipal regulations. Other taxes and contributions are recognized as expenses for the period to which they relate.

#### Property, investment property, plant and equipment

Initial measurement of property, plant and equipment, which meet the conditions for asset recognition, is performed as per the acquisition value or cost. Additional expenses for property, plant and equipment are recognized as assets only when the expenses shall improve the state of an asset over its initially assessed standard effect. All other subsequently incurred expenditures are recognized as expenses for the period to which they relate.

After initial recognition, property (land and construction facilities) is carried at revalued amount, which expresses fair value thereof at the date of revaluation, less the total amount of provisions for depreciation and total amount of provisions for loss due to impairment.

Fair value of property includes market value thereof determined by assessment. Revaluation is performed only when the fair value of the revalued asset significantly differs from the carrying amount thereof.

After initial recognition, plant and equipment are carried at acquisition value or cost less total amount of calculated depreciation and total amount of loss due to impairment.

Gains or losses arising from writing-offs or disposals are recognized as incomes or expenses in the Income statement.

#### Depreciation

Depreciation of property, plant and equipment is calculated using the proportional method, during the evaluated term of useful life. Useful life and depreciation rates for main groups of assets are as follows:

Main groups of non-current assets	<u>Rate (%)</u>
Construction facilities	1,5 – 5%
Production equipment	5 – 25%
Terrain or passenger vehicles	10 – 20%
Computers	20 – 33%
Other equipment	1,5 – 50%

### SUMMARY OF THE SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Property, investment property, plant and equipment (continued)

#### **Depreciation (continued)**

Depreciation rates are revised annually for the purpose of determining the depreciation that best represents the actual expenditure of these assets in the course of business operations based on the remaining useful life thereof.

#### **Investment property**

Investment property is the property held by the Company, as the owner thereof, for the purpose of making profit from property rental or for the purpose of increase in the amount of capital or for the purpose of both, but not for the purpose of utilization for provision of services or administrative business operations or sales within the frame of standard business operations. Initial measurement of investment property on occasion of acquisition thereof is performed according to acquisition value or cost. After initial recognition, investment property is carried at revalued amount, stating the fair value thereof at the revaluation date i.e. assessment date, less total amount of provisions for depreciation and total amount of provisions for impairment.

#### Other intangible assets

Intangible assets refer to purchased software and stamp and are carried at cost less depreciation. Intangible assets are written off using the proportional method within the period of two to eight years.

#### Long-term financial investments

Long-term financial investments include share in the capital of related legal entities, business banks and other legal entities carried using the cost method less impairment according to management assessment for the purpose of reduction to recoverable value thereof. These loans are carried at nominal value.

#### Impairment

At each Balance Sheet date, the Company reassesses carrying amounts of its tangible assets in order to determine the existence of indications of loss due to impairment value of the underlying assets. Should such indications exist, the recoverable amount of the assets is assessed in order to determine possible loss due to impairment. In the event the recoverable amount of an individual asset is not possible, the Company assesses the recoverable amount of the revenue generating unit, which the asset belongs to.

Recoverable value is the net sale price or the value in use, depending on which of the two is higher. For the purpose of value in use assessment, evaluated future cash flows are discounted to present value using the discount rate before taxation which reflects the present market assessment of the time value of money and risks specific for that asset.

#### **SUMMARY OF THE SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### Impairment (continued)

If the evaluated recoverable amount of an asset (or a revenue generating unit) is less than the carrying amount thereof, then the carrying amount of an asset (or a revenue generating unit) is reduced to the recoverable amount. Impairment losses are immediately carried as expenses, unless the asset is land or a facility in use other than investment property carried at revalued amount, in which case the impairment loss is carried as impairment due to asset revaluation.

On occasion of subsequent reversal of impairment loss, the carrying amount of an asset (a revenue generating unit) is increased to the revised evaluated recoverable amount thereof, on condition that higher carrying amount does not exceed the carrying amount which would have been determined if there had not been

#### **NOTES TO FINACIAL STATEMENTS**

**December 31, 2011** 

recognized losses on the asset (revenue generating unit) in previous years due to impairment. Reversal of impairment loss is immediately recognized as an income, unless the underlying asset is carried at appraised value, in which case the reversal of impairment loss is carried as increase due to revaluation.

As of December 31, 2011, pursuant to Company management assessment, there are no indications that the value of property, plant and equipment has been impaired.

#### **Inventories**

Inventories are carried at the lower of the two, cost or net sale price. Net expected market value is the price at which the inventories might be sold in normal operating conditions after price reduction for selling costs.

The value of inventories of materials and spare parts is determined according to the method of the average purchase price. Purchase price includes the values invoiced by suppliers, transportation and incremental costs.

The value of production in progress and finished products includes all direct production costs as well as the aliquot part of utility operating expenses.

Inventories of goods in the storehouse are recorded at purchase prices, and inventories of goods in retail facilities at retail prices. At the end of an accounting period, the Company performs the reduction of the value of inventories to purchase value by allocating the difference in price, calculated at an average basis, between purchase value of goods sold and goods in stock at the end of year.

Provisions for the value of inventories are carried by debiting other expenditures in cases when the evaluation indicates that it is necessary to reduce the value thereof to net expected market value (including inventories with slow turnover, redundant and obsolete inventories). Damaged inventories and inventories not in accordance with standards are written off.

### **Financial instruments**

Financial assets and financial liabilities are recorded in the Company Balance Sheet, from the moment when the contractual provisions related the company to an asset. Financial assets purchase or sale is carried using the calculation at the date of offsetting, i.e. the date when the asset was delivered to the other party.

# SUMMARY OF THE SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial instruments (continued)

Financial assets cease to be recognized when the Company loses control over contractual rights over the underlying financial instruments, which occurs when the rights of use of instruments have been implemented, expired, abandoned or assigned.

#### a) Share in capital

Shares in capital of banks and other legal entities quoted at the Stock Exchange are initially evaluated at cost. Subsequent evaluation is performed at each Balance Sheet date for the purpose of reconciliation of the value thereof with market value.

Long-term financial investments that include shares in capital of related legal entities, business banks and other legal entities not quoted at the Stock Exchange are carried as per the method of purchase value reduced for impairments based on the management assessment, for the purpose of reduction to recoverable value thereof.

#### **NOTES TO FINACIAL STATEMENTS**

December 31, 2011

b) Trade receivables, short-term investments and other short-term receivables

Trade receivables, short-term investments and other short-term receivables are carried at nominal value, reduced for provisions made according to evaluation of their collectability by the management.

#### v) Cash and cash equivalents

Cash and cash equivalents in the Company financial statements means stating cash on hand and current accounts balances and other monetary funds available for up to three months.

#### g) Financial liabilities

Instruments of financial liabilities are classified in accordance with the essence of contractual provisions. Financial liabilities are carried at nominal value, increased for interests of concluded contracts, which corresponds to the effective interest rate.

#### d) Liabilities from business operations

Liabilities to suppliers and other liabilities from business operations are evaluated as per the value of funds received.

#### SUMMARY OF THE SIGNIFICANT ACCOUNTING ESTIMATES

Presentation of financial statements requires the management to use best possible assessments and reasonable assumptions, which influence the presented values of assets and liabilities as well as disclosure of contingent receivables and liabilities at the date of financial statements preparation, together with incomes and expenses during the reporting period. These assessments and assumptions are based on information available on the day of preparation of financial statements.

The text below contains key assumptions related to the future and other sources of uncertainty assessment at the date of Balance Sheet that are a significant risk for material corrections of Balance Sheet items' values in the following financial year.

#### Depreciation and depreciation rates

Calculation of depreciation and depreciation rates is based on the projected economic life of equipment and intangible assets. Once a year the Company evaluates the economic life based on current anticipation.

#### Provisions for receivables and short-term investments

The Company impairs doubtful trade receivables and other debtors based on estimated losses incurred if the debtors are unable to effect payments. When estimating the appropriate amount of loss due to impairment for doubtful receivables, the Company relays to the age of a receivable, prior write-off experience, purchasers' solvency and changes in conditions of payment. This requires assessments relating to future behavior of purchasers and thus incurred future collections. However, the significant part of Company receivables relates to receivables from subsidiaries where, according to evaluations and previous experience, the total present value of receivables is collectible.

#### SUMMARY OF THE SIGNIFICANT ACCOUNTING ESTIMATES (continued)

#### Fair value

Business policy of the Company includes disclosure of information relating to fair value of assets and liabilities subject to official market information and when the fair value significantly differs from the book value. The Republic of Serbia lacks market experience, as well as stability and liquidity when purchasing or selling receivables and other financial assets and liabilities, owing to the fact that official market information are not available at all times. Therefore, fair value may not be reliably determined in the absence of active market. The Company management performs the risk analysis, and in cases when the estimates indicate the possibility that the value of assets in business books shall not be realized, provisions are made. According to the opinion of Company management, the amounts stated in these financial statements reflect the value which is, in circumstances given, the most trustworthy and most useful for reporting purposes.

NOTE – 1 INCOME FROM SALES

In thousands RSD For the Year ended on December 31. 2011 2010 Income from the sales of merchandise: 3.940.636 related legal entities 640.453 1.193.856 525.678 other domestic legal entities other foreign legal entities 24 1.834.309 4.466.338 Income from sales of products and services rendered related legal entities 2.190.136 1.001.923 other domestic legal entities 4.281.044 4.462.909 other foreign legal entities 4.551.804 3.152.578 9.834.771 9.805.623 11.669.080 14.271.961

The Company reported in the Income Statement total income from sales in the amount of  $\overline{11.669.080}$  thousand RSD. The amount stated includes income from sales of merchandise in the amount of 1.834.309 thousands RSD and the income from the sales of products and services rendered in the amount of 9.834.771 thousand RSD.

The most significant income from the sales of merchandise was achieved from sales to:

#### -Related legal entities

Soybeans	624.076 thousand RSD
Soy meal	2.389 thousand RSD
Crude oil	13.988 thousand RSD
TOTAL	640.453 thousand RSD
-Other legal entities	
Soy meal	503.400 thousand RSD
Refined sunflower oil	604.589 thousand RSD
Sunflower meal	9.195 thousand RSD
Raw soybean oil	1.023 thousand RSD
Other	75.649 thousand RSD
TOTAL	1.193.856 thousand RSD

Income from the sales of products and services rendered

### -Related legal entities

Soy meal	954.165 thousand RSD
Raw soybean oil	2.816 thousand RSD
Protein products	5.551 thousand RSD
Other	39.391 thousand RSD
TOTAL	1.001.923 thousand RSD

#### -Other legal entities

Soy meal	2.785.134 thousand RSD
Raw soybean oil	1.037.513 thousand RSD
Protein products	347.602 thousand RSD
Other	110.795 thousand RSD
TOTAL	4.281.044 thousand RSD

#### -Other foreign legal entities

Soy meal	51.663 thousand RSD
Raw soybean oil	2.474.098 thousand RSD
Protein products	1.945.870 thousand RSD
Other	80.173 thousand RSD
TOTAL	4.551.804 thousand RSD

#### NOTE – 2

# OTHER OPERATING INCOME

	In thousands RSD For the Year ended on December 31,	
	2011	2010
Income from subsidies and incentives	60.577	252.427
Rental fees income	54.674	49.379
Other operating income	225	1.318
	115.476	303.124

Income from subsidies reported in the amount of 60.577 thousand RSD entirely relate to income approved in accordance with the Regulation on the use of incentives to producers of agricultural products and foodstuffs for the year 2010 ("Official Gazette of RS" No. 20/10).

As the budget of RS provided no further means for these purposes, the income arising under subsidies have not been further collected or booked in the year 2011.

December 31, 2011

#### NOTE - 3

#### **COST OF MERCHANDISE SOLD**

	In thousands RSD For the Year ended on December 31,	
	2011	2010
Cost of merchandise sold	1.817.512	3.978.674
	1.817.512	3.978.674

The Company reported in the Income Statement the amount of 1.817.512 thousand RSD which relates to costs of merchandise sold. The most significant amounts relate to:

Refined sunflower oil	604.589 thousand RSD
Soybeans	606.455 thousand RSD
Other	606.468 thousand RSD
TOTAL	1.817.512 thousand RSD

# NOTE – 4 COSTS OF MATERIAL AND ENERGY

	In thousands RSD For the Year ended on December 31,	
	2011	2010
Costs of material for production	7.421.016	7.343.075
Costs of other material	177.583	179.158
Costs of fuel and energy	316.652	323.793
	7.915.251	7.846.026

# NOTE - 5 COSTS OF SALARIES, FRINGE BENEFITS AND OTHER PERSONAL EXPENSES

#### For the Year ended on December 31, 2011 2010 Costs of gross salaries 312.492 273.677 Costs of contributions charged to the employer 55.779 48.506 Reimbursement of costs to employees on business trips 9.792 11.404 Reimbursement of transportation costs to employees 14.629 12.392 Grants/scholarships 4.922 5.288 Costs of remuneration according to author's costs 3.579 2.232 Severance pays and jubilee awards 2.034 2.572

In thousands RSD

# SOJAPROTEIN A.D. BEČEJ

NOTES TO FINACIAL STATEMENTS		December 31, 2011
Costs of remuneration to members of Management Board and		
Supervisory Board	1.084	1.084
Other personal expenses and compensations	6.536	7.156
	410.847	364.311

#### MANAGEMENT EARNINGS

During 2011, the Company paid benefits to key management which consists of the members of Management Board and earnings to management in gross amount of 18.406 thousand RSD (in the year 2010 11.914 thousand RSD) according to the structure given in the following table:

	For the Year e	In thousands RSD For the Year ended on December 31,	
	2011	2010	
Management			
Earnings	17.322	10.830	
Management Board			
Remuneration to members of Management Board	1.084	1.084	
	18.406	11.914	

### NOTE – 6

### **COSTS OF DEPRECIATION AND PROVISIONS**

	In thousands RSD For the Year ended on December 31,	
	2011	2010
Costs of depreciation	186.655	147.451
Costs of provisions	4.753	156
	191.408	147.607

#### NOTE - 7

#### OTHER OPERATING EXPENSES

For the Year ended on December 31, 2011 2010

In thousands RSD

Costs of banking and payment operations services	42.881	57.453
Costs of maintenance services	64.275	74.015
Laboratory costs	80.341	59.048
Transportation costs	146.489	90.112
Rental fees costs	58.662	38.344
Utility services	21.272	18.543
Costs of insurance premiums	25.245	21.105
Indirect taxes and contributions	19.142	22.540
Brokers' services	744	480
Legal and consulting services	787	3.893
Costs of internet, phone and postal costs	6.459	7.379
Costs of representation	13.019	12.766
Costs of fairs and other events	8.283	4.892

# SOJAPROTEIN A.D. BEČEJ

NOTES TO FINACIAL STATEMENTS	D	ecember 31, 2011
Costs of commercials and advertising	3.121	2.859
Costs of other production services	5.030	9.050
Other intangible expenses	150.226	34.557
	645.976	457.036
NOTE - 8 FINANCIAL INCOME		
FINANCIAL INCOME		In thousands RSD
	For the Year en	ded on December 31,
	2011	2010
Financial income – related legal entities	218	1.535
Foreign exchange gains	578.701	276.775
Income from foreign currency clause effects	4.125	10.929
Income from interests	165.395	209.831
Other financial income	298	
	748.737	499.070
NOTE - 9		
FINANCIAL EXPENSES		
		In thousands RSD
		ded on December 31,
	2011	2010
Foreign exchange losses	592.931	1.123.244
Interest expenses	135.141	251.463
Negative effects based on the given commodity loans		-
Expenses from foreign currency clause effects	7.703	798
Other financial expenses	3	1.124
	735.778	1.376.629
NOTE - 10		
OTHER INCOME		
	For the Year en	In thousands RSD ded on December 31,
	2011	2010
Gains from disposals of equipment and intangible assets	228	6.035
Gains from disposals of securities		-
Income from receivables value adjustments	6.488	10,151
Surpluses	8.293	5,011
Remuneration for damages from insurance companies	7.455	1,598
Gains on disposals from raw materials	3.957	1,369
Income from liability write-offs Other income	12.087 979	- 16,973
	39.487	41.137

### **NOTES TO FINACIAL STATEMENTS**

NOTE - 11

#### **OTHER EXPENSES**

In thousands RSD For the Year ended on December 31, 2011 2010 Impairment of receivables and short-term investments 33.699 19.051 Shortages 496 4.944 Losses from disposals of raw materials 3.787 1.075 Other commissions 63 Writing-offs of receivables for given housing loans Losses for writing-offs of property and equipment 289 1.858 Expenses for direct writing-offs of receivables 145 12.235 Other expenses 14.889 5.600 54.874 43.257

### NOTE - 12 PROFIT

v) Reconciliation of the amount of income tax in the Income Statement and products of pre-tax profit and the applicable tax rates

		In thousands RSD d on December 31, 2010	
Pre-tax profit	1.205.084	839.509	
Income tax calculated at the rate of 10% Tax effects of expenses which are not recognized	120.508	83.950	
in the Tax balance	4.280	2.318	
Tax credit incurred with investments in non-current assets			
realized in the current year	(62.394)	(43.134)	
Total tax expenses of the period	62.394	43.134	
Deferred tax expenses of the period		4.361	
Deferred tax income of the period	142		
	62.252	47.495	
Effective tax rate	5.16%	5.66%	

# NOTE - 13 EARNINGS PER SHARE

In thousands RSD For the Year ended on December 31,

	2011	2010	
Net profit	1.142.832	792.014	
Weighted average number of shares	11.788.513	8.737.811	
Basic earnings per share (in RSD)	96,94	90,64	

NOTE - 14

# PROPERTY, PLANT AND EQUIPMENT, NATURAL ASSETS, INVESTMENT PROPERTY AND INTANGIBLE ASSETS

#### In thousands RSD

					in thousands R		12 K2D
	Land, construction facilities and natural assets	equipment	Advance payments for non-current assets and investments in progress	Total	Investment property	Intangible assets	Intangible assets undr construction
Purchase value/cost							
Balance on January 1, 2010 Increase during the year Transfers Transfer to investment property	1.791.808 70.408	1.651.768 618.532	581.129 708.704 (791.725)	4.024.705 1.397.644 (791.725)	332.035	18.775 621	
Writing-off Disposals Other	(3.121)	(7.636) (15.349)		(7.636) (18.470) 6	(1)		
Balance on December 31, 2010	1.859.095	2.247.315	498.108	4.004.518	332.034	19.396	
Balance on January 1, 2011 Increase during the year Transfers	1.859.095 82.082	2.247.315 83.704	498.108 6.416.096 (3.497.455)	4.604.518 6.581.882 (3.497.455)	332.034	19.396 2.964	1 9.596 (2.964)
Transfer to investment property Capitalised interest Writing-off Disposals Other	11.671	24.270 (8.516) (1.717)		35.941 (8.516) (1.717)	(81)		
Balance on December 31, 2011	1.952.848	2.345.056	3.416.749	7.714.653	331.953	22.360	6.632
Provisions	160.770	467.564		620.242		10.214	
Balance on January 1, 2010 Current year depreciation Transfer to investment property	160.779 37.539	467.564 107.472	-	628.343 145.011	-	10.214 2.440	
Disposals Writing-off	(67)	(13.976) (6.782)		(14.043) (6.782)			
Balance on December 31, 2010	198.251	554.278		752.530		12.654	
Provisions							
Balance on January 1, 2011 Current year depreciation Transfer to investment property	198.251 39.880	554.278 144.244		752.530 184.104		12.654 2.551	
Disposals Writing-off		(5.565) (1.338)		(5.565) (1.338)			
Balance on December 31, 2010	238.131	691.599		929.730		15.205	
-December 31, 2011	1.714.717	1.653.457	3.416.749	6.784.923	331.953	7.155	6.632
-December 31, 2010	1.660.844	1.693.037	498.108	3.851.989	332.034	6.742	0

The Company recorded intangible assets in the amount of 13.787 thousand RSD.

The Company recorded the value of property, plant and equipment on December 31, 2011 in the amount of 6.781.872 thousand RSD.

Depreciation is calculated by using the proportional method over purchase value/cost.

Advance payments for non-current assets and investments in progress recorded on December 31, 2011 in total amount of 3.416.749 thousand RSD mostly relate to investments in facilities and equipment for the Concentrate Factory, as well as for construction of the high-bay warehoust of finished products.

#### **NOTES TO FINACIAL STATEMENTS**

#### **December 31, 2011**

The Company has also continued works relating to investment for construction of the Factory for production of soy protein concentrates. The first phase of this investment which includes the construction of the factory for traditional soy concentrates in the capacity of 70.000 t annually is in progress. Present activities relate to completion of facility costruction, while the key equipment has been delivered and the works on installation of equipment are in progress. The plans include completion of construction, installation of equipment until April 2012, when the phase of test production shall commence. Total appraised value of the first phase of investment – construction of the factory for traditional soy concentrates is EUR 22,5 million, where the Company has already invested about EUR 25 million. The project has been revised so that it has been estimated that the value of the investment shall amount to about EUR 26,2 million. Bearing in mind that soy concentrates account for one of products with the highest level of finalization, as well as the broad use thereof in the area of animal food production, production of milik replacers for feeding pigs and calves and production of food for humans, the Company expects significant increase in soy concentrates sales revenues. After completion of the first phase of the investment, the Company shall commence the implementation of the second phase which includes the production of functional soy concentrates with the annual capacity of 15.000 t

NOTE - 15
INVESTMENTS IN CAPITAL

	investment %	December 31, 2011	In thousands RSD December 31, 2010
Investments in capital of parent companies and			
subsidiaries			
ZAO Vobeks – Intersoja, Russia	85,00%	1.112	1.112
Veterinarski zavod Subotica a.d.	59,17%	783.618	783.618
		784.730	784.730
Investments in capital of associated legal entities			
Hotel Bela Lađa a.d., Bečej	31,81%	64.626	64.626
		64.626	64.626
Investment in capital of banks		120	120
Novosadski sajam a.d., Novi Sad		4.381	6.286
Investments in capital of other legal entities		1.831	1.831
		855.688	857.593

#### **NOTE - 16**

#### OTHER LONG-TERM FINANCIAL INVESTMENTS

	December 31, 2011	In thousands RSD December 31, 2010
Housing loans to employees	904	2,109
	904	2,109

#### **NOTE - 17**

#### **INVENTORIES**

	December, 31	In thousands RSD December 31,
	2011	2010
Raw material	2.140.423	4.854.582
Spare parts	140.999	125.456
Tools and inventories	43.201	37.030
Finished products	678.331	362.178
Work in progress	69.397	30.897
Advances paid	1.684.789	317.828
Merchandise:		
-Wholesale merchandise	2.274	13.129
- Merchandise in storehouse, and other legal entities' shops	3.638	3.420
	4.763.052	5.744.520
Minus: Provisions for inventories of material	(18.932)	(17.432)
	4.744.120	5.727.088

The Company reported inventories in the amount of 4.744.120 thousand RSD in the Balance Sheet. The most significant items include inventories of raw material and material amounting to 2.140.423 thousand RSD, out of which amount inventories of basic raw material (soybeans) amount to the value of 2.071.016 thousand RSD calculated at the average cost, i.e. the quantity of 53.505.524 kg.JUS soybeans. Advances paid relate to the delivery of soybeans. \*Victoria Logistic\* sent an invoice for soybeans in January 2012 which was settled out of the above mentioned advances.

## RECEIVABLES

**NOTE - 18** 

		In thousands RSD
	December, 31	December 31,
	2011	2010
Trade receivables:		
- associated legal entities	2.235.680	3.187.660
- domestic	807.069	690.519
- foreign	757.477	524.583
Receivables from exporters		17.950
Receivables from specific business operations	4.626	9.673
Receivables for interests	126.433	205.458
Receivables from state authorities and organizations	3.280	56.022
Other taxes and contributions prepaid	182	820
Other receivables:	13.598	19.586
	3.948.345	4.712.271
Minus: provisions for trade receivables	(171.783)	(149.119)
	3.776.562	4.563.152

December 31, 2011

**NOTE - 19** 

## SHORT-TERM FINANCIAL INVESTMENTS

	December, 31 2011	In thousands RSD December 31 , 2010
Short-term loans to associated legal entities:		
-Victoria Group a.d.		1.148.565
-Victoria Logistic d.o.o.		=
-Fertil d.o.o., Bačka Palanka		-
		1.148.565
Loans for winter food supply	10.951	10.130
Short-term loans- domestic	111.089	105.815
Current portion of long term loans due within one year	6.577	9.533
Current portion of housing loans to employees due within one year	186	186
Own shares purchased		(20.412)
	128.803	1.274.229

Short-term loan in the amount of 1.148.565 thousand RSD has been returned in full amount during 2011.

# NOTE - 20 CASH AND CASH EQUIVALENTS

	December, 31 2011	In thousands RSD December 31 , 2010
Current accounts		
-in RSD	212.733	70.561
-in foreign currency	307.808	147.541
Cash allocated for payments and open letters of credit	19	-
Other cash and cash equivalents	3.255	3.255
	523.815	221.357

## **NOTE - 21**

## VALUE ADDED TAX AND PREPAYMENTS AND ACCRUED INCOME

	December, 31 2011	In thousands RSD December 31 , 2010
Prepaid cost for up to one year	6.132	10.504
Value Added Tax paid in advance	124.100	106.021
Accrued Value Added Tax	2.706	2.418
Other prepayments and accrued income	559	117.453

December 31, 2011

133.497 236.396

#### **NOTE - 22**

#### **OFF-BALANCE SHEET ASSETS**

On December 31, 2011 the off-balance sheet assets amount to 10.593.951 thousand RSD. The amount of 9.901.904 thousand RSD accounts for guarantees and sureties which Sojaprotein AD placed as a guarantor. The amount of 692.047 thousand RSD refers to goods stored in our storehouses belonging to others.

#### **OFF-BALANCE SHEET ASSETS/LIABILITIES**

	December, 31 2011	In thousands RSD December 31 , 2010
Assets belonging to other entities	692.047	335.731
Guarantees and sureties given	9.901.904	8.134.224
	10.593.951	8.469.955

#### **NOTE - 23**

#### **BASIC CAPITAL**

Pursuant to decisions issued by the Company Assembly on June 30, 2011 and the Decision issued by the Commission for Securities No. 4/0-24-2926/5-11 dated July 14, 2011, the Company issued X emission of shares based on transformation of retained profit into basic capital. 5.050.680 voting shares were issued, without nominal value and with an individual accounting value of 463.661404 RSD, i.e. in total value of 2.341.805.379,95. Basic capital of the Company, after being increased based on transformation of retained profit, amounts to 6.906.479.571,15 RSD and is divided into 14.895.524 shares without nominal value and with the accounting value of 463,661 404 RSD. The shares of X emission were entered into the database of the Central Securities Depository on August 9, 2011. The structure of the Company share capital as of December 31, 2011 and December 31, 2010 was as follows:

					In thousa	ınds RSD
	D	ecember 31, 2011		De	cember 31, 201	0
Description	% share	No. of	Value of	% share	No. of	Value of
		shares	capital		shares	capital
Victoria group d.o.o.,						
Novi Sad Raiffeisenbank AD	62,94%	9.374.965	4.346.809	62,94%	6196.161	2.872.912
Belgrade East capital asset	2,99%	445.149	206.398			
Manag Erste Bank AD	1,15%	320.943	148.809	1,57%	155.129	71.927
Novi Sad Unicredit Bank AD	1,53%	228.192	105.804			
Serbia	1,37%	203.521	94.365			

**December 31, 2011** 

Societe Generale Banka						
Serbia	1,32%	196.131	90.938			
Gustavus Cap.Asset Mngt.	1,13%	168.137	77.959	1,73%	170.010	78.827
Hypo Alpe Adria Bank	1,13/0	100.137	77.939	1,7376	170.010	10.021
AD Belgrade	0,85%	126.825	58.804			
DDOR ADO Novi Sad NLB Banka AD	0,71%	105.139	48.749			
Belgrade	0,67%	99.688	46.221			
Other legal entities and	•					
individuals	24,34%	3.626.834	1.681.624	23,76%		1.541.008
_	100%	14.895.524	6.906.480	100%	9.844.844	4.564.674
Own shares purchased					44.024	
						(20.412)
Free shares of X						
emission		23.466				
Share capital	100%	14.872.058	6.906.480	100%	9.800.820	4.544.262

#### **LEGAL RESERVES**

Legal reserves of the Company stated on December 31, 2011 in the amount of 247.882 thousand RSD account for allocations form retained profit pursuant to the decision that the Company shall allocate minimum of 5% of net profit for the business year into the account of legal reserves, until they reach 10% of the Company basic capital.

#### STATUTORY RESERVES

Statutory reserves of the Company stated on December 31, 2011 amount to 248,267 thousand RSD. The Company performs allocations into these reserves in accordance with the Statute on occasion of net profit allocation for the business year. The Company freely disposes of statutory reserves, and the existing internal acts fail to give special definition to the use thereof. Funds allocated to reserves have not been used.

#### **NOTE - 24**

#### **OWN SHARES PURCHASED**

At the regular General Meeting of Shareholders, a Decision on disposal of 45.741 own shares was issued, which accounts for 0,46% of total number of shares. In addition to already acquired 45.741 own shares, the Company disposes of X emission shares acquired based on share in the increase of basic capital out of Company assets. Own shares are disposed of by means of offer to all shareholders at pro-rata principle.

In November 2011 all 45.741 own shares were disposed of. 23.466 own shares acquired as free shares of X emission remain to be disposed of.

NOTES TO	FINACIAL	<b>STATEMENTS</b>

STATEMENTS December 31, 2011

**NOTE - 25** 

## **LONG-TERM PROVISIONS**

	December, 31 2011	In thousands RSD December 31 , 2010
Provisions for severance pays	23.399	22.286
Provisions for jubilee awards	26.491	22.850
	49.890	45.136

Changes in long-term provisions during the year 2011 have been illustrated in the following table:

	December, 31 2011	In thousands RSD December 31 , 2010
Balance on January 1 Provisions during the year Used provisions	45.136 4.754	44.981 155 -
Balance on December 31	49.890	45.136

## **NOTE - 26**

## **LONG-TERM LOANS**

	December, 31 2011	In thousands RSD December 31 , 2010
Long-term loans - domestic	1.562.157	<del>-</del>
Long-term loans - foreign	1.775.815	2.460.346
	3.337.972	2.460.346
Current portions	(442.469)	(669.982)
	2.895.503	1.790.364

## **LONG-TERM LOANS - domestic**

			ands RSD ember 31,
Currency	Amount in currency	2011	2010
EUR	17646.000	1.562.157	-
		(158.444)	
		1 //03 713	
	·	Currency currency	Amount in currency 2011  EUR 17646.000 1.562.157

December 31, 2011

In thousands RSD

Liabilities arising under a loan approved by UniCredit bank Belgrade stated as of December 31, 2011 account for total amount of 1.562.157 thousand RSD (EUR 14.928.738,31). The Line approved in dinars (RSD) with the EUR foreign currency clause amounts to 700.633 thousand RSD (EUR 6.695.592,38), and the line approved in Euro (EUR) amounts to 861.524 thousand RSD (EUR 8.233.145,93).

The loan was approved pursuant to the contract concluded on November 4, 2010. According to the contract, the underlying funds account for a part of the loan approved for the purpose of financing, construction of a new facility for production of soy protein concentrate and for the purpose of closing the liabilities under open letters of credit for the purchase of equipment.

The above mentioned funds have been approved for the period of five years with equal quarterly installments, where the first installment shall become due upon expiration of "Grace" period of six months which shall start at the date when the last tranche of the loan has been withdrawn, but not later than August 22, 2012, while the last installment shall become due on August 22, 2017.

#### **LONG-TERM LOANS - foreign**

					December 31,
	Annual interest rate	Currency	Amount in currency	2011	2010
Vojvođanska banka a.d. Novi			10756.277		
Sad		EUR		1.125.546	1.134.768
European Bank for Reconstruction					
and Development	6.478%	EUR	10000.000	313.923	414.457
	6M				
European Bank for Reconstruction	EURIBOR +				
And Development	2.3%	EUR	5.000.000	336.346	527.491
Bank Koper d.d., Koper	3M+ 1.3%	EUR	3.636.364	0	383.630
				1.775.815	2.460.346
Minus:					
Current portion				(284.025)	(669.982)
				1.491.790	1.790.364

Liabilities arising under Paris Club Creditors refinanced loans in the amount of 1.125.546 thousand RSD (EUR 10.756.277) account for the relevant principal of this debt, which the Company stated in Financial Statements based on the calculation submitted by Vojvođanska Banka as of March 22, 2002.

In December 2001, negotiations held between the Government of the Republic of Serbia and Paris Creditors Club resulted in significant reduction in liabilities (principal, interests and default interest calculated until March 22, 2002) in the amount of 51% of new principal with the possibility of additional writ-off of liabilities in three years up to the maximum amount of 66.67%, as an additional item to liability program. The Law Governing the Relations between the Federal Republic of Yugoslavia and Legal Entities and Banks within the Territory of the Federal Republic of Yugoslavia , who account for the original debtors of guarantors for Paris and London Club Creditors came into effect on July 4, 2002 ("Official Gazette of FRY" No. 36/2002). In accordance with the underlying Law, the Company was obliged to repay the loans approved by Paris Creditors Club to domestic banks on conditions which shall not be less favorable than those defined under the agreement with foreign creditors.

Until the date of publication of these financial statements, the Company has not concluded the Agreement on

defining the repayment of liabilities arising under loans to Paris Club Creditors with Vojvođanska Bank a.d., Novi Sad, thus reducing the principal for the written-off portion of the liability, nor has it calculated the interests or included and stated them in financial statements for the period from March 22, 2002 until the Balance Sheet date.

Considering the fact that the Company fully contests the right of creditors of the above mentioned bank, the Company is mentioned as a respondent by Vojvođanska Bana a.d. Novi Sad.

The Supreme Court of the Republic of Serbia has abolished the Appeal Judgment, thus returning the proceeding to the first instance court for decision, which rendered the judgment in favor of the Company in the retrial proceeding.

Liabilities arising under the loan approved by the European Bank for Reconstruction and Development stated on December 31, 2011 account for total amount of 650.269 thousand RSD (EUR 6.214.285,70). The loan was approved in accordance with the Agreement entered into on September 10, 2007. Namely, according to the Agreement, the underlying funds account for a part of the loan approved for the purposes of investments into operating capital as per the project of procurement of oil plants as well as investments not energy efficiency, and related to tranche 2 and tranche 3 of funds approved in total amount of EUR 45.000.000. The underlying funds have been approved for the period of five years with semi-annual installments of repayment.

Pursuant to the Loan Agreement and in accordance with the requirements referred to under paragraph 5.10. "Financial relationships (ratios)", the Company is obliged to, based on financial statements, stated in compliance with full implementation of International Accounting Standards, maintain:

- 1. The relationship between EBIT and interest expenses at the level not under 3, provided that the Company profit shall subsequently be corrected for:
  - Any share in profit or loss of any associate company, except for dividends or other income which the Company received in cash from that associate company or joint venture, and each income from any other investment in non-current assets.
  - All profits or losses directly related to disposal or discontinuation of business operations or disposal of fixed assets.
  - All direct expenses of any fundamental reorganization, or restructuring having material effect on the nature and focus of business operations of the Company.
  - All amounts written-off from the investment value
  - Realized and unrealized foreign exchange gains and losses not related to continuing operations.
- 2. Interest expenses include all interests and expenses incurred with the Company financial debt as the interest, expenses or expenditures charge the Income statement of the entity.
- 3. The relationship between the debt and overall capitalization must be maintained at a level not exceeding 0.6 provided that the debt means only debt, but excluding any other debt provided under the Contract on pledge of inventories of goods. Overall capitalization means the sum of total share capital stated values, accumulated deferred income taxes, accumulated investment tax loans, minority shares, potential reserves and contributions as assistance in construction.
- 4. Minimum own capital must not be less than EUR 15,000,000.

Long-term loans maturity is illustrated in the following table:

	December, 31 2011	In thousands RSD December 31 , 2010
- up to 1 year	442.469	669.982
- from 1 to 2 years	474.903	286.352
- from 2 to 3 years	370.262	180.854
- from 3 to 4 years	370.262	75.356
- from 4 to 5 years	332.890	75.356
- over 5 years	1.347.186	1.172.446
	3.337.972	2.460.346
<ul><li>from 3 to 4 years</li><li>from 4 to 5 years</li></ul>	370.262 332.890 1.347.186	75.3 75.3 1.172.4

## NOTE - 27 SHORT-TERM FINANCIAL LIABILITIES

	December, 31 2011	In thousands RSD December 31 , 2010
Current portions of:	442.469	669.982
- long-term loans	717	846
- other long-term liabilities	1.902.812	1.887.971
Short-term loans	0	644
Other		
	2.345.998	2.559.443

## Short-term loans:

				lr	thousands RSD
	Annual		Amount	December 31,	December 31,
	interest rate in	Maturity	in EUR	2011	2010
	%				
Komercijalna banka a.d.	4.40	March 30, 2011	4.000.000	0	421.993
Komercijalna banka a.d.	4.40	April 19, 2011	2.000.000	0	210.996
•	3m Euribor +	•			
Societe Generale Bank	3,40%	August 31, 2011	4.000.000	0	421.993
	3m Euribor +	September 6,			
Euro Bana EFG	5,70%	2011	1.000.000	0	105.498
Credit Agricole	3m Euribor +	June 21, 2011	5.000.000		
	3,80%			0	527.491
Komercijalna banka a.d.	Ref.interest rate	June 30, 2011	-		_
	reduced by				
	1,50%			0	200.000
Komercijalna banka a.d.	4.40	March 30, 2012			
			7.730.260	647.121	
	3m Euribor +				
Societe Generale Bank	3,80%	August 31, 2012	7.000.000	732.486	
Credit Agricloe	3m Euribor +	June 27, 2012	5.000.000		
	3,90%			523.205	
				1.902.812	1.887.971
				<u> </u>	

## NOTE - 28

#### **LIABILITIES FROM BUSINESS OPERATIONS**

	December, 31 2011	In thousands RSD December 31 , 2010
Liabilities from received advances	65.479	480.551
Liabilities for trade payables		
- parent companies and subsidiaries	-	875
- other associated legal entities	40.740	992.819
- trade payables- domestic	157.256	893.276
- trade payables – foreign	156.505	13.968
- other liabilities from business operations	101.703	
	521.683	2.381.489

#### **NOTE - 29**

#### **OTHER SHORT-TERM LIABILITIES**

	December, 31 2011	In thousands RSD December 31 , 2010
Net salaries and fringe benefits	9.879	8.446
Taxes and contributions on salaries	6.222	5.637
Interests and finance costs	13.300	6.159
Liabilities for dividends	3.017	3.017
Liabilities to individuals for contracted fees	220	193
Liabilities for refundable net salaries and fringe benefits	65	294
Taxes and contributions on refundable salaries and fringe benefits	18	108
Liabilities to members of Management Board and Supervisory Board	60	60
Other liabilities	13	72
	32.794	23.986

## **NOTE - 30**

## LIABILITIES FOR VALUE ADDED TAX AND OTHER PUBLIC REVENUES AND ACCRUALS AND DEFERRED INCOME

	December, 31 2011	In thousands RSD December 31 , 2010
Liabilities for taxes, customs and other duties	168	153
Deferred income	327	399
Accrued liabilities for VAT	561	52
Other accruals and deferred income	28.562	23.494
	29.618	24.098

#### NOTE – 31 DEFERRED TAX LIABILITIES

Deferred tax liabilities stated on December 31, 2011 in the amount of 135.636 thousand RSD relate to temporary difference for which the equipment and intangible assets are recognized in tax balance and the amount for which these assets are stated in financial reports.

#### NOTE – 32 FINANCIAL INSTRUMENTS AND RISK MANAGEMENT OBJECTIVES

#### **Capital Risk Management**

The objective of capital management is enabling the Company to continue its business operations for an indefinite period of time in the foreseeable future, in order to preserve the optimal capital structure with an aim of reducing the costs of capital, and providing a return on capital to the owners. The structure of Company capital consists of debts, including long-term loans explained under Note 26, other long-term liabilities, long-term and short-term investments, cash and cash equivalents and capital attributable to owners, and which includes stakes, other capital, reserves and accumulated profit.

Persons controlling the finances at the corporate level also examine the structure of capital at the annual basis. The indicators of Company indebtedness with the balance at the end of the year were as follows:

	December, 31 2011	In thousands RSD December 31 , 2010
Indebtedness a) Cash and cash equivalents	5.241.563 523.815	4.350.593 221.357
Net indebtedness	4.717.748	4.129.236
Capital b)	11.260.015	10.096.066
Ratio of total debt to capital	0.42	0.41

- a) Debt relates to long-term and short-term financial liabilities.
- b) Capital includes share capital, reserves and accumulated profit.

## **Categories of financial instruments**

		In thousands RSD
	December, 31	December 31,
	2011	2010
Financial assets		
Share in the capital	855.688	857.593
Other long-term financial investments	904	2.109
Receivables	3.776.562	4.563.152
Short-term financial investments	117.852	1.264.099
Cash and cash equivalents	523.815	221.357
	5.274.821	6.908.310
Financial Liabilities		
Long-term and short -term loans	5.241.563	4.350.593
Trade payables	456.204	1.900.938
Other liabilities	32.274	23.986
	5.730.041	6.275.517

December 31, 2011

Basic financial instruments of the Company consist of cash and cash equivalents, receivables, financial investments incurred directly from the Company business operations, as well as long-term loans, trade payables and other liabilities the main purpose of which is financing the Company current business operations. In standard circumstances the Company business operations are exposed to the risks stated in the text below.

#### FINANCIAL INSTRUMENTS AND RISK MANAGEMENT OBJECTIVES

#### Financial risk management objectives

Financial risks include market risk (foreign exchange and interest rate), credit risk and liquidity risk. Financial risks are reviewed on a time basis and are primarily avoided by reducing the Company exposure to these risks. The Company uses no financial instruments in order to avoid the impact of financial risks to business operations due to the fact that such instruments are neither widely used, nor the Republic of Serbia has the organized market of such instruments.

#### Market risk

In its course of business the Company is exposed to financial risks of changes in foreign currency exchange rates and changes in interest rates. The exposure to market risk can be reviewed through sensitivity analysis. No significant changes were recorded neither relating to the Company exposure to market risk, nor in the method used by the Company to manage or measure the risk thereof.

#### Foreign currency risk

The Company is exposed to foreign currency risk primarily through cash and cash equivalents, accounts payable, long-term loans and trade receivables denominated in foreign currency. The Company uses no special financial instruments as means of protection against risks, considering the fact that such instruments are not usual in the Republic of Serbia.

Stability of the economic environment where the Company operates, largely depends on Government measures relating to economy, including the establishment of the appropriate legal and statutory frame.

The carrying amount of monetary assets and liabilities denominated in foreign currency were as follows in the Company at the reporting date:

	Asse	Assets		ties
	December 31,	December 31,	December 31,	December 31,
	2011	2010	2011	2010
EUR	574.135	353.670	5.397.252	4,402,444
USD	469.455	320.821		-
GBP	21.798	19,268	-	-
CHF			816	
	1.065.388	693.759	5.398.068	4,402,444

The Company is sensitive to changes in foreign currency exchange rates of Euro (EUR) and US Dollar (USD). The following table shows details of the Company sensitivity analysis relating to 10% increase and decrease in the exchange rate of RSD compared to the underlying foreign currency. The sensitivity rate of 10% is used on occasion of internal presentation of foreign currency risk and shows the management assessment of reasonably expected changes in foreign currency exchange rates. The sensitivity analysis includes only outstanding receivables and liabilities denominated in foreign currency, and reconciles their conversion at the end of the period for the change of 10% in foreign currency exchange rates. Positive number from the table indicates the increase in results of the current period in cases when RSD devalues against the currency

December 31, 2011

concerned. In case of RSD devaluation of 10% against the foreign currency concerned, the influence at the result of the current period would be opposite to the result stated in the previous case.

	December, 31 2011	In thousands RSD December 31 , 2010
EUR currency	(482.311)	(404.877)
USD currency	46.945	32.082
GBP currency	2.180	1.927
CHF currency	(82)	
Result of the current period	(433.268)	(370.868)

The sensitivity of the Company to changes in foreign currency exchange rates has been increased during the current period, mostly as a result of increased credit liabilities.

#### FINANCIAL INSTRUMENTS AND RISK MANAGEMENT OBJECTIVES

#### Market risk

#### Risk of changes in interest rates

The Company is exposed to risk of changes in interest rates on assets and liabilities which have the variable interest rate. This risk depends on financial market, so the Company has at its disposal no instruments which would mitigate the influence thereof.

The carrying amount of financial assets and liabilities at the end of the reviewed period is provided in the following table:

Financial assets         Poscender 31, 2010         December 31, 2010           Financial assets         855.688         857.593           Long-term financial investments         855.688         857.593           Other long-term financial investments         904         2.109           Trade receivables         3.776.562         4.563.152           Short-term financial investments         91.752         9.719           Cash and cash equivalents         523.815         221.367           Exed interest rate         5.248.721         5.653.930           Fixed interest rate         1.148.565           Short-term financial investments         26.100         105.815           Variable interest rate         5.274.821         6.908.310           Financial liabilities         5.274.821         6.908.310           Financial liabilities         3.2.274         23.966           Other liabilities         3.2.274         23.966           Fixed interest rate         647.121         632.989           Fixed interest rate         647.121         632.989           Variable interest rate         5.730.041         62.75.517			In thousands RSD
Financial assets           Non-interest bearing         855.688         857.593           Other long-term financial investments         904         2.109           Trade receivables         3.776.562         4.563.152           Short-term financial investments         91.752         9.719           Cash and cash equivalents         523.815         221.357           Fixed interest rate         5.248.721         5.653.930           Short-term financial investments         26.100         105.815           Variable interest rate         5.274.821         6.908.310           Short-term financial investments         26.100         105.815           Financial liabilities         5.274.821         6.908.310           Financial liabilities         32.274         23.986           Other liabilities         32.274         23.986           Other liabilities         488.478         1.924.924           Fixed interest rate         647.121         632.989           Variable interest rate         647.121         632.989           Variable interest rate         3.717.604         3.717.604		•	•
Non-interest bearing         855.688         857.593           Other long-term financial investments         904         2.109           Trade receivables         3.776.562         4.563.152           Short-term financial investments         91.752         9.719           Cash and cash equivalents         523.815         221.357           Short-term financial investments         5.248.721         5.653.930           Fixed interest rate           Short-term financial investments         26.100         105.815           Variable interest rate           Short-term financial investments         26.100         105.815           Financial liabilities           Non-interest bearing         3.274.821         6.908.310           Fixed payables         456.204         1.900.938           Other liabilities         32.274         23.966           Fixed interest rate           Long-term and short-term loans         647.121         632.989           Variable interest rate           Long-term and short-term loans         4.594.442         3.717.604		2011	2010
Long-term financial investments         855.688         857.593           Other long-term financial investments         904         2.109           Trade receivables         3.776.562         4.563.152           Short-term financial investments         91.752         9.719           Cash and cash equivalents         523.815         221.357           Fixed interest rate         5.248.721         5.653.930           Fixed interest rate         1.148.565           Short-term financial investments         26.100         105.815           Variable interest rate         5.274.821         6.908.310           Financial liabilities         3.274.821         6.908.310           Non-interest bearing         456.204         1.900.938           Other liabilities         32.274         23.986           Other liabilities         488.478         1.924.924           Fixed interest rate         647.121         632.989           Variable interest rate         647.121         632.989           Variable interest rate         20.900.938         3.717.604           Long-term and short-term loans         4.594.442         3.717.604	Financial assets		
Other long-term financial investments         904         2.109           Trade receivables         3.776.562         4.563.152           Short-term financial investments         91.752         9.719           Cash and cash equivalents         523.815         221.357           Fixed interest rate         5.248.721         5.653.930           Fixed interest rate         1.148.565           Short-term financial investments         26.100         105.815           Financial liabilities         5.274.821         6.908.310           Financial liabilities         32.274         23.986           Other liabilities         32.274         23.986           Other liabilities         488.478         1.924.924           Fixed interest rate         647.121         632.989           Variable interest rate         647.121         632.989           Variable interest rate         24.594.442         3.717.604	Non-interest bearing		
Trade receivables         3.776.562         4.563.152           Short-term financial investments         91.752         9.719           Cash and cash equivalents         523.815         221.357           Fixed interest rate         5.248.721         5.653.930           Fixed interest rate         1.148.565           Short-term financial investments         26.100         105.815           Financial liabilities         5.274.821         6.908.310           Financial liabilities         32.274         23.986           Other liabilities         32.274         23.986           Other liabilities         488.478         1.924.924           Fixed interest rate         647.121         632.989           Variable interest rate         647.121         632.989           Variable interest rate         3.717.604         3.717.604		855.688	857.593
Short-term financial investments         91.752         9.719           Cash and cash equivalents         523.815         221.357           Fixed interest rate         5.248.721         5.653.930           Fixed interest rate         Short-term financial investments         26.100         1.148.565           Variable interest rate         5.274.821         6.908.310           Financial liabilities         7.714.821         6.908.310           Financial payables         456.204         1.900.938           Other liabilities         3.2274         23.986           Other liabilities         3.2274         23.986           Fixed interest rate         Long-term and short-term loans         647.121         632.989           Variable interest rate         Long-term and short-term loans         4.594.442         3.717.604	Other long-term financial investments	904	2.109
Cash and cash equivalents         523.815         221.357           Fixed interest rate         5.248.721         5.653.930           Short-term financial investments         1.148.565           Variable interest rate         26.100         105.815           Short-term financial investments         26.100         105.815           Financial liabilities         5.274.821         6.908.310           Financial liabilities         30.274         23.986           Other liabilities         32.274         23.986           Other liabilities         32.274         23.986           Fixed interest rate         488.478         1.924.924           Fixed interest rate         647.121         632.989           Variable interest rate         4.594.442         3.717.604	Trade receivables	3.776.562	4.563.152
Fixed interest rate         5.248.721         5.653.930           Short-term financial investments         1.148.565           Variable interest rate         26.100         105.815           Short-term financial investments         26.100         105.815           Financial liabilities         5.274.821         6.908.310           Financial liabilities         7.274.821         1.900.938           Non-interest bearing         456.204         1.900.938           Other liabilities         32.274         23.986           Fixed interest rate         488.478         1.924.924           Fixed interest rate         647.121         632.989           Variable interest rate         4.594.442         3.717.604	Short-term financial investments	91.752	9.719
Fixed interest rate         1.148.565           Short-term financial investments         26.100         105.815           Short-term financial investments         26.100         105.815           Financial liabilities         5.274.821         6.908.310           Financial liabilities         7 rade payables         456.204         1.900.938           Other liabilities         32.274         23.986           488.478         1.924.924           Fixed interest rate         467.121         632.989           Variable interest rate         4.594.442         3.717.604	Cash and cash equivalents	523.815	221.357
Short-term financial investments         1.148.565           Variable interest rate         \$\$ Short-term financial investments         \$\$ 26.100         \$\$ 105.815           Financial liabilities         \$\$ 5.274.821         \$\$ 6.908.310           Financial liabilities         \$\$ Non-interest bearing           Trade payables         \$\$ 456.204         \$\$ 1.900.938           Other liabilities         \$\$ 32.274         \$\$ 23.986           Fixed interest rate         Long-term and short-term loans         \$\$ 647.121         \$\$ 632.989           Variable interest rate         Long-term and short-term loans         \$\$ 4.594.442         \$\$ 3.717.604		5.248.721	5.653.930
Variable interest rate         26.100         105.815           Short-term financial investments         26.100         105.815           Financial liabilities         5.274.821         6.908.310           Financial liabilities         7.24.821         8.24.821         1.900.938           Other liabilities         456.204         1.900.938         1.900.938         1.900.938         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.924.924         1.9	Fixed interest rate		
Short-term financial investments         26.100         105.815           Financial liabilities         5.274.821         6.908.310           Financial liabilities           Non-interest bearing         Trade payables           Other liabilities         456.204         1.900.938           Other liabilities         32.274         23.986           Fixed interest rate         488.478         1.924.924           Fixed interest rate         647.121         632.989           Variable interest rate         4.594.442         3.717.604	Short-term financial investments		1.148.565
Financial liabilities         5.274.821         6.908.310           Financial liabilities           Non-interest bearing           Trade payables         456.204         1.900.938           Other liabilities         32.274         23.986           Fixed interest rate         488.478         1.924.924           Fixed interest rate         647.121         632.989           Variable interest rate         4.594.442         3.717.604	Variable interest rate		
Financial liabilities           Non-interest bearing           Trade payables         456.204         1.900.938           Other liabilities         32.274         23.986           488.478         1.924.924           Fixed interest rate           Long-term and short-term loans         647.121         632.989           Variable interest rate           Long-term and short-term loans         4.594.442         3.717.604	Short-term financial investments	26.100	105.815
Non-interest bearing           Trade payables         456.204         1.900.938           Other liabilities         32.274         23.986           488.478         1.924.924           Fixed interest rate           Long-term and short-term loans         647.121         632.989           Variable interest rate           Long-term and short-term loans         4.594.442         3.717.604		5.274.821	6.908.310
Trade payables         456.204         1.900.938           Other liabilities         32.274         23.986           Fixed interest rate           Long-term and short-term loans         647.121         632.989           Variable interest rate           Long-term and short-term loans         4.594.442         3.717.604	Financial liabilities		
Other liabilities         32.274         23.986           488.478         1.924.924           Fixed interest rate           Long-term and short-term loans         647.121         632.989           Variable interest rate           Long-term and short-term loans         4.594.442         3.717.604	Non-interest bearing		
Fixed interest rate         488.478         1.924.924           End interest rate         647.121         632.989           Variable interest rate         4.594.442         3.717.604	Trade payables	456.204	1.900.938
Fixed interest rate         647.121         632.989           Variable interest rate         Long-term and short-term loans         4.594.442         3.717.604	Other liabilities	32.274	23.986
Long-term and short-term loans         647.121         632.989           Variable interest rate         Long-term and short-term loans         4.594.442         3.717.604		488.478	1.924.924
Variable interest rate Long-term and short-term loans 4.594.442 3.717.604	Fixed interest rate		
Long-term and short-term loans 4.594.442 3.717.604	Long-term and short-term loans	647.121	632.989
5.730.041 6.275.517	Long-term and short-term loans		
		5.730.041	6.275.517

**December 31, 2011** 

Sensitivity analysis presented in the following text have been established based on the exposure to changes in interest rates for non-derivative instruments at the date of Balance Sheet. For liabilities with variable interest rates, the analysis has been prepared assuming that the remaining amount of assets or liabilities at the date of Balance Sheet remained unchanged during the whole year. Increase or decrease of 1% represents, as far as the management is concerned, assessment of currently possible change in interest rates. If the interest rate was 1% higher/lower, and all other variables remained unchanged, the Company would make operative profit/(loss) for the year that ended on December 31, 2011 in the amount of 45.683 thousand RSD. This situation is attributed to the Company exposure which is based on variable interest rates that are calculated to long-term loans.

#### FINANCIAL INSTRUMENTS AND RISK MANAGEMENT OBJECTIVES

#### Credit risk

#### Trade receivables management

The Company is exposed to credit risk which is the risk that debtors shall not be able to settle the debts towards the Company in full amount and on time, which would result in financial loss for the Company. The exposure of the Company to this risk is limited to the amount of trade receivables at the date of balance. Trade receivables mostly relate to the associated companies.

The most significant customers are presented in the following table:

		In thousands RSD
Client	2011	2010
Victoriaoil a.d. Šid	209.449	751.092
Victoria Logistic d.o.o., Novi Sad	1.860.965	2.024.163
Victoria Group d.o.o. Novi Sad		319.227
Invej a.d., Zemun	57.295	250.008
Fertil d.o.o. Bačka Palanka	1.070	11
Veterinarski zavod Subotica (Veterinary Institute)	164.194	
Mlinovi Čurug d.o.o.	80.079	86.006
Tehooprema d.o.o., Bačka Topola		56
Eraković Kula	157.667	
Biovet Bulgaria	249.957	221.636
Vobeks	113.505	
Metalopromet Kula	94.990	
Other receivables	787.391	910.953
	3.776.562	4.563.152

The structure of trade receivables on December 31, 2010 is presented in the following table:

	Gross exposure	Provisions	In thousands RSD Net exposure
Undue trade receivables	1.104.277	-	1.104.277
Due, corrected trade receivables	149.119	(149.119)	-
Due, uncorrected trade receivables	3.458.875	<del>-</del>	3.458.875
	4.712.271	(149.119)	4.563.152

**December 31, 2011** 

The structure of trade receivables on December 31, 2011 is presented in the following table:

	Gross exposure	Provisions	In thousands RSD Net exposure
Undue trade receivables	1.219.300	-	1.219.300
Due, corrected trade receivables	171.886	(171.886)	-
Due, uncorrected trade receivables	2.557.262		2.557.262
	3.948.448	(171.886)	3.776.562

#### Undue trade receivables

Undue trade receivables stated on December 2011 in the amount of 1.219.300 thousand RSD (December 31, 2010: 1.104.277 thousand RSD) mostly relate to trade receivables for disposals of soy meal, raw soybean oil, soy textures and soy flour. These receivables are mainly due within the period of 60 days after the date of invoice, depending on contracted payment deadlines.

#### FINANCIAL INSTRUMENTS AND RISK MANAGEMENT OBJECTIVES

#### Credit risk

#### Trade receivables management

Due, corrected trade receivables

In the period reviewed, the Company impaired the trade receivables for due receivables in the amount of 171.886 thousand RSD (December 31, 2010: 149.119 thousand RSD), for which the Company determined that the client's creditworthiness was changed and that receivables shall not be collected in the amounts stated.

#### Due, uncorrected trade receivables

The Company has not impaired due receivables stated on December 31, 2011 in the amount of 2.557.262 thousand RSD (December 31, 2010: 3.458.875 thousand RSD) considering that no change in client's creditworthiness was determined, and considering that the receivables concerned mostly relate to receivables from the associated companies, and that the Company management believes that the total present value of these receivables shall be collected.

The total amount of receivables from Victoria Logistic in the amount of 1.860.967 was closed by means compensation on January 31, 2012 after final invoicing the soybeans, 2011 crop.

Age structure of due, uncorrected receivables is presented in the following table:

	December 31, 2011	In thousands RSD December 31 , 2010
Less than 30 days	622.784	746.418
31 – 90 days	213.612	276.826
91 – 180 days	389.112	2.014.813
181 – 365 days	1.328.330	226.034
Over 365 days	3.424	194.784

December 31, 2011

2.557.262

3.458.875

#### Trade payables management

On December 31, 2011, trade payables were stated in the amount of 456.204 thousand RSD (December 31, 2010: 1.900.938 thousand RSD). Suppliers do not calculate default interest on due liabilities, and the Company settles due trade payables, in accordance with the financial risk management policy, within the contractual deadline. Average time period allowed for settling trade payables in the year 2011 amounts to 39 days (during the year 2010 51 days).

## Liquidity risk

The Company management has the final responsibility for liquidity risk management, and the appropriate system of management for purposes of short-term, medium-term and long-term financing of the Company has been established as well as the liquidity management. The Company manages the liquidity risk by maintaining the appropriate monetary reserves with continuous monitoring of the planned and actual cash flow, as well as by maintaining the adequate ratio of financial assets and liabilities maturities.

## FINANCIAL INSTRUMENTS AND RISK MANAGEMENT OBJECTIVES Liquidity risk

#### Tables of liquidity risk and credit risk

The following tables show details of the remaining contractual maturities of financial assets. The amounts shown are based on undiscounted cash flows incurred with financial assets at the earliest date when the Company shall be able to collect the receivables.

Maturities of financial assets

			De	cember 31, 2011
Less than one		From 3 months	From 1 to 5	
		-	•	Total
3.629.835	1.354.451	260.107	4.328	5.248.721
-	-		-	
-	-	118.410	-	118.410
<u> </u>	=	118.410	=	118.410
		26.100	=	26.100
		435	=	435
		26.535	=	26.535
3.629.835	1.354.451	405.052	4.328	5.393.666
	month 3.629.835	month 1 – 3 months 3.629.835 1.354.451	Less than one month         months         to 1 year           3.629.835         1.354.451         260.107           -         -         -           -         -         118.410           -         -         118.410           -         -         435           26.535         26.535	Less than one month         1 - 3 months to 1 year         From 1 to 5 years           3.629.835         1.354.451         260.107         4.328           -         -         -         -           -         -         118.410         -           -         -         118.410         -           -         -         435         -           26.535         -         -

Financial assets maturities

In thousands RSD December 31, 2010

			From 3		
	Less than one		months	From 1 to 5	
	month	1 – 3 months	to 1 year	years	Total
Non-interest bearing	2.941.472	2.291.637	226.032	194.789	5.653.930
Fixed interest rate					

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NOTES TO FINACIAL STATEMENTS			Decembe	er 31, 2011	
-principal	=	-	1.148.565	=	1.148.565
-interest	-	-	132.085	-	132.085
	-	-	1.280.650	-	1.280.650
Variable interest rate					
-principal	105.815	=	=	=	105.815
-interest	7.104	-	-	-	7.104
	112.919	-	-	-	112.919
	3.054.391	2.291.637	1.506.682	194.789	7.047.499

The following tables show details of the remaining contractual maturities of Company liabilities. The amounts shown are based on the undiscounted cash flows incurred with financial liabilities at the earliest date when the Company shall be able to collect the receivables.

## FINANCIAL INSTRUMENTS AND RISK MANAGEMENT OBJECTIVES Liquidity risk

## Tables of liquidity risk and credit risk

Maturities of financial liabilities

			From 1	From 1		usands RSD nber 31, 2011
	Less than 1		month to	to 5	Over 5	
	month	1 – 3 months	one year	years	years	Total
Non-interest bearing Fixed interest rate	360.129	123.205	1.885	3.259		488.478
-principal	242.670	404.451				647.121
-interest	2.981	4.424				7.405
	245.651	408.875				654.526
Variable interest rate						
-principal		142.013	1.556.927	1.548.317	1.347.185	4.594.442
-interest	14.582	50.377	72.726	206.547	6.266	353.498
	14.582	192.390	1.632.653	1.754.864	1.353.451	4.947.940
	620.362	724.470	1.634.538	1.758.123	1.353.451	6.090.944

#### Fair value of financial instruments

The following table shows present value of financial assets and financial liabilities and the fair value thereof as of December 31, 2011 and December 31, 2010.

			In tho	usands of RSD
	Decem	ber 31, 2011	December	31, 2010
	Book value	Fair value	Book value	Fair value
Financial assets				
Share in capital	855.688	855.688	857.593	857.593
Other long-term financial investments	904	904	2.109	2.109
Trade receivables	3.776.562	3.776.562	4.563.152	4.563.152
Other receivables	117.852	117.852	1.264.099	1.264.099
Cash and cash equivalents	523.815	523.815	221.357	221.357
	5.274.821	5.274.821	6.908.310	6.908.310
Financial liabilities				
Long-term and short-term loans	5.241.562	5.241.562	4.350.593	4.350.593

NOTES TO FINACIAL STATEMEN	<u>rs</u>		<u>Dece</u>	mber 31, 2011
Trade payables Other liabilities	456.204 32.274	456.204 32.274	1.900.939 23.986	1.900.939 23.986
	5.730.041	5.730.041	6.275.518	6.275.518

#### FINANCIAL INSTRUMENTS AND RISK MANAGEMENT OBJECTIVES

#### Fair value of financial instruments

Requirements for evaluation of current fair value of financial instruments

Considering the fact that we lack the appropriate market experience, stability and liquidity in purchase and disposal of financial assets and liabilities, and considering the fact that we lack available market information that might be used for the purpose of disclosing fair values of financial assets and liabilities, the method of discounted cash flows was used. When using this method of valuation, the interest rates for financial instruments used have similar characteristics, with an objective of achieving relevant assessment of market value of financial instruments at the balance date. The assumptions used for evaluation of the current fair value are that the book value of short-term trade receivables and liabilities to suppliers is approximate to the fair value thereof due to the fact that they become due for payment/collection in a relatively short period.

The following table shows the analysis of financial instruments which were valued after initial recognition at fair value, grouped into levels from 1 to 3, depending on possibility for fair value evaluation.

- Level 1 of fair value measurement results from the quoted market value (uncorrected) at active markets for identical property and liabilities.
- Level 2 of fair value measurement results from the input parameters, which differ from the quoted
  market value included under Level 1, and which are visible from assets or liabilities, directly (for
  example, price) or indirectly (for example, resulted from the price).
- Level 3 of fair value measurement results from evaluation techniques which include input parameters
  for financial assets or liabilities, and which represent the data which may not be found at the market
  (non-researched input parameter).

		In thous Decen			
	Level 1	Level 2	Level 3	Total	
Financial assets		_	_		
available for sale					
-quoted XoB	851.307	=	=	851.307	
-unquoted XoB	=	-	4.381	4.381	
Long-term loans to employees	<del>-</del> -	<u> </u>	904	904	
Total	851.307	<u>-</u> _	5.285	856.592	

The table above includes only the financial assets , because the Company has no financial liabilities stated after initial recognition at fair value.

**December 31, 2011** 

Total gains/(losses) shown under total other result relate to the financial assets available for sale, and they have been presented as a change "Unrealized gains incurred with Securities" within the item of capital.

#### **TAX RISKS**

Tax laws of the Republic of Serbia are often interpreted in a different way and are subject to frequent amendments. Tax laws interpretations by tax authorities when transaction and activities of the Company are concerned can differ from management interpretations. As a result, transactions may be contested by tax authorities and the additional amount of tax, penalties and interests may be allocated to the Company. Period of limitation for tax liabilities is five years. This means that the tax authorities are entitled to allocate the payment of outstanding liabilities within the period of five years after the liability was incurred.

#### **LITIGATION**

On December 31, 2011 the Company is involved in a number of legal proceedings as a defendant, the most significant of which are as follows:

- Legal proceedings with Vojvođanska banka a.d. Novi Sad, on the basis of liabilities for refinanced loans approved by Paris Creditors Club, the value of which amounts to EUR 10.756.276,60. The Supreme Court of the Republic of Serbia abolished the Appeal Judgment, thus returning the proceeding to the first instance court for decision, which rendered the judgment in favor of the Company in the retrial proceedings.
- Two legal proceedings with Agrod d.o.o., Valjevo in total value of 21.940 thousand RSD, relating to concluded contracts for construction of facilities.

The Company believes in the positive outcome of the underlying legal proceedings, so no provisions for that purpose have been formed in the attached financial statements.

#### **FOREIGN EXCHANGE RATES**

Average foreign exchange rates, determined at the Interbank Market, received for conversion of foreign currency balance sheet items into RSD, for some major currencies were as follows:

## SOJAPROTEIN A.D. BEČEJ

## NOTES TO FINACIAL STATEMENTS

## December 31, 2011

	December 31, 2011	December 31 , 2010
USD	80,8662	79.2802
GBP	124,6022	122.4161
EUR	104,6409	105.4982

In Bečej, February 28, 2012

(company stamp)

PRUSTVC (signature)
SOJEBranislava Pavlovič
General Manager

Deloitte d.o.o. Terazije 8 11000 Belgrade Serbia Tax No. 10048772 Reg. No. 07770413

Tel: + 381 11 3812 100; + 381 11 3812 200 Fax: + 381 11 3812 101; + 381 11 3812 201

www.deloitte.com/rs

#### INDEPENDENT AUDITOR REPORT

To the Board of Directors and shareholders of Sojaprotein a.d. Becej

We have performed an audit of submitted financial statements (pages 3 to 43) of the Sojaprotein a.d. Becej Company (the Company in further text) including the balance sheet on December 31<sup>st</sup> 2011 and appropriate income statement, report on changes in equity and report on cash flows for the year ending on that date, as well as the review of significant accounting policies and notes with financial statements.

Responsibility of the management for financial statements

The management is responsible for the production of these financial statements in accordance with the accounting policies of Republic of Serbia, as well as internal control it finds necessary for the creation of financial statements not containing incorrect information of material significance, occurring due to criminal actions or errors.

#### Responsibility of an auditor

Our responsibility is to express opinion on submitted financial statements based on the audit performed. The audit was performed in accordance with International Audit Standards and Law on Accounting and Audit of Republic of Serbia. These standards imply compliance with ethical principles and planning and performance of an audit in a way that enables us, in reasonable measure, to assure ourselves that the financial statements do not include false information of material significance.

The audit includes procedures for the acquisition of audit evidence on the amounts and information disclosed in financial statements. Selected procedures are based on auditor judgment, including the risk evaluation of materially significant errors contained in the financial statements, due to criminal activity or error. In evaluating these risks, the auditor reviews internal control relevant for the production of financial statements for the purpose of comprising best possible auditor procedures, but not for the purpose of expressing opinion on the efficiency of the company's internal control system. The audit also includes evaluation of applied accounting policies and evaluation of significant estimates by the management, as well as the evaluation of the general presentation of financial statements.

We feel that the auditor evidence we have collected are sufficient and appropriate and that they secure a solid basis for expressing our opinion.

## Opinion

In our opinion, financial statement of the Sojaprotein a.d. Becej company for the year ending on December 31<sup>st</sup> 2011 are produced, per all materially significant issues, in accordance with accounting regulations of Republic of Serbia.

## Drawing attention

We are drawing attention to notes 29 and 36 with the financial statement in which it is stated that the Company is in legal dispute with Vojvodjanska Bank a.d. Novi Sad as the sued party, for the collection of claims based on refinanced loan of the Paris Club of Trustees, in the total amount of EUR 13,206,879. In the financial statement, with the status on December 31st 2011, the Company has presented the obligation on the given basis in the amount of the principal of the stated loan in the amount of 1,134,768 thousand RSD (EUR 10,756,277). To the date of issuing these financial statements, the Company has not concluded a contract on defining payment of the obligation towards the trustees of the Paris Club with Vojvodjanska Bank a.d. Novi Sad and reduced the principal for the part of the obligation that was written off, and no calculation of interest was performed and it was not included in the financial statements for the period from March 22<sup>nd</sup> 2002 to the balance sheet date. According to the decision of Supreme Court of Serbia the subject was returned to repeat processing in the first degree procedure at the Commercial Court in Novi Sad, for the determination of facts. Commercial Court in Novi Sad during 2011 adopted the first degree verdict for the benefit of the Company, to which Vojvodjanska Bank has appealed. Our opinion is not modified in accordance with aforementioned issues.

Belgrade April 27th 2011

Zoran Nesic

**Authorized Auditor** 

Filled by the Company – Entrepreneur							
08114072		100741587					
Registration number	Activity code	Tax number					

## Filled by the Business Registers Agency

850								
123	19	20	21	22	23	24	25	26

Type of job

Name: Sojaprotein AD

Address: Becej, Industrijska 1

## INCOME STATEMENT - consolidated

In the period January 1st 2011 to December 31st 2011

Accounting	POSITION	AOP	Note No.	am	ount
group / Account				Current year	Previous year
1	2	3	4	5	6
	A INCOME AND EXPENSE FROM OPERATIONS				
	I. OPERATION INCOME (202+203+204- 205+206)	201		15157432	17086253
60 and 61	Sales Income	202	5	14584107	16806658
62	<ol><li>Income from output activation and goods</li></ol>			56703	12579
630	<ol> <li>Stock output value increase</li> </ol>	204	·	402867	15849
631	Stock output value     reduction	205		0	53792
64 and 65	<ol><li>Other operationa income</li></ol>	1 206	7	113755	304959
	II. BUSINESS EXPENSE (208 TO 212)	207		13717734	15185021
50	Sold goods purchase value	208		2365559	4823313
51	2. Material expenses	209	8	9330379	8846285
52	<ol> <li>Expenses of salaries salary fees and othe personal expenses</li> </ol>	210	9	722857	647252
54	<ol> <li>Impairment and reserves expenses</li> </ol>	211	10	300114	264196

53 and 55	5. Other business expenses	212	11	800825	603975
	III. BUSINESS PROFIT (201-207)	213		1439698	1901232
	IV. BUSINESS LOSS (207-201)	214			
66	V. FINANCIAL PROFIT	215	12	827086	582507
56	VI. FINANCIAL EXPENSE	216	13	875115	1550662
67 and 68	VII.OTHER INCOME	217	14	51616	54404
57 and 58	VIII. OTHER EXPENSE	218	15	156376	81822
	IX. PROFIT FROM REGULAR OPERATION BEFORE TAXES (213-214+215- 216+217-218)	219		1286909	905659
	X. LOSS FROM REGULAR OPERATION BEFORE TAXES (214-213- 215+216- 217+218)	220			
69-59	XI. NET PROFIT OF DISCONTINUED OPERATIONS	221			
59-69	XII.NET LOSS OF DISCONTINUED OPERATIONS	222		303	553
	B. PROFIT BEFORE TAXES (219- 220+221-222)	223		1286606	905106
···	C. LOSS BEFORE TAXES (220-219+222-221)	224			
721	G. INCOME TAX  1. Tax expense of the period	225	17	70839	49043
722	Deferred tax income of the period	226		0	4361
722	Deferred tax income of the period	227		1653	0
723	C. Paid personal income to the employer	228			
	D. NET PROFIT (223- 224-225-226+227- 228)	229		1217420	851702
	E. NET LOSS (224- 223+225+226- 227+228)	230			
	F. NET PROFIT OF MINORITY	231		28628	22019

	SHAREHOLDERS				
	G. NET PROFIT OF PARENT COMPANY OWNERS			1188792	829683
ŀ	H. PROFIT PER SHARE		16		
1	. Basic profit per share	233			
2	<ol> <li>Depreciated profit per share</li> </ol>	234			

In Becej on April 26th 2012

Person responsible for financial statement production /signed/

Legal representative /signed/

Filled	Filled by the Company – Entrepreneur							
08114072		100741587						
Registration number	Activity code	Tax number						
Filled	Filled by the Business Registers Agency							

850		_		<u>.                                    </u>			10.	
123	19	20	21	22	23	24	25	26

Type of job

Name: Sojaprotein AD

Address: Becej, Industrijska 1

## BALANCE SHEET - consolidated

On December 31st 2011

Accounting	POSITION	AOP	Note No.	amo	unt
group / Account				Current year	Previous vear
1	2	3	4	5	6
	ASSETS		-	-	

	A. FIXED ASSETS (002+003+004+005+0 09)	001		9034600	6067796
00	I. UNPAID RECORDED CAPITAL	002			
012	II. GOODWILL	003	18	201033	201833
01 without 012	III. INTANGIBLE INVESTMENTS	004	18	48475	49346
	IV. REAL ESTATE, MACHINES, EQUIPMENT AND BIOLOGICAL MEANS (006+007+008)	005		8646428	5733435
020, 022, 023, 026 027(part), 028(part), 029	Real estate, machines and equipment	006	18	8329129	5415115
024, 027(part), 028(part)	Investment real estate	007	18	314247	314982
021, 025, 027(part), 028(part),	3. Biological means	008		3052	3338
M ,,,,,,,	V. LONG TERM FINANCIAL PLACEMENTS (010+011)	009		138664	83182
030 to 032, 039 (part)	1. Equity share	010	19	72585	73305
033 to 038, 039 (part), minus 037	Other long term financial placements	011	20	66079	9877
	B. CURRENT ASSETS (013+014+015)	012		10770591	14281962
10 o 13, 15	I.STOCK	013	21	5220530	6575249
14	II. FIXED ASSETS FOR SALE AND ASSETS OF DISCONTINUED BUSSINES	014			
	III. SHORT TERM CLAIMS, PLACEMENTS AND CASH (016+017+018+019+020)	015		5550061	7706713
20, 21 and 22, except 223	1. Claims	016	22	4668630	5554389
223	Claims for overpaid income tax	017		139	9097
23 minus 237	Short term financial statements	018	23	154624	1641627
24	Cash equivalent and Cash	019	24	582718	234972
27 and 28 except 288	<ol><li>Added value tax and active accruals</li></ol>	020		143950	266628

288	C. DEFERRED TAX FUNDS	021			
	D. OPERATIONAL ASSETS (001+012+021)	022		19805191	20349758
29	E. LOSS OVER CAPITAL	023			
	F. TOTAL ASSETS (022+023)	024		19805191	20349758
88	G. OFF BALANCE ASSETS	025		20476875	16058611
	LIABILITIES				
	A. EQUITY (102+103+104+105+1 06-107+108-109-110)	101		13002855	11768097
30	I.BASIC EQUITY	102	25	7292899	4951093
31	II. UNPAID REGISTERED EQUITY	103			
32	III. RESERVES	104	26	1589277	1546090
330 and 331	IV. EVALUATION OF RESERVES	105		2512500	2515122
332	V. UNREALIZED PROFIT FROM SECURITIES	106		571	2476
333	VI. UNREALIZED LOSS FROM SECURITIES	107			
34	VII. UNDISTRIBUTED PROFIT	108		1607608	2773837
35	VIII. LOSS	109			
037 and 237	IX. PURCHASED OWN STOCK	110		0	20521
	B. LONG TERM RESERVES AND DUTIES (112+113+116)	111		6621851	8399347
40	I.LONG TERM RESERVES	112	27	59269	55376
41	II. LONG TERM DUTIES	113		3172862	2159512
414, 415	Long term loans	114	28	3172799	2158726
41 without 414 and 415	Other long term duties	115		63	786
	III. SHORT TERM DUTIES (117+118+119+120+121+122)	116		3389720	6184459
42, except 427	Short term financial duties	117	29	2509902	3119208
427	Duties from assets for sale and funds from discontinued business	118			
43 and 44	Operational duties	119	30	765376	2976864
45 and 46	4. Other short term duties	120	31	56875	47186
47, 48, except 481 and 49 except 498	5. Duties from added value tax and other public income and accruals	121	32	31129	24817
481	6. Duties from income tax	122		26438	16384
498	C. DEFERRED TAX	123		180485	182314

	DUTIES					
	D. TOTAL (101+111	LIABILITIES 1+123)	124		19805191	20349758
89	E. OFF LIABILIT	BALANCE IES	125	33	20476875	16058611

## In Becej on April 26th 2012

Person responsible for financial statement production /signed/

Legal representative /signed/ /seal/



Filled by the Company – Entrepreneur									
08114072		100741587							
Registration number	Activity code	Tax number							

Filled by the Business Registers Agency

	850							-	
1	23	19	20	21	22	23	24	25	26

Type of job

Name: Sojaprotein AD

Address: Becej, Industrijska 1

## CASH FLOW REPORT - consolidated

In the period January 1st 2011 to December 31st 2011

POSITION	AOP	Ame	ount
		Current year	Previous year
1	2	3	4
A. CASH FLOW FROM OPERATIONS			-
I.Cash inflow from operations (1 to 3)	301	17229982	21061286
Sales and advances received	302	16279901	19887247
Received interest from operations	303	274271	2298
Other inflow from regular operations	304	675810	1171741
II. Cash outflow from operations (1 to 5)	305	17056401	15561059
Payment to suppliers and advances given	306	16003138	13595706
<ol><li>Salaries, salary fees and other personal</li></ol>	307	704042	634441
expenses			
3. Interest paid	308	226972	311711
4. Income tax	309	61283	54290
5. Payments from other public income	310	60966	964911
III. Net cash inflow from operations (I-II)	311	173581	5500227
IV. Net cash outflow from operations (II-I)	312		
B. CASH FLOW FROM INVESTMENTS			
I.Cash inflow from investments (1 to 5)	313	317817	217555
Shares and participations sales (net inflow)	314	24019	0
2. Sales of intangible investments, real	315	24883	8288

estate, machines, equipment and biological means			
Other financial placements (net inflow)	316	268915	209267
Interest received from investments	317	200313	203201
5. Dividends accepted	318		
II. Cash outflow from investments (1 to 3)	319	1770163	358090
Purchase of shares and participations (net)	320	1185	408
outflow)	020	1100	-00
2. Purchase of intangible investments, real	321	1168978	338882
estate, machines, equipment and			
biological means			
Other financial placements (net outflow)	322	0	18800
III. Net cash inflow from investments (I-II)	323	<del></del>	
IV. Net cash outflow from investments (II-I)	324	1452346	14035
C. CASH FLOW FROM FINANCING			
I.Cash inflow from financing (1 to 3)	325	2066773	131260
Basic capital increase	326		
2. Long term and short term loans (net	327	2066773	129660
income)			
Other long term and short term duties	328	0	1600
II. Cash outflow from financing (1 to 4)	329	444005	5375269
Own shares and participations purchase	330	0	36345
<ol><li>Long term and short term loans and other</li></ol>	331	442718	5330389
duties (net outflow)			
3. Financial lease	332	1287	8535
Dividends paid	333		
III. Net cash inflow from financing (I-II)	334	1622768	0
IV. Net cash outflow from financing (II-I)	335	0	5244009
D. TOTAL CASH INFLOW (301+313+325)	336	19614572	21410101
E. TOTAL CASH OUTFLOW (305+319+329)	337	19270569	21294418
F. NET CASH INFLOW (336-337)	338	344003	115683
G. NET CASH OUTFLOW (337-336)	339		
H. CASH AT THE BEGINNING OF	340	234972	143754
ACCOUNTING PERIOD			
I. POSITIVE EXCHANGE RATE	341	4867	21653
DIFFERENCE FROM CASH			
CALCULATION			
J. NEGATIVE EXCHANGE RATE	342	1124	46118
DIFFERENCES FROM CASH			
CALCULATION	0.46		20.4070
K. CASH AT THE END OF ACCOUNTING	343	582718	234972
PERIOD (338-339+340+341-342)			

In Becej on April 26<sup>th</sup> 2012

Person responsible for financial statement production /signed/

Legal representative /signed/ /seal/

Filled by the Company – Entrepreneur										
08114072	08114072 100741587									
Registration number	Activity code	Tax number								

## Filled by the Business Registers Agency

850								
123	19	20	21	22	23	24	25	26

Type of job

Name: Sojaprotein AD

Address: Becej, Industrijska 1

## **EQUITY CHANGE REPORT – consolidated**

In the period January 1<sup>st</sup> 2011 to December 31<sup>st</sup> 2011

No.	DESCRIPTION	AOP	Basic equity (group 30 w/o 309)	AOP	Other equity (account 309)	AOP	Unpaid registered equity	AOP	Emission premium
<del></del>	1	104	2		3		4		5
1	Status on January 1 <sup>st</sup> of previous year	401	3907797	414	12393	427		440	1268074
2	Correction of significant errors and change in accounting policies in previous year – increase	402		415		428		441	
3	Correction of significant errors and change in accounting policies in previous year – reduction	403		416		429		442	
4	Corrected initial status on January 1 <sup>st</sup> of	404	3907797	417	12393	430		443	1268074
5	Total increase in previous year	405	1030903	418	**	431		444	
6	Total reduction in previous year	406		419		432		445	16064
7	Status on December 31 <sup>st</sup>	407	4938700	420	12393	433		446	1252010

	of previous year (4+5-6)							
8	Correction of significant errors and change in accounting policies in current year — increase	408		421		434	447	
9	Correction of significant errors and change in accounting policies in current year reduction	409		422		435	448	
10	Corrected initial status on January 1st of current year	410	4938700	423	12393	436	449	1252010
11	Total increase in current year	411	2341806	424		437	450	4309
12	Total reduction in current year	412		425		438	451	754
13	Status on December 31 <sup>st</sup> of current year (10+11-12)	413	7280506	426	12393	439	452	1255565

No.	DESCRIPTION	AOP	Reserves	AOP	Evaluated reserve	AOP	Unrealized profit from securities	AOP	Unrealized profit from securities
	1		2		3		4		5
1	Status on January 1 <sup>st</sup> of previous year	453	269591	466	2522501	479	2857	492	
2	Correction of significant errors and change in accounting policies in previous year – increase	454		467		480		493	
3	Correction of significant errors and change in accounting policies in previous year – reduction	455		468		481		494	
4	Corrected initial status on January 1 <sup>st</sup> of	456	269591	469	2522501	482	2857	495	
5	Total increase in previous year	457	24489	470	2273	483		496	
6	Total reduction in previous year	458		471	9652	484	381	497	
7	Status on December 31 <sup>st</sup> of previous year (4+5-6)	459	294080	472	2515122	485	2476	498	
8	Correction of significant errors and change in accounting policies in current year – increase	460		473		486		499	
9	Correction of significant errors and change in accounting policies in current year - reduction	461		474		487		500	

10	Corrected initial status on January 1 <sup>st</sup> of current year	462	294080	475	2515122	488	2476	501
11	Total increase in current year	463	39632	476		489		502
12	Total reduction in current year	464		477	2622	490	1905	503
13	Status on December 31 <sup>st</sup> of current year (10+11-12)	465	333712	478	2512500	491	571	504

No.	DESCRIPTION	AOP	profit	AOP	Loss to amount of capital	AOP	Purchased own shares and participations	AOP	
	1		2		3		4		5
1	Status on January 1 <sup>st</sup> of previous year	505	2974541	518		531		544	10957754
2	Correction of significant errors and change in accounting policies in previous year – increase	506		519		532		545	
3	Correction of significant errors and change in accounting policies in previous year – reduction	507		520		533		546	
4	Corrected initial status on January 1 <sup>st</sup> of	508	2974541	521		534		547	10957754
5	Total increase in previous year	509	864917	522		535	20679	548	1901903
6	Total reduction in previous year	510	1055381	523		536	158	549	1081320
7	Status on December 31 <sup>st</sup>	511	2784077	524		537	20521	550	11778337

	of previous year (4+5-6)							
8	Correction of significant errors and change in accounting policies in current year — increase	512		525	538		551	
9	Correction of significant errors and change in accounting policies in current year – reduction	513	10240	526	539		552	10240
10	Corrected initial status on January 1 <sup>st</sup> of current year	514	2773837	527	540	20521	553	1176897
11	Total increase in current year	515	1215178	528	541	796	554	3600129
12	Total reduction in current year	516	2381407	529	542	21317	555	2365371
13	Status on December 31 <sup>st</sup> of current year (10+11-12)	517	1607608	530	543		556	13002855

No.	DESCRIPTION	AOP	Loss above capital			
	1		2			
1	Status on January 1 <sup>st</sup> of previous year	557				
2	Correction of significant errors and change in accounting policies in previous year – increase					
3	Correction of significant errors and	559				

.

		-	 r		_	<del></del>	 
	change in accounting policies in previous year – reduction						
4	Corrected initial status on January 1st of	560					
5	Total increase in previous year	561					
6	Total reduction in previous year	562					
7	Status on December 31 <sup>st</sup> of previous year (4+5-6)	563					
8	Correction of significant errors and change in accounting policies in current year — increase	564		:			
9	Correction of significant errors and change in accounting policies in current year – reduction	565					
10	Corrected initial status on January 1 <sup>st</sup> of current year	566					
11	Total increase in current year	567					
12	Total reduction in current year	568					
13	Status on December 31 <sup>st</sup> of current year (10+11-12)	569					

In Becej on April 26<sup>th</sup> 2012

Person responsible for financial statement production /signed/

Legal representative /signed/ /seal/

Filled by the Company – Entrepreneur						
08114072 100741587						
Registration number	Activity code	Tax number				

## Filled by the Business Registers Agency

850								
123	19	20	21	22	23	24	25	26

Type of job

Name: Sojaprotein AD

Address: Becej, Industrijska 1

## STATISTICAL ANNEX - consolidated

## For 2011

## I GENERAL DATA ON THE COMPANY OR THE ENTREPRENEUR

DESCRIPTION	AOP	Current year	Previous year
Number of business months (1 to 12)	601	12	12
2. Size mark (1 to 3)	602	3	3
3. Ownership mark (1 to 5)	603	2	2
Number of foreign (companies or individuals)     persons with equity share	604	370	375
<ol><li>Average employee number based on end of the month status (whole number)</li></ol>	605	715	722

# II GROSS CHANGE OF INTANGIBLE INVESTMENT AND REAL ESTATE, MACHINES, EQUIPMENT AND BIOLOGICAL MEANS

Account group/ account	DESCRIPTION	AOP	Gross	Value correction	Net amount	
1	2	3	4	5	6	
01	Intangible investments					
	1.1. Status at year's beginning	606	326398	75119	251179	
	1.2. Increase (purchase) during the year	607	12860	xxxxxxxxxxx	9869	
	1.3. Reduction during the year	608	3763	xxxxxxxxxxx	11567	
	1.4. Evaluation	609		xxxxxxxxxxx		
	1.5. Status at year's end (606+607-608+609)	610	335395	85887	249508	
02	Real estate, machines,					

	oment and gical means				
 2.1. year	Status at 's beginning	611	7025367	1291932	5733435
2.2. (purd the y	Increase chase) during rear	612	6733271	xxxxxxxxxxx	6733271
2.3. durin	Reduction ig the year	613	3549677	xxxxxxxxxxx	3820278
 2.4.	Evaluation	614		XXXXXXXXXXXX	
	Status at 's end +612- -614)	615	10208961	1562533	8646428

III STOCK STRUCTURE

## In thousand RSD

Account group/	DESCRIPTION	AOP	Current year	Previous year
1	2	3	4	5
10	Material stock	616	2554717	5467708
11	Unfinished production	617	149582	99392
12	Finished products	618	797584	464204
13	4. Goods	619	30982	224801
14	5. Fixed assets for sale	620		
15	6. Advances given	621	1687665	319144
	7. TOTAL (616+617+618+619+620+621=0 13+014)	622	5220530	6575249

## IV BASIC CAPITAL STRUCTURE

Account group/	DESCRIPTION	AOP	Current year	Previous year
1	2	3	4	5
300	Share capital	623	7280506	4938700
	In this: foreign capital	624	397637	397637
301	Share of companies with limited liability	625		
·.	In this: foreign capital	626		
302	Shares of members or partnerships and limited companies	627		
	In this: foreign capital	628		
303	State capital	629		
304	Socially owned capital	630		
305	Stake in cooperatives	631		
306	7. Other basic capital	632	12393	12393

30	TOTAL	633	7292899	4951093
	(623+625+627+629+630+631+632=102)			

# V SHARE CAPITAL STRUCTURE

# Number of shares as whole number

# Amounts in thousands RSD

Account group/ account	DESCRIPTION	AOP	Current year	Previous year
1	2	3	4	5
	Common shares			
	1.1. Number of common shares	634	15818136	10767541
Part 300	1.2. Nominal value of common shares – total	635	7280506	4938700
	2. Priority shares			
	2.1. Number of priority shares	636		
Part 300	2.2. Nominal value of priority shares – total	637		
300	3. TOTAL – nominal value of shares (635+637=623)	638	7280506	4938700

# **VI CLAIMS AND DUTIES**

Account group/ account	DESCRIPTION	AOP	Current year	Previous year	
1	2	3	4	5	
20	<ol> <li>Claims from sales (status at year's end 639&lt;=016)</li> </ol>	639	4668630	5179050	
43	<ol> <li>Duties from operations (status at year's end 639&lt;=119)</li> </ol>	1	765376	2976490	
Part 228	Claims during the year from insurance companies for damages (debt trade without initial status)		988	449	
27	<ol> <li>Added value tax – previous tax (annual amount per tax returns)</li> </ol>		1708069	1140360	
43	<ol><li>Duties from operations (claims without initial status)</li></ol>	1	25974248	36855560	
450	<ol> <li>Duties for net salaries and salary fees (claims without initial status)</li> </ol>	1	390175	350054	
451	<ol> <li>Duties for tax on salaries and salary fees charged to the employee (claims</li> </ol>		58375	50225	

	without initial status)			
452	Duties for salary and salary fee contributions charged to the employee (claims without initial status)	646	94803	84003
461, 462 and 723	Duties for dividends, share in profit and personal income of employer (claims without initial status)	647		
465	10. Duties towards individuals per contracts (claims without initial status)	648	12808	12867
47	11. Duties for AVT (annual amount per tax returns)	649	1386535	1894423
	12. Control sum (from 639 to 649)	650	35060007	48543481

# VII OTHER EXPENSES

# In thousand RSD

Account group/	DESCRIPTION	AOP	Current year	Previous year
account 1	2	3	4	5
513	Fuel and energy expenses	651	516964	413503
520	Salary and salary fee expenses (gross)	652	541105	484282
521	<ol> <li>Taxes and contributions to salaries and salary fees charged to the employer expenses</li> </ol>	653	96642	84004
522, 523, 524 and 525	Expense for individuals fees (gross) based on contract	654	17336	16056
526	5. Expense of fees to members of the managing and supervising board (gross)	655	3614	3614
529	<ol><li>Other personal expense and fees</li></ol>	656	64160	59296
53	7. Production services expenses	657	465830	235609
533, part 540 and part 525	8. Lease expenses	658	82014	60809
Part 533, part 540 and part 525	9. Land lease expenses	659		
536, 537	<ol> <li>Research and development expenses</li> </ol>	660	0	96687
540	11. Impairment expenses	661	299845	253956

552	12. Insurance premium expenses	662	34121	30403
553	13. Payment expenses	663	46253	61886
554	14. Membership expenses	664	3845	3667
555	15. Tax expenses	665	24625	27863
556	16. Contributions expenses	666	2445	2389
562	17. Interest expenses	667	207758	312383
Part 560, part 561 and 562	18. Interest expense and part of financial expense	668	207758	312383
Part 560, part 561 and 562	19. Interest expense from bank loans	669	179934	3033662
Part 579	20. Expense for humanitarian, cultural, health, educational, scientific and religious purposes, for the protection of environment and sports	670	382	0
	21. Control sum (from 651 to 670)	671	2794631	2762452

# VIII OTHER INCOME

# In thousand RSD

Account group/ account	DESCRIPTIO	N	AOP	Current year	Previous year
1	2		3	4	5
60	1. Incom	e from sales of goods	672	3030600	5731826
640	2. Incom subve regres	<b>_</b>	673	55307	256746
641	3. Incom donati	e from conditioned ons	674	5998	1237
Part 650	4. Incom	e from land lease	675		
651	5. Incom	e from memberships	676		
Part 650, part 661, 662	6. Incom	e from interest	677	165360	234779
Part 660, part 661 and part 662	accou banks institu		678	7589	5669
Part 660, part 661 and part 669		e from dividends and in profit	679		
	9. Contro	ol sum (672 to 679)	680	3264854	6230257

#### IX OTHER DATA

# In thousand RSD

DESCRIPTION	AOP	Current year	Previous year
1	2	3	4
Excise duties (according to annual excise calculation)	681		
Calculated customs and other import duties (total annual amount per calculation)	682	14259	36202
<ol><li>Capital subventions and other state grants for building and purchase of fixed assets and intangible investments</li></ol>	683		
State grants for premiums, regress and coverage of current operational expenses	684		
Other state donations	685		
<ol> <li>Received donations from abroad and other non-returnable funds in cash or goods from foreign companies and individuals</li> </ol>	686		
<ol> <li>Personal income of entrepreneurs from net profit (filled by entrepreneurs only)</li> </ol>	687		
8. Control sum (681 to 687)	688	14259	36202

In Becej on April 26<sup>th</sup> 2012

Person responsible for financial statement production /signed/

Legal representative /signed/ /seal/

# SOJAPROTEIN A.D. BECEJ

Notes with consolidated financial statement

December 31<sup>st</sup> 2011

#### CONTENT

#### Financial statements

Consolidated income statement

Consolidated balance sheet

Consolidated report on changes in equity

Consolidated report on cash flow

Notes with consolidated financial statements

# In the period from January 1<sup>st</sup> to December 31<sup>st</sup> 2011 (In thousand RSD)

	Note	2011	2010
OPERATIONAL INCOME			
Income from sales	5	14.584.107	16.806.658
Income from output activation and goods		56.703	12.579
Increase/Reduction of stock value		402.867	(37.943)
Other operational income	7	113.755	304.959
		15.157.432	17.086.253
OPERATIONAL EXPENSES			
Purchase value of sold goods		(2.563.559)	(4.823.313)
Material expenses	8	(9.330.379)	(8.846.285)
Expenses of salaries, salary fees and other	9	(722.857)	(647.252)
personal expenses			
Impairment and reserves expenses	10	(300.114)	(264.196)
Other operational expenses	11	(800.825)	(603.975)
		(13.717.734)	(15.185.021)
OPERATIONAL PROFIT		1.439.698	1.901.232
Financial income	12	827.086	582.507
Financial expense	13	(875.115)	(1.550.662)
Other income	14	51.616	54.404
Other expenses	15	(156.679)	(82.375)
INCOME FROM REGULAR OPERATIONS		1.286.606	905.106
INCOME TAX	17		
Tax expense of the period		70.839	(49.043)
Deferred tax income of the period		1.653	(4.361)
NET INCOME		1.217.420	851.802
NET INCOME FOR MINORITY		28.628	22.019
INVESTORS			
NET INCOME FOR PARENT COMPANY		1.188.792	829.683
OWNERS			
Basic earnings per share (in RSD)	16	100.84	95.65

These consolidated financial statements are approved by the Company management and submitted to the Business Registers Agency on April 30<sup>th</sup> 2011.

Signed by Sojaprotein A.D. Becej

Branislava Pavlovic Director

Dragana Andjelkovic Accounting Manager

#### **CONSOLIDATED BALANCE SHEET**

On December 31<sup>st</sup> 2011

(In thousands RSD)

	Note	December 31 <sup>st</sup>	
		2011	2010
ASSETS			
Intangible investments	18	48.475	49.346
Goodwill	18	201.033	201.833
Real estate, machines, equipment and	18	8.332.181	5.418.453
biological means			
Investment real estate	18	314.247	314.982
Equity share	19	72.585	73.305
Other long term investments	20	66.076	9.877
		9.034.600	6.067.796
Current assets			
Stock	21	5.220.530	6.575.249
Claims	22	4.668.630	5.554.389
Claims for overpaid income tax		139	9.097
Short term financial investments	23	154.624	1.641.627
Cash and cash equivalents	24	582.718	234.972
Added value tax and active accruals		143.950	266.628
		5.550.061	14.281.962
Total assets		19.805.191	20.349.758
LIABILITIES			
Capital			
Share capital	25	6.906.480	4.564.674
Reserves	26	496.386	456.785
Evaluated reserves		2.109.437	2.112.617
Emission premium		875.256	871.701
Unrealized income from securities		571	2.476
Undistributed income		1.245.931	2.444.379
Purchased own shares			(20.521)

Minority interest		1.368.794	1.335.986
		13.002.855	11.768.097
Long term liabilities			
Long term reserves	27	59.269	55.376
Long term loans	28	3.217.799	2.158.726
Other long term liabilities		63	786
		3.232.131	2.214.888
Short term liabilities			
Short term financial liabilities	29	2.509.902	3.119.208
Operational liabilities	30	765.376	2.976.864
Other short term liabilities and passive	31	56.875	47.186
accruals			
Liabilities from added value tax and other	32	31.129	24.817
public income			
Liabilities from income tax		26.438	16.384
		3.389.720	6.184.459
Deferred tax liabilities		180.485	182.314
TOTAL LIABILITIES		19.805.191	20.349.758
Off balance assets/liabilities	33	20.476.875	16.058.611

# CONSOLDATED REPORT ON EQUITY CHANGE

In the period from January 1<sup>st</sup> to December 31<sup>st</sup> 2011

#### In thousand RSD

	Share capital	Emiss ion premi um	Legal and statut ory reser ve	Evalu ated reserv e	Unreali zed profit from securiti es for sale	Undistrib uted profit	Purcha sed own shares	Minorit y interes t	Total
Status on January 1 <sup>st</sup> 2010	3.533. 704	887.7 64	432.3 74	2.122. 506	2.857	2.665.58		1.313. 967	10.957. 754
Emissio n of shares	1.030. 970					(1.030.9 70)			
Cancella tion of evaluate d reserves									

from									
sales									
Transfer				(9.461		5.495			(3.966)
to				(3.13.		01.00			(0.000)
deferred				,					
tax									
duties									
Sale of		(16.0					(20.52		(36.584
own		63)					1)		(00.004
shares		03)					1)		,
Reducti					(381)				(381)
on					(301)				(301)
during									
the year Transfer			24.41			(24 444)			
from						(24.411)			
			1						
undistrib									
uted									
profit				// 0=0					(4.0=0)
Other				(1.679					(1.679)
Net				,		829.683		22.01	851.70
profit of								9	2
current									_
year									
	4.564.	871.7	456.7	2.112.	2.476	2.444.37	(20.52	1.335.	11.768.
	674	01	85	617	2.170	9	1)	986	097
	0	<u> </u>		0			• ,		001
Status	4.564.	871.7	456.7	2.112.	2.476	2.444.37	(20.52	1.335.	11.768.
on	674	01	85	617		9	1)	986	097
January				• • • • • • • • • • • • • • • • • • • •			.,		
1 <sup>st</sup> 2011									
Convers	2.341.					(2.341.8			
ion of	806					06)			
undistrib	000					00)			
uted									
profit to									
capital									
Cancella									
tion of									
evaluate									
d									
reserves									
from									
sales		4.200							4 200
Emissio		4.309							4.309
n									
premium									
from	1	1							
remainin									
remainin g own									
remainin g own shares									
remainin g own							(796)		(796)

shares									
Reducti				(344)	(1.905)				(2.249)
on									
during									
the year									
Sale of		(754)					21.317		20.563
own									
shares									
Transfer			39.60			(39.601)			
from			1						
undistrib									
uted									
profit									
Other				(558)					(558)
Net						1.187.13		28.62	1.215.7
profit of						9		8	67
current									
year									
	6.906.	875.2	496.3	2.109.	571	1.245.93		1.368.	13.002.
	480	56	86	437		1		794	855

# CONSOLIDATED REPORT ON CASH FLOW

In the period from January 1<sup>st</sup> to December 31<sup>st</sup> 2011

# In thousand RSD

	2011	2010
CASH FLOW FROM OPERATIONS		
Cash inflow from operations		
Sales and advances received	16.279.901	19.887.247
Interest received from operations	274.271	2.298
Other inflow from operations	675.810	1.171.741
Cash outflow from operations		
Payment to suppliers and advances given	(16.003.138)	(13.595.706)
Salaries, salary fees and other personal expenses	(704.042)	(634.441)
Paid interest	(226.972)	(311.711)
Income tax	(61.283)	(54.290)
Payments from other public income	(60.966)	(964.911)
Net cash inflow from operations	173.581	5.500.227
CASH FLOW FROM INVESTMENTS		
Cash flow from investments		
Sales of shares and participations (net inflow)	24.019	
Sales of intangible investments, real estate, machines, equipment and biological means	24.883	8.288
Other financial investments (net inflow)	268.915	209.267
Cash outflow from investments		
Purchase of shares and participations (net outflow)	(1.185)	(408)

Purchase of intangible investments, real estate, machines, equipment and biological means	(1.768.978)	(338.882)
Other financial investments (net outflow)		(18.800)
Net cash outflow from investments	(1.452.346)	(140.535)
CASH FLOW FROM FINANCING		
Cash inflow from financing		
Own capital increase		
Long term and short term loans (net inflow)	2.066.773	129.660
Other long term and short term liabilities		1.600
Cash outflow from financing		
Purchase of own shares		(36.345)
Long term and short term loans and other liabilities (net outflow)	(442.718)	(5.330.389)
Financial lease	(1.287)	(8.535)
Net inflow/outflow from financing	1.622.768	5.244.009
Net cash inflow/outflow	344.003	115.683
Cash at the beginning of accounting period	234.972	143.754
Positive/negative exchange rate difference, net	(3.744)	(24.465)
Cash and cash equivalent at period's end	582.719	234.972

#### NOTES WITH CONSOLIDATED FINANCIAL STATEMENTS

December 31st 2011

#### 1. ACTIVITY

Sojaprotein A.D. Becej (Company) is the largest soy processor in Serbia and one of the most significant ones in Central and Eastern Europe. The Company was founded in 1977 as a working organization for industrial processing of soy in founding, and the constitution was ended in 1985.

During 1991 the management of the Company decided to issue internal shares to the employees and thus executed transformation into Joint Stock Company. During 2000 and 2001 the Company bought the remainder social capital by emission of free shares, registered by the employees and other individuals, and in accordance with the Law on Ownership Transformation from 1997.

The basic activity of the Company is the processing of soybean producing a series of full fat and fat free products like flour, grits and texture forms, as well as soy oil, soybean meal and soy lecithin.

The Company is located in Becej, Industrijska street number 1. On the balance sheet date the Company had 364 employees.

# 2. BASIS FOR THE PRODUCTION AND PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS AND ACCOUNTING METHOD

#### 2.1. Basis of consolidation

The consolidated financial statement includes statements from parent company Sojaprotein A.D. Becej and the following related companies domestic and foreign:

					Share in capital percentage		
					December 31 <sup>st</sup> 2011	December 31 <sup>st</sup> 2010	
1	Veterinary	Institute	Subotica	A.D.	59.18%	59.18%	

	Subotica		
2	ZAO Vobeks – Intersoja, Russia	85.00%	85.00%
3	Activex D.O.O. Subotica	77.25%	77.25%

All significant amounts of transactions occurring due to mutual business relations between aforementioned related companies are eliminated in consolidated financial statements. During the development of consolidated financial statements the full consolidation method was applied.

Assets and liabilities of the company abroad were calculated in RSD per exchange rate valid on the balance sheet date. Income statement and cash flows were calculated in RSD per official average exchange rate of National Bank of Serbia for foreign currency.

For the calculation of value of related companies abroad in the balance sheet the official average exchange rate for foreign currency was used and the calculation of values in balance sheet and cash flows average mean rate was used.

#### 2.2. Basis for producing and presentation of consolidated financial statements

In accordance with the Law on Accounting and Audit (Official Gazette RS no. 46 from June 2<sup>nd</sup> 2006 and no. 111 from December 29<sup>th</sup> 2009) companies and entrepreneurs in the Republic of Serbia are obligated to perform book keeping, recognition and evaluation of assets and liabilities, income and expense, production, presentation, submission and disclosure of consolidated financial statements in accordance with legal and professional regulations, including the Framework for preparation and presentation of financial statements (Framework), International Accounting Standards (IAS) or International Standards of Accounting Reporting (ISFR) as well as interpretation being the integral part of standards valid on December 31<sup>st</sup> 2002.

Changes in IAS as well as new ISFR and appropriate interpretations, issued by the Board of International Accounting Standards (Board) and the Committee for International Financial Reporting Interpretation (Committee) in the period from December 31<sup>st</sup> 2002 and January 1<sup>st</sup> 2009 were officially adopted by the Decision of Ministry of Finance of Republic of Serbia (Ministry) and published in the Official Gazette no. 77 on October 25<sup>th</sup> 2010.

However, to the date of production of submitted consolidated financial statements, not all changes in IAS/ISFR and IFRIC interpretations were translated valid for annual periods starting on January 1<sup>st</sup> 2009. Besides, the submitted financial reports were presented in form regulated by the Rules on quote frame and content of accounts in quote frame for companies, collective and other legal entities and entrepreneurs (Official Gazette RS no. 114 from December 22<sup>nd</sup> 2006, no. 119 from December 26<sup>th</sup> 2008, no. 9 from February 6<sup>th</sup> 2009 and no. 4 from January 29<sup>th</sup> 2010) taking legally defined complete cluster of financial statements different from the one defined in IAS 1 "Presentation of financial statements" and different in certain parts from the method of presentation of certain balance position foreseen by the stated standard. Published standards and interpretations valid in the current period not officially translated and adopted, as well as published standards and interpretations not yet in preparation, are disclosed in notes 2.2 and 2.3.

In accordance with aforementioned, and keeping in mind potentially significant effects of the deviation of accounting policies of Republic of Serbia and IAS and ISFR to the realistic and

objective nature of financial statements of the Company, the submitted financial statements cannot be considered financial statements in accordance with IAS and ISFR.

The consolidated financial statements are produced in accordance with the principle of historic expense, unless otherwise stated in accounting policies given in further text.

The company applied accounting policies disclosed in note 3 with consolidated financial statements in the production of these consolidated financial statements. The given accounting policies were consistently applied for all presented reporting periods.

Consolidated financial statements of the Company are presented in thousands RSD. The RSD is the official reporting currency in Republic of Serbia.

2.3. Published standards and interpretations valid in the current period still not officially adopted

On the day of publishing these consolidated financial statements the standards and changes of standards listed below were issued by the Board, and the following interpretations we published by the Committee, but they were not officially adopted in Republic of Serbia for annual periods initiating on January 1<sup>st</sup> 2010:

- Changes of ISFR 7 "Financial instruments: Disclosure" changes improving disclosure
  of fair value and liquidity risk (revised on March 2009, valid for annual periods
  initiating on or after January 1<sup>st</sup> 2009)
- Changes of ISFR 1 "First application of international standard of financial reporting" added exceptions for persons applying ISFR changes for the first time referring to the assets in oil and gas industry and determination whether the contracts include lease (revised on July 2009, valid for annual periods on or after January 1<sup>st</sup> 2010)
- Changes of different standards and interpretations are the result of the Project of annual quality improvement of ISFR published on April 16<sup>th</sup> 2009 (ISFR 5, ISFR 8, IAS 1, IAS 7, IAS 17, IAS 36, IAS 39, IFRIC 16 primarily with intention of removing incompliance and explanations of formulations in the text (changes of standards come into force on the day or after January 1<sup>st</sup> 2010, and the change of IFRIC on the day or after July 1<sup>st</sup> 2009)
- Changes of IAS 38 "Intangible assets" (valid for annual periods initiating on or after July 1<sup>st</sup> 2009)
- Changes of ISFR 2 "Payment with shares" (revised on April 2009, valid for annual periods initiating on or after July 1<sup>st</sup> 2009) and the change refers to the transactions of payments with shares of the group based on cash (revised on June 2009, valid for annual period initiating on or after January 1<sup>st</sup> 2010)
- Changes of IFRIC 9 "Reevaluation of installed derivations" is valid for annual periods initiating on or after July 1<sup>st</sup> 2009 and IAS 39 "Financial instruments: Recognition and measurement" – installed derivatives (valid for annual periods initiating on or after June 30<sup>th</sup> 2009)
- IFRIC 18 "Transfer of funds from buyer" (valid for annual periods initiating on or after July 1<sup>st</sup> 2009)

#### 2.4. Published standards and interpretations still not in force

On the date of issuance of these consolidated financial statements the following standards, their amendments and interpretations were published, but are not yet in force:

- "Comprehensive framework for financial reporting 2010" representing the change of "Framework for preparation and presentation of financial statements" (valid from the publishing date, that is from September 2010)
- ISFR 9 "Financial instruments" (valid for annual periods initiating on or after January 1<sup>st</sup> 2013)
- Amendment of ISFR 1 "First application of international standards of financial reporting" limited exclusion of comparative disclosures regulated within ISFR 7 and with persons applying ISFR for the first time (valid for annual periods initiating on or after July 1<sup>st</sup> 2010)
- Amendments of ISFR 1 "First application of international standards of financial reporting" large hyperinflation and removal of fixed dates for persons applying ISFR for the first time (valid for annual periods initiating on or after July 1<sup>st</sup> 2011)
- Amendments of ISFR 7 "Financial instruments: disclosures" transfer of financial assets (valid for annual period initiating on or after July 1<sup>st</sup> 2011)
- Amendments of ISFR 12 "Income tax" deferred taxes: return of funds located in basis (valid for annual periods initiating on or after January 1<sup>st</sup> 2012)
- Amendments of IAS 24 "Disclosures of related parties" simplified requirements for disclosures with persons under (significant) control or influence of government and explanation of definition of related person (valid for annual periods initiating on the day or after January 1<sup>st</sup> 2011)
- Amendments IAS 32 "Financial instruments: presentation" accounting inclusion of pre-emptive right to new shares (valid for annual periods initiating on or after February 1<sup>st</sup> 2010)
- Amendments of different standards and interpretations "Improvement of ISFR (2010)" are the result of the Project of annual quality improvement of ISFR published on May 6<sup>th</sup> 2010 (ISFR 1, ISFR 3, ISFR 7, IAS 1, IAS 27, IAS 34, IFRIC 13) primarily with the intention or removing incompliance and explanations of formulations in the text (majority of amendments will be valid for annual periods initiating on or after January 1<sup>st</sup> 2011)
- Amendments of IFRIC 14 "IAS 19 Limitation of defined income, minimum requirements for financing and their interactions" overpaid minimum requests for financing (valid for annual periods initiating on or after January 1<sup>st</sup> 2011)
- IFRIC 19 "Settlement of financial duties by capital instruments" (valid for annual periods initiating on or after July 1<sup>st</sup> 2010)

#### 3. REVIEW OF SIGNIFICANT ACCOUNTING POLICIES

#### 3.1. Income and expenses

Income from sales is recognized when the risk and benefit related to the ownership right are transferred to the buyer, and this includes goods delivery date to the buyer. Income is presented per fair value received or that will be received, in net amount after the impairment for given discounts and added value tax.

Income and expense from interest is booked for the benefit or burden of calculation period on which it refers.

Expense is calculated per causality principle of income and expense.

Current maintenance expenses and repairs of fixed assets are booked at the charge of income statement in the calculation period of occurrence.

#### 3.2. Calculation of assets and liabilities in foreign currencies

Business changes in foreign currency during the year are calculated in RSD per official average exchange rate valid on that day.

All positions of assets and liabilities in foreign currency are calculated in the RSD value per official rate, valid on balance sheet day.

Positive and negative exchange rate difference from calculation of business changes of claims and liabilities in foreign currency are booked for the benefit or at burden of income statement.

#### 3.3. Borrowing expenses

Borrowing expenses that are directly written to acquiring, building or producing assets qualified are included in purchase value of this asset up to the period when all activities are completed necessary for the asset to prepare for planned usage or sale. Assets qualified refer to assets requiring significant time period in order to be ready for intended purpose.

Income from investments from temporary investment of borrowed funds is deducted from incurred expenses of borrowing for financial assets qualified.

All other borrowing expenses are recognized in the income account and loss account in the period of referral.

#### 3.4. Employee benefits

a) Taxes and contributions to the funds for employee social security

In accordance with the regulations applied in Republic of Serbia, the Company is obligated to pay taxes and contributions to tax administration and state funds securing social security of the employees. All duties include taxes and contributions for the employees at the charge of employer in the amount calculated per rates regulated by law. The Company is also obligated to deduct contributions from employee's gross salary, and to make payments to the funds in the name of the employees. Taxes and contributions charged to the employer and taxes and contributions charged to the employee are booked as expense of the period of occurrence.

#### b) Duties from severances and jubilee awards

In accordance with the Labor Law the Company is obligated to pay severance to employees, upon the termination of employment for the usage of right to pension, in the amount of three average monthly salaries paid in Republic of Serbia, in accordance with the latest data from the republic statistics body.

In addition, the Company is obligated to pay jubilee awards to employees depending on the duration of uninterrupted work in the Company in the amount of one to three average salaries in the Company for the month preceding the month in which jubilee awards are paid, depending on the uninterrupted work duration in the Company. Management of the Company regards the stated reserves materially insignificant for the consolidated financial statements.

#### 3.5. Fair value

International accounting standard 32 "Financial instrument: disclosure and presentation" foresees disclosure of fair value of financial assets and financial liabilities in the notes with financial statements. For the given requirement, fair value is defined as amount for which some asset can be exchanged for, or a duty settled, in the transaction between well informed and willing parties. The obligation of the Company is to disclose all information regarding fair value of the asset, claims and duties for which there are available market information and for which materially significant difference is identified between book value and fair value.

In the Republic of Serbia there is not enough experience, stability and liquidity with purchase and sale of financial assets and liabilities, as well as other financial instruments, and public market information are not available at any moment. Therefore, fair value cannot be reliably determined in the conditions of active market non-existence, required by the IAS and ISFR. In the opinion of management, the amounts disclosed in consolidated financial reports present realistic value that is most reliable in given circumstances and most usable for reporting. For the amount of identified estimated risk that the book value will not be realized, correction of values based on the Company management decision is performed.

- 3.6. Taxes and contributions
- 3.6.1. Income tax

#### Current income tax

Current income tax is the amount calculated by the application of regulated tax rate of 10% to the basis determined by tax balance, representing the amount of income before taxes from deduction of the effect of income and expense compliance, in accordance with tax regulations of Republic of Serbia, with reduction for regulated tax loans.

Law on Income Tax of Republic of Serbia does not provide for the tax loss from the current period to be used as basis for tax return paid in previous periods. However, loss presented in tax balance up to 2009 can be used for the reduction of tax basis of future accounting periods in the next ten years from the day of right establishment, and loss incurred and presented in tax balance for 2010 and onward, can be used for the reduction of tax basis of future accounting periods, but no longer than five years.

#### Deferred income tax

Deferred income tax is calculated using the method of determining liabilities in accordance with the balance sheet, for temporary difference arising out of the difference between the tax basis of assets and liabilities in balance sheet and their book value. Valid tax rates on balance sheet date are used for the determination of accrued amount of income tax. Deferred tax duties are recognized for all taxable temporary difference. Deferred tax funds are recognized for all deductive temporary differences and effects of transferred loss and tax

loans to tax balance that cannot be transferred, to the level by which taxable income will probably exist out of which deferred tax assets can be used.

Deferred tax is booked at charge or in favor of income statement, except when it refers to positions booked directly in favor or at charge of capital, and in this case the deferred tax is distributed within capital.

#### 3.6.2. Taxes and contributions not depending on results

Taxes and contributions not depending on results include income tax and other taxes and contributions paid in accordance with various republic and municipal regulations.

#### 3.7. Real estate, machines and equipment

Real estate, machines and equipment purchased before December 31<sup>st</sup> 2005 are presented per value determined based on evaluation executed by independent authorized evaluators with status on December 31<sup>st</sup> 2005.

Initial measurement of real estate, machines and equipment, meeting the conditions for recognition of assets, is done per purchase price or cost. Additional costs for real estate, machines and equipment are recognized as assets only when these costs improve the condition of assets above primarily evaluated standard performance. All other costs are recognized as costs in the period of occurrence.

After the initial recognition, real estate (land and buildings) are presented in evaluated amount, expressing its fair value on the evaluation date, depreciated for the total amount of value correction from impairment and the total amount of value correction from loss due to impairment.

Real estate fair value is comprised of its market value determined by evaluation. Reevaluation is performed only when fair value of reevaluated assets is significantly different from presented value.

Machines and equipment after the initial recognition are presented per purchase price or cost depreciated for the total amount of calculated impairment and total amount of loss due to impairment.

Income or loss arising from usage or sale is recognized as income or expense in the balance sheet.

#### 3.8. Depreciation

Depreciation of real estate, machines and equipment is calculated by proportional method, during the estimated useful life. Useful life and depreciation rate for main asset groups are the following:

Main groups of fixed assets	Rate (%)
Buildings	1.5 – 10%
Production equipment	1.7 – 46%
Field and passenger vehicles	6.7 – 50%
Computers	5.9 – 42%
Other equipment	1.5 – 50%

Depreciation rates are reviewed annually for determination of this depreciation presenting realistic usage of these assets during operations based on the remainder of useful life.

#### 3.9. Investment real estate

Investment real estate of the Company is the real estate the Company, as owner, holds for making profit from renting the real estate or for capital increase or both, and not for providing services or administrative business or sale within regular operations. Initial measurement of investment real estate during acquisition is performed per purchase value or cost. After the initial recognition, measurement of investment real estate is performed per purchase price or cost depreciated for a total amount of value correction from depreciation and the total amount of correction of value based on the depreciation.

#### 3.10. Goodwill and intangible investments

The Company has presented goodwill in its books on December 31<sup>st</sup> 2009 incurred by the acquisition of the company Symbiofarm d.o.o. Belgrade per price larger that the value of purchased net assets of the company. After the initial recognition, on balance sheet date, the Company evaluates and records the goodwill impairment in the books.

Intangible investments refer to purchased software and seal and are presented per purchase value depreciated and written off per proportional method in the period from two to eight years.

#### 3.11. Impairment

On every balance sheet date the Company reviews book amounts of its property to determine whether there are signs that loss has occurred due to impairment of property. If there are such signs, the reimbursable amount of assets is evaluated in order to determine possible loss due to impairment. If it is not possible to determine the reimbursable amount of some asset, the Company evaluates the reimbursable amount of the unit generating money, owning the asset.

Reimbursable value is net sales price or value in usage depending which is larger. For the requirement of value in usage estimate, the evaluated future cash flows are discounted to present value by the application of discount rate before taxes presenting present market evaluation of time value of money and risks specific to that asset.

If the evaluated reimbursable amount of assets (or unit generating money) is less than the book amount, then the book amount of that asset (or unit generating money) is impaired to reimbursable amount. Loss from impairment are recognized initially as expense, unless the asset is land or building not used as investment real estate presented in reevaluated amount, in which case the impairment loss is presented as depreciation from asset reevaluation.

With the annulation of loss from impairment afterwards, book keeping amount of assets (unit generating money) increases to revised evaluated reimbursable amount of that asset, where a larger book amount does not exceed the book value that would have been determined if there were no recognized loss in previous years on that asset (unit generating money) due to depreciation. Loss from impairment annulation is initially recognized as income, unless the

given asset is not presented per evaluated value, in which case the loss from impairment annulation is presented as increase due to reevaluation.

On December 31<sup>st</sup> 2010 based on the decision from the management of the Company, there are no indications that the value of real estate, machines or equipment is impaired.

#### 3.12. Lease

Lease is classified as financial lease in all cases when the lease transfers to lease user in majority all risks and benefits arising from the ownership of the assets. Every other lease is classified as operational lease.

#### Company as the provider of lease

Income from operational lease (rent income) is recognized with the application of linear method during the lease period. Indirect expenses incurred in negotiations and contracting of the operational risk are added to the book amount of the leased asset and recognized on the proportional basis during the lease period.

#### Company as the user of the lease

Assets held by financial lease contracts are initially recognized as assets of the Company per present value of minimum lease installments determined at the beginning of lease period. Appropriate liability towards the Lessor is included in the balance sheet as financial lease liability.

Lease installments payments are distributed between the financial expenses and reduction of liabilities from lease with the purpose of achieving constant rate of share in unsettled amount of the liability. Financial expense is recognized initially in income statement, unless they can be directly registered to the assets capacitated for usage, in which case they are capitalized in accordance with the general policy of the Company on borrowing expenses (note 3.3).

Installments from operational lease are recognized as expense per linear basis for the duration of the lease, unless there is another systematic basis shedding clearer picture on the time schedule of spending economic benefit from leased asset.

In case of approving lease benefits, they enter the operational lease and are recognized as liability. Total favor of benefits is recognized as reduction of lease costs on linear basis, except when there is another systematic basis shedding clearer picture on the time schedule of spending economic benefit from leased asset.

#### 3.13. Stock

Stock is presented per cost or net sale value depending which is lower. Net expected sale value is the price on which the stock can be sold in normal business conditions after the depreciation of the sale price for sale costs.

Stock value of material and spare parts is determined based on the method of average purchase price. Purchase price includes value per supplier invoice, transport and related costs.

Value of unfinished production and finished products includes all direct costs of production as well as quote part of drive costs.

Stock in warehouse is recorded per purchase price and stock in retail per retail prices. At the end of an accounting period a reduction is performed of stock value to purchase value by allocation of price difference, calculated on average basis, between the purchase value of sold goods and goods at stock at the end of the year.

By charging other expenses a correction of stock value is performed in cases it is estimated that its value should be reduced to net expected sale value (including stock with comparable turnover, excessive and out-of-date stock). Damaged stock and stock not up to quality standard are written off.

#### 3.14. Financial instruments

Only the contractual right producing the financial asset and financial liability or capital instrument is recognized as financial instrument on settlement date.

During the initial recognition the financial assets and financial liabilities are measured per purchase value representing fair value of the fee given (in case of assets) or received (in case of liabilities).

Long term financial investments

Long term financial investments after the initial recognition are measured by:

- Fair value, if held for trading
- Depreciated value, if they have a fixed due date
- Purchase value, if they do not have a fixed due date

#### Long term financial investments

Long term financial investments held for trading, and for which, due to non-existence of active market, it is not possible to determine the market value, are presented per purchase value.

Short term claims and investments

Short term claims and investments include claims from sales and other claims as well as short term investments to employees of agricultural producers.

Claims from sale of finished products, services and goods are measured per value from the original invoice. Interest invoicing regarding sale of goods and services are recognized as other claims and presented in income in the period of occurrence.

Other claims and investments arising from the company are measured per depreciated value.

Every difference between the presented amount and measurement afterwards is recognized as income or loss in the period of occurrence.

Financial assets impairment

On every balance sheet date an evaluation is performed of objective evidence on the asset value with the analysis of expected net cash inflow.

For all claims for which there is a justified doubt that they will not be collected in nominal amount, claims correction is performed. Direct write off is executed only in after the finalization of court litigation or by the decision of the managing body.

#### Cash and cash equivalents

Cash and cash equivalents include cash on accounts with banks and in the cashier.

#### Financial liabilities

Financial liabilities include long term liabilities (long term loans and other long term liabilities), short term financial liabilities (short term loans and other short term liabilities), short term liabilities from operations and other liabilities.

Financial liabilities are initially recognized in the amount of received assets. After the initial recognition the financial liabilities are measured in the amount of initial recognition, reduced for principal payments, increased for the amount of capitalized interest and reduced for any write off approved by the trustee. Obligations from interest to financial liabilities are recorded at the charge of financial expense in the period it relates to and are presented within other short term liabilities and passive accruals.

#### 3.15. Disclosure of relations with related parties

For the purpose of these financial statements, legal entities are treated as related if one legal entity has the possibility of control of another legal entity or has significant influence on the financial and business decisions of another entity in accordance with provisions of IAS 24: Disclosure of relations with related parties.

By related parties in the sense of aforementioned standard the Company considers legal entities in which it has share in capital, or legal entities with share in capital of the Company.

Related parties can enter transactions that unrelated parties probably would not perform and transactions with related parties can be performed under different conditions and amounts compared to the same transactions with unrelated parties.

The Company provides services to related parties and at the same time it is the user of its services. Relations between the company and related parties are regulated on contractual basis and per market conditions.

#### 4. REVIEW OF SIGNIFICANT ACCOUNTING EVALUATIONS

Presentation of financial statements requires the management of the Company to use the best possible evaluations and reasonable assumptions, with effect on the presented values of assets and liabilities as well as disclosure of possible claims and liabilities on the day of the production of financial statements, as well and income and expense during the reporting period. These evaluations and assumptions are based on information available on the day of financial statements production.

#### 4.1. Evaluation and assumption

The following text includes key assumptions related to the future and other sources of evaluation of uncertainty on the balance sheet date representing significant risk, for material corrections of the amount of balance sheet positions in the following financial year.

#### 4.2. Depreciation and depreciation rate

Depreciation and depreciation rate calculation is based on projected economic life of real estate, machines and equipment. Once per year the company evaluates economic life based on present forecast.

#### 4.3. Reserves for litigations

Generally, reserves are significantly subject to evaluation. The company evaluates the possibility that the unwanted cases might occur as the result of past events and evaluates the amount necessary to settle the liability. Even though the Company honors the principle of caution in evaluation, considering the fact that there is a large dose of uncertainty, in specific cases real results might differ from these evaluations.

#### 4.4. Claims and short term financial investments value correction

The Company calculates impairment of suspicious claims from the buyers and short term financial investments from evaluated loss occurring, if the debtors are not able to pay. In the evaluation of an appropriate amount of loss from impairment for suspicious claims, the Company relies upon the age of claims, previous experience with the write off, buyer solvency and changes in payment conditions. This requires evaluation required for future behavior of the buyer and future payment regarding this.

#### 4.5. Fair value

Business policy of the Company is to disclose information on fair value of assets and liabilities for which there are available official market information and when the fair value is significantly different from the book value. In Republic of Serbia there is not enough market experience, or stability or liquidity with the purchase and sales of claims and other financial assets and liabilities, since official market information are not available at any moment. Therefore, the fair value cannot be reliably determined in the absence of active market. The Company's management evaluates risk and in cases when it is evaluated that the value of the property in business books will not be realized, performs the correction of value. In the opinion of the Company management, the amounts in these consolidated financial reports present the value which is, in given circumstances, the most reliable and most useful for reporting purposes.

#### 5. INCOME FROM SALES

	In thousand RSD		
	Year ending on December 31st		
	2011	2010	
Income from goods sale			
Related legal entities	621.063	3.927.848	
Other domestic legal entities	2.404.590	1.797.180	
Other foreign legal entities		1.727	
Income from sale of goods and services			
Related legal entities	732.875	1.990.743	

Other domestic legal entities	6.306.535	6.009.607
Other foreign legal entities	4.519.044	3.079.553
	14.584.107	16.806.658

#### 6. BUSINESS AND GEOGRAPHICAL SEGMENTS

Products and services within business segments

For management purposes, the Company is organized in five business segments. These segments are the basis on which the Company reports its primary information on segments. Basic products and services of each of the segments are as follows:

Finished products – raw soy oil – production and sales of raw soy oil

Finished products – meal – production and sales of toasted meal, bulk, toasted meal 44/40 kg and toasted meal 44/10 kg

Finished products – other – production and sales of other finished products: sopro-leab, sopro-ptb, soy flour, soprotex-texturates, soy lecithin, sopro mixes, soya-vita program

Merchant goods - retail and wholesale of goods

Services – other – providing storing services

Income from sales by business segments

In thousand RSD

	External sales		Internal sales To		Total	
	2011	2010	2011	2010	2011	2010
Production spots						
Raw oil	3.511.611	2.780.159	2.816	1.209	3.514.427	2.781.368
Meal	3.514.049	4.594.591	276.914	206.103	3.790.963	4.800.694
Other	2.956.990	4.895.164	219.634	241.151	3.176.624	5.136.315
Cattle food	1.336.829		4.947		1.341.776	
Merchant goods	3.105.797	4.479.600	12.554	7.717	3.118.348	4.487.317
Services	158.834	57.144	4.882	2.159	163.716	59.303
Total for all	14.584.107	16.806.658	521.747	458.339	15.105.854	17.264.997
segments						
Internal sale					(521.747)	(458.339)
elimination						
Consolidated					14.584.107	16.806.658
sales income						

#### Results per business segments

	In thousand RSD		
	Year ending on December 31st		
	2011	2011	
Sales spots			

Raw oil	546.592	591.767
Meal	86.284	(155.591)
Other	458.919	91.150
Cattle food	23.447	
Merchant goods	19.415	146.943
Services	149.080	237.739
Total for all segments	1.283.737	912.008
Eliminations	3.172	3.338
Income before taxes	1.286.909	915.346

# Other information per segments

				In thousand RSD
	Fixed assets and intangible assets purchase		Depreciation expenses	
	2011	2010	2011	2010
Production spots				
Raw oil	56.210	41.347	66.706	29.317
Meal	20.100	168.217	71.949	102.010
Other	200.487	40.818	109.325	19.825
Merchant goods		22.270	14.498	16.340
Services	8.547	182.315	27.487	91.966
	285.344	454.967	289.985	259.458

# Income from sales of products, goods and services on foreign market per geographical area

		In thousand RSD
	Year ending	g on December 31 <sup>st</sup>
	2011	2011
Albania	8.386	
Great Britain	72.245	
Iraq	1.495	
Morocco	1.547	
Holland	275.325	
Syria	6.508	
Turkey	156.301	
Bulgaria	956.315	778.521
Belarus	38.852	
Romania	173.727	123.774
Bosnia and Herzegovina	128.283	152.700
Poland	181.012	149.056
Czech Republic	44.661	54.127
Slovakia	37.431	41.130
Macedonia	107.797	146.707
France	110.246	110.176
Latvia	9.771	4.583
Croatia	24.258	40.717
Italy	347.962	95.072
Montenegro	35.689	66.621
Germany	58.585	37.200
Moldova	14.115	16.562

Hungary	316.499	126.655
Spain	60.234	64.868
Slovenia	608.406	340.302
Ukraine	2.391	5.357
Greece	87.825	59.651
Israel	29.595	25.601
Portugal	16.382	16.244
Egypt	11.262	6.116
Austria	18.411	10.453
Switzerland	574.879	52.058
Others		557.029
	4.516.398	3.081.280

#### 7. OTHER BUSINESS INCOME

	In thousand RSD	
	Year ending on December 31st	
	2011 2011	
Income from premiums, subventions, donations	61.305	257.983
Leases	52.225	46.895
Other	225	81
	113.755	304.959

Income from premiums, subventions, donations and conditioned donations are presented in the amount of 61.305 thousand RSD in whole are referred to income approved in accordance with the Decision on using the incentive to producers of agricultural and food products for 2010 (Official Gazette RS no. 20/10). Since there was no extra funds in the RS budget for these purposes, income from subventions were not charged or booked in 2011.

#### 8. RAW MATERIAL EXPENSES

		In thousand RSD	
	Year ending	Year ending on December 31st	
	2011	2011	
Development raw material expenses	8.722.765	8.241.558	
Other raw material expenses	190.650	191.224	
Energy costs	416.964	413.503	
	9.330.379	8.846.285	

#### 9. SALARY, SALARY FEES AND OTHER PERSONAL EXPENSES

	In thousand RSD	
	Year ending on December 31st	
	2011 2011	
Gross salary expenses	541.108	484.282
Contributions charged to employer expenses	96.643	84.008
Service contract expenses	9.288	6.919

Expenses from contracts on temporary and	1.674	1.983
seasonal jobs		
Fees to individuals from other contracts	6.371	7.154
Fees to members of management and	3.614	3.614
supervisory boards		
Transport and per diem for official travel	21.544	17.076
expenses		
Transport to and from work expenses	23.833	24.067
Grants	5.061	5.304
Severances and jubilee rewards	9.022	4.210
Other	4.699	8.635
	722.857	647.252

# 10. DEPRECIATION AND RESERVES EXPENSES

	In thousand RSD		
	Year ending or	Year ending on December 31st	
	2011 2011		
Depreciation expenses	295.361	253.800	
Fees and other employee benefits reserves	4.753	156	
	300.114	253.956	

# 11. OTHER OPERATIONAL EXPENSES

		In thousand RSD
	Year ending on December 31 <sup>st</sup>	
	2011	2011
Output development service expense	955	21.363
Transport services expenses	181.900	112.996
Postal services	4.808	8.498
Maintenance service expenses	74.277	81.203
Lease expenses	75.607	58.263
Fairs expenses	8.283	6.412
Advertising and propaganda expenses	5.966	5.137
Other service expenses	24.115	20.350
Laboratory services	80.341	59.048
Water and other utilities expenses	16.999	17.289
Non-production services expenses	28.794	30.313
Corporate analysis service expenses	136.725	4.601
Representation expenses	19.531	19.561
Insurance premium expenses	34.121	30.403
Payment expenses	26.341	24.366
Guarantee issuance bank services	3.913	18.250
Representative commission	16.585	19.270
Membership expenses	3.845	3.667
Indirect taxes and contributions	27.071	30.252
Other	30.648	32.733
	800.825	603.975

# 12. FINANCIAL INCOME

		In thousand RSD	
	Year ending	Year ending on December 31st	
	2011	2011	
Financial income from related companies	165.578	233.249	
Positive exchange rate difference	649.475	322.729	
Income from interest	7.589	8.735	
Income from the effect of currency clause	4.134	17.793	
Other	310	1	
	827.086	582.507	

# 13. FINANCIAL EXPENSES

		In thousand RSD	
	Year ending or	Year ending on December 31st	
	2011	2011	
Negative exchange rate difference	658.836	1.229.471	
Expense from interests	207.757	312.383	
Expenses from the effect of currency clause	7.708	5.132	
Other	814	3.676	
	875.115	1.550.662	

# 14. OTHER INCOME

	In thousand RSD	
	Year ending on December 31st	
	2011	2011
Income from sale of securities		
Surplus	9.008	6.025
Income from long term reserve cancellation	861	
Paid written off claims	790	477
Income from equipment sale	713	6.035
Damages reimbursement income	8.443	2.047
Income from raw material sale	4.064	634
Income from liabilities reduction	6.712	5.790
Income from compliance of value of claims and short term financial investments	6.488	18.221
Other	14.537	15.175
	51.616	54.404

# 15. OTHER EXPENSES

		In thousand RSD		
	Year ending on December 31st			
	2011	2011		
Shortages	9.560 5.066			
Loss from equipment usage and sales	1.944 331			

Expenses from direct write off of claims	3.109	13.139
Depreciation		
Of claims	80.356	41.983
Of raw material and goods		7.166
Of intangible investments – goodwill	800	700
Of biological means		
Loss from raw material sale	3.893	583
Net loss from discontinued operations	56.714	12.854
	156.679	82.375

#### 16. EARNINGS PER SHARE

		In thousand RSD
	2011	2011
Net profit	1.188.792	829.683
Average weighted number of shares	11.788.513	8.737.810
Basic earnings per share (in RSD)	100.84	94.95

# 17. INCOME TAX

# a) Income tax components

		In thousand RSD
	Dec	cember 31 <sup>st</sup>
	2011	2011
Period tax expense	(70.839)	(49.043)
Deferred tax expense/profit of the period	1.653	(4.361)
	(69.186)	(53.404)

# b) Adjustment of amounts of income tax in the income statement and products of profit before taxes and regulated tax rate

	In thousand RS		
	2011	2011	
Net profit before taxes	1.286.606	905.106	
Income tax calculated per rate of 10%	128.661	90.511	
Tax effects of expense not recognized in the tax	4.280	12.558	
balance			
Tax loans from investments in real estate,	(62.394)	(43.134)	
machines and equipment			
Tax expense of the period	70.547	59.935	
Deferred tax expense/profit of the period	(1.653)	4.361	
Total tax expense of the period	68.894	64.296	
Effective tax rate	5.35%	7.10%	

# c) Deferred tax duties

Deferred tax duties in the amount of 180.485 thousand RSD on December 31<sup>st</sup> 2011 refer to taxable temporary differences from the difference between book basis for real estate, machines, equipment and intangible assets and their value recognized for tax purposes.

Movement on the account of deferred tax duties in 2011 and 2010 is presented at the following table (in thousands RSD)

	2011	2010
Status on January 1 <sup>st</sup>	182.314	178.433
Cancellation of temporary tax duties for		
reevaluation of reserves based on		
Equipment sale	(176)	(480)
Transfer to investment real estate		
Deferred tax expense/profit of the period	(1.653)	4.361
Other		
Status on December 31 <sup>st</sup>	180.485	182.314

# 18. REAL ESTATE, MACHINES AND EQUIPMENT, INVESTMENT REAL ESTATE AND INTANGIBLE INVESTMENTS

In thousands RSD

	Land and buildin gs	Equipm ent	Advance s for fixed assets and ongoing investm ents	Investm ents in other's fixed assets	Total fixed assets	Investm ent real estate	Good will	Intangibl e investm ents
Purchas e value								
Status on January 1 <sup>st</sup> 2010	2.940. 427	2.410.3 23	676.206	11.831	6.038.7 87	315.452	202.5 33	118.226
Purchas e during period	70.406	618.78 5	708.704	5.640	1.403.5 36			621
Transfer from ongoing investme nts	(209)	178.91 8	125.450		304.159	309		
Sale and usage	(8.488)	(25.664			(34.152)	(1)		(16)
Advance closing			(995.907		(995.90 7)			
Goodwill depreciat ion							(700)	
Other	0.000	0.400.0	544.456	966	966	0.45.700	224.6	440.70-
Status	3.003.	3.182.3	514.453	18.437	6.717.3	315.760	201.8	118.787

on Decemb er 31 <sup>st</sup> 2010	136	63			89		33	
Status on January 1 <sup>st</sup> 2011	3.003. 136	3.182.3 63	514.453	18.437	6.717.3 89	315.760	201.8 33	118.787
Purchas e during period	129.22	117.21 9	6.450.89		6.697.3 29			3.264
Transfer s	6.813	952	(201.727		(193.96 2)			
Sale and usage		(42.440			(42.440)	(81)		
Advance closing			(3.320.9 75)		(3.320.9 75)			
Capitaliz ed interest	11.671	24.270	73)		35.941			
Goodwill depreciat ion							(800)	
Status on Decemb er 31 <sup>st</sup> 2011	3.149. 840	3.282.3 64	3.442.64	18.437	9.893.2 82	315.679	201.0 33	122.051
Correctio n of values								
Status on January 1 <sup>st</sup> 2010	299.32 9	782.84 8		982	1.083.1 59	113		55.867
Deprecia tion	76.499	159.99 5		1.01	239.505	721		13.574
Sale and usage	(1.499)	(23.195			(24.694)			
Other reduction s		,		966	966	(56)		
Status on Decemb er 31 <sup>st</sup> 2010	376.32 9	919.64 8		2.959	1.298.9 36	778		69.441
Status on January 1 <sup>st</sup> 2011	376.32 9	919.64 8		2.959	1.298.9 36	778		69.441
Deprecia tion	79.549	206.20 3		2.203	289.965	654		10.762

Sales		(27.790			(27.790)			
and		)						
usage								
Other								5
Status	455.87	1.100.0		5.162	1.561.1	1432		80.208
on	8	61			01			
Decemb								
er 31 <sup>st</sup>								
2011								
Status	2.625.	2.262.7	514.453	15.478	5.418.4	314.982	201.8	49.346
on	807	15			53		33	
January								
1 <sup>st</sup> 2011,								
net								
Status	2.693.	2.182.3	3.442.64	13.275	8.332.1	314.247	201.0	41.843
on	962	03	1		81		33	
Decemb								
er 31 <sup>st</sup>								
2011, net								

The company has presented intangible investments in the amount of 48.475 thousand RSD. The company has presented value of real estate, machines and equipment on December 31<sup>st</sup> 2011 in the amount of 8.329.129 thousand RSD.

Advances for fixed assets and ongoing investments presented on December 31st 2011 in the total amount of 3.442.641 thousand RSD are largely referred to investments in objects and equipment for the Concentrate Factory, as well as building high regal storage of finished products and the biomass boiler for the new project of Functional Concentrate. The work on investments for building the Factory for production of soy protein concentrate was continued. Execution of the first phase of this investment is ongoing including the building of the factory of traditional soy concentrate of capacity of 70.000 t per year. Current activities refer to finishing building of the object, while the key equipment is delivered and equipment installation works are ongoing as well. Completion of building, equipment installation is planned in May 2012 after which trial production will initiate. Total estimated value of the first phase of the investment – building the factory of traditional soy concentrate is 22.5 million EUR, where the company has already invested 25 million EUR. Revision of the project was performed so the investment is evaluated at 26.2 million EUR. Keeping in mind that the soy concentrate is one of the products with the largest finalization, and wide application in the area of animal feed, production of milk substitute for pig and calf nutrition and the production of human food, the Company expects a large profit increase from the sale of soy concentrate. After the completion of the first phase of investment the Company will execute second phase including the production of functional soy concentrate with the capacity of 15.000 t annually.

#### 19. INVESTMENTS IN CAPITAL

	In thousand RSD
December 31 <sup>st</sup>	December 31 <sup>st</sup>
2011	2010

Investments in capital of related companies		
SP Laboratory A.D. Becej		
Bela Ladja Hotel A.D. Becej 31.83%	64.626	64.626
Investments in capital of other banks	120	120
Novi Sad Fair A.D. Novi Sad	6.286	6.668
Investments in capital of other companies	3.371	2.272
	74.403	73.686
Investment in capital value correction	(1.955)	(381)
	72.448	73.305

#### 20. OTHER LONG TERM FINANCIAL INVESTMENTS

		In thousand RSD
	December 31 <sup>st</sup>	December 31 <sup>st</sup>
	2011	2010
Long term loans to agricultural manufacturers		
Long term loans to employees	8.336	9.877
Other	57.743	
	66.079	9.877

Long term approved loans to employees are presented on December 31<sup>st</sup> 2011 in the amount of 8.336 thousand RSD are approved for the resolution of housing requirements of employees for a period from three to 30 years, with fixed interest rate of 8% to a total amount of approved loan, with the condition that the interest rate cannot exceed the rate of growth of average net salary in the industry of Republic of Serbia.

#### 21. STOCK

		In thousand RSD		
	December 31 <sup>st</sup>	December 31 <sup>st</sup>		
	2011	2010		
Raw material	2.355.240	5.289.747		
Spare parts	146.072	130.926		
Tools and inventory	85.336	76.478		
Unfinished production	149.582	99.392		
Finished products	797.585	464.204		
Goods on trade				
Wholesale	21.861	216.351		
Retail	5.481	5.030		
In storage with other companies	3.638	3.420		
Advances given for stock and services	1.687.665	319.144		
	5.252.460	6.604.692		
Value correction				
Raw material stock	(31.930)	(29.443)		
	5.220.530	6.575.249		

For securing regular payment of the loans disclosed in notes 28 and 29 with consolidated financial statements the Company has founded a lien over the stock of mercantile soy and finished soy products.

#### 22. CLAIMS

		In thousand RSD		
	December 31 <sup>st</sup>	December 31 <sup>st</sup>		
	2011	2010		
Claims from buyers				
Related companies	2.074.494	3.104.836		
Other domestic companies	1.755.041	1.661.314		
Other foreign companies	845.349	581.260		
Claims from exporters		17.950		
Claims from specific operations	4.626	9.673		
Claims with interest	133.480	235.525		
Claims from state institutions	3.280	65.859		
Overpaid other taxes and contributions	182	839		
Other claims	s 73.829			
	4.890.281	5.729.906		
Value correction				
Claims from buyers	(213.873)	(168.360)		
Other claims	(7.778)	(7.157)		
	(221.651)	(175.517)		
	4.668.630	5.554.389		

#### 23. SHORT TERM FINANCIAL INVESTMENTS

		In thousand RSD		
	December 31 <sup>st</sup>	December 31 <sup>st</sup>		
	2011	2010		
Short term loans				
Related companies		1.426.065		
Domestic	122.040	117.264		
Part of long term loans due in a year	6.763	186		
Other short term investments	76.311 126.706			
	205.114	1.670.221		
Value correction				
Other short term financial investments	(50.490)	(28.594)		
	154.624	1.641.627		

Short term loans to related companies presented with the status on December 31<sup>st</sup> 2010 in the amount of 1.426.065 thousand RSD were completely returned during 2011.

# 24. CASH AND CASH EQUIVALENTS

		In thousand RSD		
	December 31 <sup>st</sup>	December 31 <sup>st</sup>		
	2011	2010		
Accounts				
In RSD	218.042	81.019		
In foreign currency	359.911	149.039		
Cash allocated and letters of credit	19			
Cashier		22		
Other monetary assets	4.746	4.892		

|--|

#### 25. CAPITAL

#### Basic capital

Based on the decision of the Assembly of the Company adopted on June 30<sup>th</sup> 2011 and the decision of the Securities Commission no. 4/0-24-2926/5-11 from July 14<sup>th</sup> 2011 X shares emissions were issued based on the transformation of undistributed profit into basic capital. 5.050.680 shares were issued with the right to vote, without nominal value with individual accounting value of 463.661404 RSD, or total value of 2.341.805.379.95. Basic capital of the company after the increase from transforming undistributed profit is 6.906.479.571.15 RSD and is divided to 14.895.524 shares without nominal value with accounting value of 463.661404 RSD. Shares of X emission are registered in the base of Central Registry of Securities on August 9<sup>th</sup> 2011.

Structure of share capital of the Company on December 31<sup>st</sup> 2011 and 2011 was the following:

In thousand RSD

Shareholder name	December 31 <sup>st</sup> 2011		December 31 <sup>st</sup> 2010			
	% of	Number of	Capital	% of	Number	Capital
	share	shares	value	share	of shares	value
Victoria Group doo Novi Sad	62.94%	9.374.965	4.346.809	62.94%	6196.161	2.872.912
Gustavus Capital Asset Mngt	1.13%	168.137	77.959	1.73%	170.010	78.827
East Capital Asset Management	2.15%	320.943	148.809	1.57%	155.129	71.927
Raiffeisen Bank AD Belgrade	2.99%	445.149	206.398			
Societe Generale Bank Serbia	1.32%	196.131	90.938			
Erste Bank Serbia	1.53%	228.192	105.804			
UNiCredit Bank Serbia	1.37%	203.521	94.365			
Hypo Alpe Adria Bank Belgrade	0.85%	126.825	58.804			
DDOR ADO Novi Sad	0.71%	105.139	48.749			
NLB Bank AD Belgrade	0.67%	99.688	46.221			
Other companies and individuals	24.34%	3.626.834	1.681.625	23.76%		1.541.008
	100%	14.895.524	6.906.480	100%	9.844.844	4.564.674
Own shares purchased					44.024	(20.412)
Free shares of X emission		23.466				
Share capital	100.00%	14.872.058	6.906.480	100.00%	9.800.820	4.544.262

On a regular assembly of shareholders of the company a decision was adopted on the sale of 45.741 of own shares which is 0.46% of total number of shares. In addition to acquired 45.471 of own shares the Company sells shares of X emission from the share in basic capital increase from the funds of the Company. Own shares are sold offered to all shareholders on pro-rata principle. In November of 2011 all 45.471 of own shares were sold. There is the remaining 23.466 of shares acquired as free X emission shares.

#### 26. LEGAL AND STATUTORY RESERVES

Legal and statutory reserves presented on December 31<sup>st</sup> 2011 in the amount of 1.589.277 thousand RSD are largely separations from undistributed profit in accordance with the decision that the company should allocate at least 5% of net profit for a business year on the account of legal reserve, until it reaches 10% of basic capital of the company. Based on the Shareholder Assembly decision from June 30<sup>th</sup> 2011 allocation to legal and statutory reserve was performed charged to undistributed profit of 39.601 thousand RSD. Statutory reserves are available to the Company, and existing internal acts do not specify their purpose. The reserve funds were not used.

#### 27. LONG TERM RESERVES

	In thousand RS		
	December 31 <sup>st</sup> December 31		
	2011	2010	
Reserves for severance	23.399	21.790	
Reserves for jubilee awards	26.491	23.346	
	49.890	45.136	

#### Changes

Assumptions used in the actuary evaluation are the following

	2011	2010
Nominal discount rate	9.75%	7%
Expected rate of nominal salary growth	12%	6%

Changes in long term reserves during 2011 and 2010 are presented in the following table:

	In thousand RSD		
	Year ending on December 31st		
	2011 2011		
Status on January 1 <sup>st</sup>	45.136	46.541	
Reserves during the year	4.754	155	
Used reserves			
Other		(1.560)	
Status on December 31 <sup>st</sup>	49.890	45.136	

#### 28. LONG TERM LOANS

Annual	Amount in	December 31 <sup>st</sup>	
interest rate	currency	2011	2010

Hypo Group Netherlands Corporate Finance BV	3M EURIBOR + 1.83%	543.848.18	56.909	88.838
Vojvodjanska Banka AD Novi Sad		10.756.277	1.125.546	1.134.768
European Bank for Renewal and Development	6.478%	3.928.571	313.923	414.457
European Bank for Renewal and Development	6.278%	5.000.000	336.346	527.491
Banka Koper DD Koper	3M+1.3%	3.636.364		383.630
Komercijalna Banka AD Belgrade	8%	3.439.116	308.520	362.822
Unicredit Banka Belgrade	3M Euribor + 3.90%	17.646.000	1.562.157	
			3.703.401	2.912.006
Minus				
Current year			(530.602)	(753.280)
			3.172.799	2.158.726

Liabilities based on long term loan from Hypo Group Netherlands Corporate Finance Amsterdam on December 31<sup>st</sup> 2011 amount 56.909 thousand RSD (543.848.18 EUR) with the purpose for financing liabilities of loan debt. Due date of the loan is September 30<sup>th</sup> 2013.

Liabilities based on refinanced loan from the Paris Club of trustees in the amount of 1.125.546 thousand RSD (EUR 10.756.277) represent relevant principal of this debt, the Company presented in financial statements based on calculation delivered from Vojvodjanska bank on March 22<sup>nd</sup> 2002.

In December 2001 the negotiation between the government of SR Yugoslavia and Paris Club of trustees resulted in significant reduction of liabilities (principal, interest and default interest calculated until March 22<sup>nd</sup> 2002) in the amount of 51% of new principal with the possibility of additional write off for three years to a maximum amount of 66.67% as additional item of reprograming of liabilities. Law on regulating relation between SR Yugoslavia and companies and banks on the territory of SR Yugoslavia that were the primary debtors or guarantors towards the trustees of the Paris and London Club came into force on July 4<sup>th</sup> 2002 (Official Gazette SRJ no. 36/2002). In accordance with the mentioned law, the Company was obligated to pay to domestic banks the loans approved by the Paris Club under conditions that will not be less favorable than those defined by the agreement with foreign creditors.

The Company has not concluded a contract on defining liabilities payment for loans from the Paris Club to the day of these financial statements with Vojvodjanska bank AD Novi Sad and reduced the principal for portion of liabilities written off, and it has not executed the calculation of interest and their inclusion and presentation in financial statements for the period from March 22<sup>nd</sup> 2002 to the balance sheet date.

In accordance to the decision of the Supreme Court of Serbia, the issue was returned to additional deciding in the first degree procedure in front of the Commercial Court in Novi Sad for the determination of factual state. The first degree court reached a verdict in favor of the Company. The procedure is ongoing regarding the appeal of the prosecutor.

Liabilities based on the loan approved by the European Bank for renewal and development was presented on December 31<sup>st</sup> 2010 in the total amount of 650.269 thousand RSD (6.214.285.70 EUR). The loan was approved based on the contract from September 10<sup>th</sup> 2007. In accordance with the contract the funds represent a portion of approved loan for investments in working capital per project of purchasing of 235.000 tons of soy and 60.000 sunflower 15.000 tons of rapeseed as well as investment in energy efficiency, regarding the line 2 and line 3 of approved funds in the total amount of 45.000.000 EUR. Stated amounts were approved to a period of five years with six month annuity of payment.

In accordance with the loan contract and in accordance with the requirements of section 5.10. Financial relation (ratio) the Company is obligated based on financial statements presented in full application with International accounting standards, maintain:

- 1. Relation of EBIT and interest expense on the level not less than 3 where the profit of the Company is additionally corrected for:
  - Every share in profit or loss of any joint company, except for dividends or other income the Company accepted in cash from that joint company or joint venture, and any profit from any investment in fixed assets
- Every profit of loss directly connected to sale of discontinuation of business or sale of fixed assets
- All direct expenses of any fundamental reorganization or restructuring with significant effect to a nature or focus of the Company's business
- All amounts written off from investment value
- Realized and unrealized exchange rate profit and loss referring to regular operations
- 2. The interest expense includes all interest and expenses occurring in connection to financial debt of the Company as such interest and expenses burden the balance sheet of that company
- 3. Ratio of debt and total capitalization must be maintained on the level not larger than 0.6 where the debt includes only debt, and excludes any debt secured by the Contract on stock pledge. Total capitalization is the sum of presented values of total share capital, accumulated deferred income tax, accumulated investment tax loans, minority share, potential reserves and contributions as the aid to building.
- 4. Minimum own capital must not be less than EUR 15.000.000

The loan approved by the Bank Koper DD Koper presented on December 31<sup>st</sup> 2010 in the total amount of 383.630 thousand RSD (3.636.346 EUR) is paid in full on October 28<sup>th</sup> 2011.

Liabilities towards Komercijalna Banka on December 31<sup>st</sup> 2011 amount to 308.520 thousand RSD or 2.948.372.26 EUR. The loan was approved on August 29<sup>th</sup> 2008 in the amount of 4.000.000 EUR with the purpose of building office space interest rate was 8%, grace period till September 17<sup>th</sup> 2009, where the last installment is due for payment on September 17<sup>th</sup> 2016.

Liabilities based on loan approved by the Unicredit bank Belgrade presented on December 31<sup>st</sup> 2011 amount in total 1.562.157 thousand RSD (14.928.738.31 EUR).

Line approved in RSD with currency EUR clause amounts 700.633 thousand RSD (6.695.592.38 EUR) and the line approved in EUR amounts to 861.524 thousand RSD (8.233.145.93 EUR).

The loan was approved based on contract signed on November 4<sup>th</sup> 2010. In accordance with the contract the stated funds represent a part of approved loan for financing new facility for the production of soy protein concentrate and for closing liabilities of open equipment purchase letters of credit.

Stated funds are approved for five years with equal quarter installments where the first installment is due upon the expiration of grace period of six months initiating from the withdrawal of the last line, and on August 22<sup>nd</sup> 2012 at the latest, while the latest installment is due on August 22<sup>nd</sup> 2017.

Maturity of long term loans is presented in the following table:

		In thousand RSD		
	December 31 <sup>st</sup> 2011	December 31 <sup>st</sup> 2010		
To 1 year	530.602	753.279		
From 1 to 2 years	559.523	374.829		
From 2 to 3 years	435.491	266.485		
From 3 to 4 years	440.905	141.119		
From 4 to 5 years	389.694	146.578		
Over 5 years	221.640	94.948		
Vojvodjanska Banka Ioan	1.125.546	1.134.768		
	3.703.401	2.912.006		

#### 29. SHORT TERM FINANCIAL LIABILITIES

		In thousand RSD
	December 31 <sup>st</sup> 2011	December 31 <sup>st</sup> 2010
Current maturity		
Long term loans	530.602	753.280
Other long term loans	717	1.298
Short term loans	1.977.812	2.329.954
Other short term financial liabilities	771	34.678
	2.509.902	3.119.208

#### Short term loans

#### In thousand RSD

In %	Creditor	Annual interest rate in %	Maturity		Amount EUR	in	December 31 <sup>st</sup> 2011	December 31 <sup>st</sup> 2010
Komercijalna banka AD		4.40 4.40 RKS – 1.5% 6.50	2011 April 2011 June 2011 May 2011	19 <sup>th</sup> 30 <sup>th</sup> 19 <sup>th</sup>	2.000.000			210.996 200.000 200.000

Societe Generale Bank AD	3M Euribor + 3.40%	August 2011	31 <sup>st</sup>	4.000.000		421.993
Eurobank EFG AD	3M Euribor + 5.70%	Septemb 6 <sup>th</sup> 2011		1.000.000		105.498
Credit Agricole AD	3M Euribor + 3.80%	June 2011	21 <sup>st</sup>	5.000.000		527.491
Development Fund of AP Vojvodina	4.00	January 2011	31 <sup>st</sup>	292.836		30.986
Komercijalna Banka AD	4.40	March 2012	30 <sup>th</sup>	7.730.260	647.121	
Societe Generale Bank AD	3M euribor + 3.80%	August 2012	31 <sup>st</sup>	7.000.000	732.486	
Credit Agricole bank AD	3M Euribor + 3.90%	June 2012	27 <sup>th</sup>	5.000.000	523.205	
Komercijalna Banka AD	12.25	March 2012	15 <sup>th</sup>		75.000	
			•		1.977.812	2.329.954

#### 30. LIABILITIES FROM OPERATIONS

	In thousand RSD		
	December 31 <sup>st</sup> 2011	December 31 <sup>st</sup> 2010	
Liabilities from advances received	66.162	484.307	
Liabilities to suppliers			
Related companies	164.423	989.751	
Domestic	257.900	1.458.999	
Foreign	174.472	36.238	
Liabilities to importer			
Other liabilities from operations	102.114	7.569	
	765.376	2.976.864	

#### 31. OTHER SHORT TERM LIABILITIES

	In thousand RSD		
	December 31 <sup>st</sup> 2011	December 31 <sup>st</sup> 2010	
Liabilities for net salaries	22.919	20.498	
Liabilities for tax and salary	14.600	13.991	
contributions			
Liabilities from interest	13.300	6.504	
Liabilities for dividends	4.389	4.389	
Liabilities to employees	798	1.157	
Liabilities to members of managing	200	200	
and supervisory board			
Other liabilities	669	447	
	56.875	47.186	

## 32. LIABILITIES FROM ADDED VALUE TAX AND OTHER PUBLIC INCOME AND PASSIVE ACCRUALS

	In thousand RSD		
	December 31 <sup>st</sup> 2011	December 31 <sup>st</sup> 2010	
Liabilities from added value tax	308	133	
Liabilities from taxes and customs			
Liabilities from contributions		16	
charging expenses			
Liabilities from taxes, contributions	631	594	
and other expenses			
Calculated profit of future income	327	399	
Accrued liabilities for AVT	909	181	
Other passive accruals	28.954	23.494	
	31.129	24.817	

#### 33. OFF BALANCE ASSETS/LIABILITIES

	In thousand RSD	
	December 31 <sup>st</sup> 2011	December 31 <sup>st</sup> 2010
Other's goods on own storage	716.999	335.731
Given avail and guarantees	19.383.659	15.290.704
Other off balance assets/liabilities	376.217	432.176
	20.476.875	16.058.611

Avails and guarantees given presented on December 31<sup>st</sup> 2011 in the amount of 19.383.611 thousand RSD contain given guarantees for regular payment of Company's loans as well as provided guarantees for loans of other companies within Victoria Group.

#### 34. TRANSACTIONS WITH RELATED COMPANIES

a) Income and expense from transactions with related companies are as follows:

	In thousand RS	BD
	2011	2010
Income		
Income from sales		
Victoria oil AD Sid	623.410	2.661.200
Victoria Group DOO Novi Sad	6.101	46.214
Fertil DOO Backa Palanka	1.058	6.107
Victoria Logistics DOO Novi Sad	747.377	3.195.466
SP Laboratories AD Novi Sad	7.910	7.472
Backa Palanka Port AD Backa Palanka	132	68
Victoria Phosphate DOO Bosilegrad	5.400	1.970
Victoria Zorka DOO Sabac	575	94
Riboteks Ljubovija	757	
	1.392.720	5.918.591
Financial income		
Victoria Group DOO Novi Sad	165.142	135.985
SP Laboratories AD Novi Sad	7	
Fertil DOO Backa Palanka		1.221
SIG Sinteza	435	

Victoria Logistics DOO Novi Sad	48.769	96.043
Backa Palanka Port	120	
	214.473	233.249
Other income		
Victoria Group DOO Novi Sad	228	
Victoria Logistics DOO Novi Sad	925	3.223
SP Laboratories AD Novi Sad	20	2.906
Victoria oil AD Sid		411
Backa Palanka Port AD Backa Palanka		
Fertil DOO Backa Palanka		10
	1.173	6.552
Total income	1.608.366	6.158.392

	In thousand RSD	
	2011	2010
Expenses		
Purchase value of sold goods		
Victoria oil AD Sid	1.124.773	977.022
Victoria Group DOO Novi Sad		
Fertil DOO Backa Palanka		
Victoria Logistics DOO Novi Sad	75.003	670.922
Backa Palanka Port AD Backa Palanka		
Macvanka DOO Bogatic		
	1.199.776	1.647.944
Raw material expenses		
Victoria oil AD Sid	161.387	261.860
Victoria Logistics DOO Novi Sad	2.685.572	2.462.057
Victoria Group DOO Novi Sad		949.251
Backa Palanka Port AD Backa Palanka		
Fertil DOO Backa Palanka		
	2.846.959	3.673.168
Other operational expenses		
SP Laboratories AD Novi Sad	82.079	59.035
Fertil DOO Backa Palanka	19	
Victoria Group DOO Novi Sad	139.015	8.004
Victoria oil AD Sid		
Victoria Logistics DOO Novi Sad	29.346	6.800
Bela Ladja AD Becej	317	
SIG Sinteza Invest Group Belgrade	757	595
	251.526	74.434
Other expenses		
Victoria Logistics DOO Novi Sad		384
Victoria oil AD Sid	1.539	
Total expenses	4.299.800	5.395.930
Profit, net	(2.691.434)	762.462

b) Balance of claims and liabilities from transactions with related companies are presented in the following table:

	In thousand RSD		
	December 31 <sup>st</sup> 2011	December 31 <sup>st</sup> 2010	
Claims			
Advances given			
Victoria Logistics DOO Novi Sad	1.757.005		
Victoria Group DOO Novi Sad			
•	1.757.005		
Claims from buyers			
Victoria oil AD Sid	209.449	751.091	
Victoria Group DOO Novi Sad		319.227	
Fertil DOO Backa Palanka	1.070	11	
Victoria Logistics DOO Novi Sad	1.860.967	2.024.163	
SP Laboratories AD Novi Sad	7	7.676	
Backa Palanka Port AD Backa Palanka	1	66	
Vetzavod Skopje		228	
Victoria Phosphate DOO Bosilegrad		2.325	
Victoria Zorka DOO Sabac		49	
	2.071.494	3.104.836	
Loans to related parties			
Victoria Group DOO Novi Sad		1.426.065	
Fertil DOO Backa Palanka			
Victoria Logistics DOO Novi Sad			
SIG Sinteza Invest Group Belgrade	26.100		
	26.100	1.426.065	
Claims from interest			
Victoria Group DOO Novi Sad	125.453	134.449	
Fertil DOO Backa Palanka		1.221	
Victoria Logistics DOO Novi Sad		96.043	
SIG Sinteza Invest Group Belgrade	435		
	125.888	201.649	
Total claims	3.980.487	4.762.614	
Liabilities			
Liabilities to suppliers			
Victoria Group DOO Novi Sad	21.015	563	
SP Laboratories AD Novi Sad	40.720	3.333	
Victoria Logistics DOO Novi Sad	20	979.066	
Victoria oil AD Sid	102.973	6.543	
Bela Ladja AD Becej			
SIG Sinteza Invest Group Belgrade		246	
2.2 2 <b>2</b> 2 <b>221 2.24p 20.9</b> .440	164.728	989.751	
Short term liabilities			
SP Laboratories AD Novi Sad	4.951	+	
T. Laboratorio / ID Horr Gud			
Liabilities	169.679	989.751	
Claims, net	3.810.808	3.541.150	
Oldino, flot	0.010.000	1 0.0+1.100	

#### 35. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT GOALS

Capital management goal is that Company maintains the capability to continue with its operations in unlimited period of time in foreseeable future, in order to maintain the optimal

structure of capital with the purpose to reduce capital expenses, and secure the owners with capital profit. Capital structure of the company includes debt, including long term loans explained in special note, other long term liabilities, long term and short term investments, cash and cash equivalents and capital registered to owners, including shares, other capital, reserves as well as accumulated profit.

Persons controlling finances on Company level examine the structure of capital on annual level.

#### Capital risk management

Debt indicators of the Company with the status at year's end are the following:

	In thousand RSD		
	December 31 <sup>st</sup>	December 31 <sup>st</sup>	
	2011	2010	
Debt	5.682.701	5.277.934	
Cash and cash equivalents	582.718	234.972	
Net debt	5.099.983	5.042.962	
Capital	13.002.855	11.778.337	
Ration of total debt and capital	0.39	0.43	

- a) Debt refers to long term loans with current maturity and short term financial liabilities
- b) Capital includes share capital reduced for bought own shares, reserves, accumulated income

#### Financial instruments categories

	In thousand RSD	
	December 31 <sup>st</sup>	December 31 <sup>st</sup>
	2011	2010
Financial assets		
Long term financial investments	72.585	73.305
Other long term financial investments	66.079	9.877
Claims from buyers	4.668.630	5.484.985
Short term financial investments	154.624	1.641.627
Cash and cash equivalents	582.718	234.972
	5.544.636	7.444.766
Financial liabilities		
Long term and short term loans	5.682.701	5.277.934
Liabilities to suppliers	765.376	2.484.988
Other liabilities	114.505	10.893
	6.562.582	7.773.815

Basic financial instruments of the Company are cash and cash equivalents, claims, financial investments from direct operations of the Company, as well as long term loans, obligations to suppliers and other obligations whose main purpose is financing current operations. In normal conditions Company operations are exposed to risk.

#### Financial risk management goals

Financial risks include market risk (foreign currency and interest) credit risk and liquidity risk. Financial risks are viewed on time basis and are avoided by lowering exposure of Company to those risks. The Company uses no financial instruments to avoid the influence of financial risk to operations since these instruments are not widely used, and there is no organized market of such instruments in the Republic of Serbia.

#### Market risk

In its operations the Company is directly proportional to financial risk from the changes of foreign currency rates and interest rates changes.

Exposure to market risk is viewed through analysis to market change sensitivity. There were no significant changes to exposure of the Company to market risk, nor in the method by which the Company manages those risks or measures them.

#### Foreign currency risk

The Company is exposed to foreign currency risk primarily though cash and cash equivalents, claims from buyers, long term loans and liabilities towards suppliers that are nominated in foreign currency. The company uses no special financial instruments as protection from risk, considering the fact that such instruments are not usual in Republic of Serbia.

Stability of economic environment in which the Company operates, in a large measure depends on the measures and economic policy of the government in industry, including the establishment of appropriate legal and legislative framework.

Book value of funds and liabilities presented in foreign currency on the reporting date in the Company were the following:

	Funds		Liabilities	
	December 31	December 31st	December 31 <sup>st</sup>	December 31 <sup>st</sup>
	2011	2010	2011	2010
EUR	575.329	471.140	5.400.791	5.117.844
USD	320.821	320.821		
GBP	19.268	19.268	816	
	915.418	811.229	5.401.607	5.117.844

The Company is sensitive to changes of foreign currency exchange rate of euro (EUR) and American dollar (USD). The following table presents detailed analysis of Company sensitivity to increase and decrease of 10% of exchange rate compared to foreign currency. Sensitivity rate of 10% is used in internal presentation of foreign currency risk and is the evaluation of management of reasonable expected changes in foreign currency rates. Sensitivity analysis includes only the claims not collected and liabilities presented in foreign currency and adjusts their translation at the end of the period to a change of 10% in foreign currency exchange rate. Positive number in the table points to increase of results increase of the current period in cases when RSD devalues compared to currency at hand. In case of RSD devaluation of 10% compared to given foreign currency, result influence of the current period would be contrary to the one presented in previous case.

	In thousand RSD		
	December 31 <sup>st</sup>	December 31 <sup>st</sup>	
	2011	2010	
EUR currency	(506.846)	(464.670)	
USD currency	46.945	32.082	
CHF currency	(82)		
GBP currency	2.180	1.927	
Current period results	(457.803)	(430.662)	

#### Interest rate change risk

The company is exposed to interest rate change risk to funds and liabilities where the interest rate is variable. This risk depends on financial market so company has no instruments available that would mitigate its influence.

Book value of funds and liabilities at the end of the observed period is given in the following review.

	In thousand RSD		
	December 31 <sup>s</sup>	December 31st	
	2011	2010	
Funds			
Non-interest bearing			
Long term financial interests	72.585	73.305	
Other long term financial investments	66.079	9.877	
Claims from buyers	4.668.630	5.484.985	
Short term financial investments	128.524	109.747	
Cash and cash equivalents	582.718	234.972	
	5.518.536	5.912.886	
Fixed interest rate			
Short term financial investments		1.426.065	
Variable interest rate			
Short term financial investments	26.100	105.815	
	5.544.636	7.444.766	
Financial liabilities			
Non-interest bearing			
Liabilities to suppliers	765.376	2.484.988	
Other obligations	114.505	10.893	
	879.881	2.495.881	
Fixed interest rate			
Long term and short term loans	647.121	696.332	
Variable interest rate			
Long term and short term loans	5.035.580	4.581.602	
	6.562.582	7.773.815	

Sensitivity analysis in further text is established based on exposure to interest rate change on balance sheet date. For liabilities with variable rate, the analysis is produced under the assumption that the remaining amount of funds and liabilities on balance sheet date was unchanged during the entire year. Increase of decrease of 1% in management opinion is

evaluation of realistic change in interest rates. If the interest rate was 1% lower/higher and all other variables remain unchanged, the Company would achieve operational income/loss for the year ending on December 31<sup>st</sup> 2011 in the amount of 50.095 thousand RSD (December 31<sup>st</sup> 2010 44.758 thousand RSD). This situation is registered to the exposure of the Company based on variable interest rates calculated on long term loans.

#### Credit risk

#### Claims from buyers' management

The Company is exposed to credit risk representing the risk that the debtors will not be able to settle the debt towards the Company is full and in due time, which would result in financial loss for the Company. The exposure of the Company to this risk is limited to the amount of claims from the buyers on balance sheet date. Claims from buyers are significantly in regards to related parties.

Claims from buyers structure on December 31<sup>st</sup> 2011 is presented in the following table:

			In thousand RSD
	Gross exposure	Value correction	Net exposure
Undue claims from buyers	1.796.855		1.796.855
Due, corrected claims from buyers	213.976	(213.976)	
Due, uncorrected claims from buyers	2.871.775		2.871.775
	4.882.606	(213.976)	4.668.630

Claims from buyers structure on December 31<sup>st</sup> 2010 is presented in the following table:

			In thousand RSD
	Gross exposure	Value correction	Net exposure
Undue claims from buyers	2.059.291		2.059.291
Due, corrected claims from buyers	168.360	(168.360)	
Due, uncorrected claims from buyers	3.425.694		3.425.694
	5.653.345	(168.360)	5.484.985

#### Undue claims from buyers

Undue claims from buyers presented on December 31<sup>st</sup> 2011 in the amount of 1.796.855 thousand RSD (December 31<sup>st</sup> 2010 2.059.291 thousand RSD) are largely referred to claims from buyers of soybean meal. These claims are due in 60 days on average after the invoice date, depending on contractual payment dates. Average payment period of claims in 2011 in 122 days (2010: 122 days).

#### Due, corrected claims from buyers

The company has depreciated claims from buyers in the previous period for due claims in the amount of 213.976 thousand RSD (2010: 168.360 thousand RSD) for which the Company has determined that there has been a change in credit capability of the client and that the claims will not be collected in the next period.

#### Due, uncorrected claims from buyers

Due uncorrected claims from buyers presented with status on December 31<sup>st</sup> 2011 in the amount of 2.871.775 thousand RSD (2010: 3.425.694 thousand RSD) is largely, in the amount of 1.957.448 thousand RSD (2010: 3.425.694 thousand RSD) referred to claims from related parties by structure presented on the following table:

	In thousand RSD	
	December 31 <sup>s</sup>	December 31 <sup>st</sup>
	2011	2010
Victoria oil AD Sid	209.449	751.092
Victoria Group DOO Novi Sad		319.227
Victoria Logistics DOO Novi Sad	1.746.929	2.024.163
Fertil DOO Backa Palanka	1.070	
Other related companies		
Others		331.212
	1.957.448	3.425.694

Maturity structure of due uncorrected claims is presented in the following table:

	In thousand RSD	In thousand RSD				
	December 31 <sup>st</sup>	December 31 <sup>st</sup>				
	2011	2010				
Less than 30 days	750.691	746.418				
31-90 days	282.943	276.826				
91-180 days	478.373	2.014.813				
181-365 days	1.340.823	226.034				
Over 365 days	18.945	492.815				
	2.871.775	3.425.694				

#### Liabilities to suppliers' management

Liabilities to suppliers on December 31<sup>st</sup> 2011 is presented in the amount of 765.365 thousand RSD (December 31<sup>st</sup> 2010: 2.976.864 thousand RSD). The suppliers do not calculate default interest on due liabilities for lag, where the Company in accordance with its policy of financial risk management settles the liabilities in due time. Average time of liabilities settlement towards suppliers during 2011 was 45 days (in 2010: 67 days).

#### Liquidity risk

Final responsibility for liquidity risk management is on the management of the Company that has established an appropriate management system for the short term, mid-term and long term financing of the Company and liquidity management. The company manages liquidity management maintaining appropriate monetary reserves by tracking planned and realistic cash flow, as well as maintaining adequate ratio of due funds and liabilities.

#### Liquidity risk and credit risk tables

The following tables present details of remaining contractual maturities of funds. The presented amounts are based on non-discounted cash flows incurred based on funds on earliest date on which the Company will be able to collect the claims.

#### Funds maturity

						thousand RSD ember 31 <sup>st</sup> 2011
	Less than one month	1-3 months	From months one year	3 to	1 to 5 years	Total
Non-interest bearing	3.788.298	1.758.701	780.949		96.681	6.424.629
Fixed interest rate						
Principal						
Interest Variable interest rate			118.410			118.410
Principal			26.100			26.100
Interest			435			435
	0.700.000	4 750 704	26.535		00.004	26.535
	3.788.298	1.758.701	925.894		96.681	6.569.574

						thousand RSD
	T -	1	T			mber 31 <sup>st</sup> 2010
	Less than	1-3 months	From :	3   1 to 5 y	ears	Total
	one month		months to	o		
			one year			
Non-interest	2.628.075	2.469.454	503.951	311.406	3	5.912.886
bearing						
Fixed interest						
rate						
Principal			1.426.065			1.426.065
Interest			163.998			163.998
			1.590.063			1.590.063
Variable						
interest rate						
Principal	105.815				·	105.815
Interest	7.104					7.104
	112.919					112.919
	2.740.994	2.469.454	2.094.014	311.406	3	7.615.868

The following tables present details of remaining contractual maturities of the Company. The presented amounts are based on undiscounted cash flow incurred based on financial liabilities on earliest date on which the Company will be obligated to settle such liabilities.

#### Maturity of financial liabilities

						ousand RSD ber 31 <sup>st</sup> 2011
	Less than one month	1-3 months	From 3 months to one year	1 to s	5 Over 5 years	Total
Non- interest bearing	454.031	255.638	193.815	3.259		906.743
Fixed						

interest rate						
Principal	242.670	404.451				647.121
Interest	2.981	4.424				7.405
Variable interest rate						
Principal	30.238	209.166	1.623.440	1.825.613	1.347.185	5.035.642
Interest	14.582	50.377	75.726	206.547	6.266	353.498
	44.820	259.543	1.698.166	2.032.160	1.353.451	5.389.140
	744.502	924.056	1.892.981	2.035.419	1.353.451	6.950.409

						ousand RSD per 31 <sup>st</sup> 2010
	Less than	1-3 months	From 3	1 to 5	Over 5	Total
	one month		months to one year	years	years	
Non- interest bearing	2.115.389	361.159	9.104	10.229		2.495.861
Fixed interest rate						
Principal	52.460	559.166	84.708			696.332
Interest	2.373	6.567	1.432			10.372
	54.833	565.733	86.138			706.704
Variable interest rate						
Principal	209.808	469.615	1.441.210	920.946	1.540.023	4.581.602
Interest	7.500	14.720	46.008	59.906	107.599	235.733
	217.308	484.335	1.487.218	980.852	1.647.622	4.817.335
	2.387.530	1.411.227	1.582.460	991.081	1.647.622	8.019.920

#### Financial instruments fair value

The following table presents present value of financial assets and financial liabilities and their fair value on December 31<sup>st</sup> 2011 and December 31<sup>st</sup> 2010.

In thousand RSD						
	December	r 31 <sup>st</sup> 2011	December	r 31 <sup>st</sup> 2010		
	Book value	Fair value	Book value	Fair value		
Financial assets						
Long term financial	72.585	72.585	73.305	73.305		
investments						
Other long term financial	66.079	66.079	9.877	9.877		
investments						
Claims from buyers	4.668.630	4.668.630	5.484.985	5.484.985		
Other claims	154.624	154.624	1.641.627	1.641.627		
Cash and cash equivalents	582.718	582.718	234.972	234.972		
	5.544.718	5.544.718	7.444.766	7.444.766		

Financial liabilities				
Long term and short term	5.682.701	5.682.701	5.277.934	5.277.934
loans				
Liabilities to suppliers	756.376	756.376	2.484.988	2.484.988
Other liabilities	114.505	114.505	10.893	10.893
	6.562.582	6.562.582	7.773.815	7.773.815

Assumptions for the evaluation of present fair value of financial instruments

Considering the fact that there is not enough market experience, stability and liquidity in purchase and sale of financial assets and liabilities, as well as the fact that there are no available market information that could be used for disclosing fair value of financial assets and liabilities, a method of discounting cash flows was used. In using this method, interest rates are used for financial instruments with similar characteristics, for the purpose of having relevant evaluation of market value of financial instruments on balance date.

#### 36. LITIGATIONS

On December 31<sup>st</sup> 2011 the Company has a number of disputes as respondent where the most significant ones are:

- Litigation with Vojvodjanska Bank AD Novi Sad, for liabilities per refinanced loan from the Paris Club in the value of EUR 10.756.276.60. The second degree verdict was cancelled by the Supreme Court of Serbia and the repeated process resulted in the decision in favor of the Company
- Two litigations with Agro DOO Valjevo of total value of 21.940 thousand RSD regarding the concluded contract on object building

The Company believes in favorable outcome of litigations, and there are no reserves on that basis in the submitted financial statements.

#### 37. TAX RISKS

Tax laws of Republic of Serbia are often differently interpreted and are subject to frequent changes. Interpretation of tax laws by the tax authority related to transactions and activities of the company can be different from the interpretation of the management. The transaction therefore can be challenged by the administration and the Company can receive an increased amount to pay. Maturity date of tax obligation is 5 years. This means that the tax administration has the right to set payment of unpaid liabilities within five years from the occurrence of the duty.

#### 38. FOREIGN CURRENCY EXCHANGE RATES

Average rates for foreign currency, determined on inter-banking market, are applied for the calculation of foreign currency positions of balance sheet in RSD, for certain main currencies:

	December 31 <sup>st</sup> 2011	December 31 <sup>st</sup> 2010
USD	80.8662	79.2808
EUR	104.6409	105.4982
GBP	124.6022	122.4161

CEO Sojaprotein AD

Somma Branislava Paylovic

ZA PRERADU SOM

## SOJAPROTEIN MEMBER OF THE VICTORIA GROUP

# JOINT STOCK COMPANY SOJAPROTEIN BUSINESS REPORT For the period I-XII 2011

Becej 2012

Operations of Sojaprotein in 2011 were executed in difficult industrial conditions.

Global economic crisis caused demand drop which lead to disturbance on domestic market and slowing of industrial activities. In 2011 the sales activities were directed to realization of products from own core business and less in activities of purchase and sale of goods. Limitations of domestic market regarding the volume and structure of payable demand and orientation to the production of protein products in food industry directed the execution of finished products to foreign market. Deepening of economic crisis followed by the growth of non-liquidity and difficulties in payments caused the drop of sales. Within the production program of Sojaprotein the reduced demand was especially visible with the animal food products. Reduced demand caused the drop of soybean meal sale which is the major ingredient. At the same time, the drop of standard between the consumers caused the drop of sales in the human food products. For the purpose of prevailing and depreciation of drop the business policy of the company was directed in larger export to foreign markets that should secure steady and continuous sale.

In 2011 investment was started in building a factory for the production of soy traditional concentrate, whose operation is expected in 2012. Soy protein concentrate (SPC) is one of the growing segments of soy protein industry. The applications are significant in all sectors of food industry, meat production, baking, soups, beverages and baby food. This production will replace soybean meal production which is a product with low profit margin. New products have more complex technological process and larger sale price that should secure sufficient difference for larger gross profit.

In regional sale in 2011 export to EU countries dominated in the foreign trade with 80%. For all products except for sopromix and soybean meal, the EU market was dominant and with soy oil it is the only export market. The soy products export to Russia has a traditionally large influence in foreign sale of Sojaprotein. Income from sale in Russia, Belarus and Ukraine make 10% of foreign trade. Participation of CEFTA market is stagnated compared to previous year but it has a significant place in regional structure with share of 5%. Increase of export in Turkey, Middle East and north Africa bears a share of 5%.

Evaluation visit of certified house SGS in February 2011 referred to repeated certification of the health management and safety at work system in accordance with the standard OHSAS 18001:2007 and was completed successfully.

High value and quality of its products Sojaprotein AD confirmed with the prolongation and expansion of the KOSHER certificate for Soja Vita pates, in March 2011.

The project Valid IT secured all necessary conditions for the sale of products on UK market, and entrance into market chains like KERRY. The project was ended in March 2011.

Sojaprotein prolonged certificate for 26 products in accordance with HALAL regulation, issued by the HALAL certificate.

SGS has reevaluated management system: quality system in accordance to standard ISO 9001, product safety system in accordance with ISO 22000 / HACCP and environment protection system in accordance with ISO 14001.

In accordance with the planned dynamics, all regular internal checks were performed in management system in accordance with QMS, ISO 22000, HACCP, EMS and OHSAS.

During 2011 training of managers were performed in accordance with the schedule.

All activities regarding raw material control, inter phase and final products were performed by the SP LABORATORY,

On December 31<sup>st</sup> 2011 there were 347 full time employees and 47 part time employees.

Education level	Total
1	48
II	5
III	120
IV	136
V	15
VI	27
VII	43
Total	394

#### Level of education per organizational units

	Education	Education level						
Organizational unit	1	II	III	IV	V	VI	VII	Total
Director and staff	0	0	0	1	0	0	2	3
Management system	1	0	2	6	0	1	5	15
Production and technics	33	3	106	87	14	15	17	275
Supply sector	0	0	1	5	1	2	2	11
Sales sector	7	0	6	15	0	5	12	45
Finance sector	0	0	2	13	0	3	3	21
Legal sector	7	2	3	9	0	1	2	24
Total	49	5	120	136	15	27	43	394

During 2011 during the program first chance from the National employment agency 25 employees were employed, 15 of which became full time employees on probation.

At the end of 2011 a portion of 12 ha of land was bought bordering with the land owned by Sojaprotein with the intent of expanding future investments.

Investments in 2011 include building high regal storage of finished products with 14.000 pallet locations in accordance with world standard FIFO in value of 4.374.500 euro, then investments securing production of texture protein concentrate of soy and the investment in the reconstruction and improvement of soybean meal production in grinding soy protein concentrate with the purchase of new mill value of which is 350.000 euro. Besides, investments in the reconstruction of gas boiler and connecting the well with the water factory took 700.000 euros.

The most significant investment is the building of the first phase of the Factory of soy protein concentrate for the production of 70.000 t of traditional soy protein concentrate executed in 75%. The object is finishing now and all key equipment is delivered and installing.

The most significant investments were finishing of the factory building by April 2012, then the design of the Factory of functional soy protein concentrate of capacity of 15.000 t annually, as well as the purchase of new steam boiler for the biomass.

In the situation of reduction of NON GMO soy by one of the biggest world manufacturers and growing demand for it, Sojaprotein has large comparative advantage on the world market.

The largest supplier of Sojaprotein with raw material in Victoria Logistics DOO Novi Sad, in 74% of total purchased soy seed in 2011.

For the production of 2011 a total of 135.769.338 kg of soy of JUS quality was purchased:

- Soy 2010 crop 23.242.838 kg - Soy 2011 crop 112.526.500 kg

#### **FINANCIAL STATEMENTS**

The results of the Company property management in the business year 2011 have been presented in financial statements, the most important of which are Income Statement, Balance Sheet and Cash Flow Statement.

#### **INCOME STATEMENT**

IN 000 RSD

REALIZED	REALIZED
2011	2010

Operating income
Income from the sale of merchandise, products and services
rendered
Income from the sale of merch. to domestic customers – 3 <sup>rd</sup>
parties
Soybean – crude oil
Soybean – oil meal
BiG
TSP
Mix
Soja Vita
Other – lecithin
Finished goods
Other (retail shell III category transp.serv.other)
Sopro PTG / SH
Income from the sale to foreign customers
Income from the sale to foreign customers  Soybean – crude oil
Soybean – crude oil
Soybean – crude oil Soybean – oil meal
Soybean – crude oil Soybean – oil meal BiG
Soybean – crude oil Soybean – oil meal BiG TSP Mix Soy Vita
Soybean – crude oil Soybean – oil meal BiG TSP Mix
Soybean – crude oil Soybean – oil meal BiG TSP Mix Soy Vita
Soybean – crude oil Soybean – oil meal BiG TSP Mix Soy Vita Other – lecithin
Soybean – crude oil Soybean – oil meal BiG TSP Mix Soy Vita Other – lecithin Finished goods
Soybean – crude oil Soybean – oil meal BiG TSP Mix Soy Vita Other – lecithin Finished goods Income from the services rendered Income from the sale to associated legal entities Soybean – crude oil
Soybean – crude oil Soybean – oil meal BiG TSP Mix Soy Vita Other – lecithin Finished goods Income from the services rendered Income from the sale to associated legal entities Soybean – crude oil
Soybean – crude oil Soybean – oil meal BiG TSP Mix Soy Vita Other – lecithin Finished goods Income from the services rendered Income from the sale to associated legal entities

12.188.506	14.512.842		
11.669.080	14.271.961		
F 474 000	4 000 507		
5.474.900	4.988.587		
1.037.513	634.543		
2.785.134	3.324.144		
142.202	159.891		
171.052	174.590		
13.042	13.518		
21.306	28.042		
53.118	49.082		
1.193.659	525.678		
57.874	23.386		
	55.713		
4.551.804	3.152.602		
<b>4.551.804</b> 2.474.097	<b>3.152.602</b> 1.256.645		
2.474.097	1.256.645		
2.474.097 51.664	1.256.645 143.533		
2.474.097 51.664 933.878	1.256.645 143.533 753.691		
2.474.097 51.664 933.878 1.001.290	1.256.645 143.533 753.691 898.058		
2.474.097 51.664 933.878 1.001.290 9.557	1.256.645 143.533 753.691 898.058 34.851		
2.474.097 51.664 933.878 1.001.290 9.557 1.144	1.256.645 143.533 753.691 898.058 34.851 368		
2.474.097 51.664 933.878 1.001.290 9.557 1.144 77.536	1.256.645 143.533 753.691 898.058 34.851 368 65.432		
2.474.097 51.664 933.878 1.001.290 9.557 1.144 77.536	1.256.645 143.533 753.691 898.058 34.851 368 65.432		
2.474.097 51.664 933.878 1.001.290 9.557 1.144 77.536	1.256.645 143.533 753.691 898.058 34.851 368 65.432 24 <b>6.130.772</b> 890.536		
2.474.097 51.664 933.878 1.001.290 9.557 1.144 77.536 2.638 1.642.376	1.256.645 143.533 753.691 898.058 34.851 368 65.432 24		

Soy Vita
Lecithin
Sopro PTG/SH
Finished goods
Income from services rendered
Discounts (rebates)
Income from the own use of products, services and
merchandise
Increase in value of inventories of work in progress and
finished products
Decrease in value of inventories of work in progress and
Decrease in value of inventories of work in progress and
Decrease in value of inventories of work in progress and finished products
Decrease in value of inventories of work in progress and finished products  Other operating income
Decrease in value of inventories of work in progress and finished products  Other operating income  640 - Subventions, subsidies, donations

32	199
	45
	5.248
640.453	3.940.636
39.391	56.896
0	0
49.297	10.844
1.082.765	0
(728.112)	-73087
115.476	303.124
60.577	252.427
54.674	49.379
225	1.238
0	80

Operating expenses
Cost of merchandise sold
Cost of material
511 – Raw material
511 – Additional material
511 – Packaging
511 – Other
512 – Costs of other material (overhead)
513 – Costs of fuel and energy
Costs of salaries, fringe benefits and other personal
expenses
520 – Costs of salaries and fringe benefits
521 – Costs of contributions charged to employer
52x – Costs of remunerations according to contracts
529 – Other personal expenses
Other operating expenses
530 – Costs of services used in production process of own costs
capitalized
531 – Costs of transport services
532 – Maintenance costs
533 – Rental costs
534 – Fairs exhibit costs
535 – Advertising costs
539 – Costs of other services rendered
545 – Costs of long-term provisions (actuaries)
550 – Costs of non-production services
551 – Representation costs
552 – Costs of insurance premiums
553 – Costs of payment operations
554 – Costs of membership fees
555 – Tax costs
556 – Contribution costs

10.794.339	12.646.203
1.817.512	3.978.674
7.915.251	7.846.026
7.373.635	7.298.288
34.807	33.984
132.655	108.004
20.520.	18.558
36.982	63.398
316.652	323.794
410.847	364.311
312.492	273.677
55.778	48.506
4.665	5.492
37.912	36.636
650.729	457.192
267	284
152.949	97.491
64.275	74.015
58.662	38.345
8.283	4.892
3.121	2.859
106.374	83.263
4.753	156
135.580	22.508
13.019	12.766
25.245	21.105
42.881	57.452
2.112	2.101
16.697	20.311
2.445	2.229

559 – Other non-production costs	14.066	17.415
E.B.I.T.D.A	1.394.167	1.866.639
Other income	39.487	41.137
67 – Gains on disposals	32.999	30.986
68 – Income from assets valuation adjustments	6.488	10.151
69 – Income from discontinued operations	0	
Other expenses	54.874	43.257
57 – Losses / Expenses on writing-offs	6.287	18.543
579 – Other unlisted expenses	14.888	5.663
58 – Impairment expenses	33.699	19.051
59 – Losses from discontinued operations	0	
Depreciation	186.655	147.451
E.B.I.T	1.192.125	1.717.068
Financial income	748.737	499.070
Foreign exchange gains	578.701	276.775
Foreign exchange gains – IK	0	
Interest income	7.079	8.181
Interest income – IK	158.317	203.185
Other net financial income	4.125	10.929
Other net financial expenses – IK	515	
Financial expenses	735.778	1.376.629
Foreign exchange expenses – loans	449.630	1.072.573
Foreign exchange expenses – other	143.302	50.672
Foreign exchange expenses – IK	0	
Interest expenses – loans	134.235	249.931
Interest expenses – other	906	1.532
Interest expenses – IK	0	0
Other net financial expenses	7.705	1.921
Other net financial expenses - IK	0	0
Pretax income	1.205.084	839.509
Tax on profit (0,1)	62.252	47.495
After-tax income	1.142.832	792.014

In 2011 the Company realized net profit in the amount of RSD 1.142.832 thousand.

Total income generated in the year 2011 amounted to RSD 12.976.730 thousand. If we analyze individual types of income, the following has been generated:

- Operating income RSD 12.188.506 thousand - Financial income RSD 748.737 thousand - Other income RSD 39.487 thousand

Total expenses generated in 2011 amounted to RSD 11.771.645 thousand out of which amount:

Operating expenses
 Financial expenses
 Other expenses
 RSD 10.980.993 thousand
 RSD 735.778 thousand
 SD 54.874 thousand

For a real understanding of business operations and meeting the preset goals it is necessary to show the income and expenses trends in the current year compared to the previous year.

In 2010 the total income in the amount RSD 15.053.048 thousand was generated and total expenses in the amount of RSD 14.213.539 thousand. The greatest difference occurred at the positions of income and expenses from trade goods.

The volume of trading in the year 2010 totaled in the amount of RSD 4.466.314 thousand compared to the volume realized in the year 2011 in the amount of RSD 1.834.112 thousand. A positive difference in the amount of RSD 487.640 thousand was generated from the activities of trade in goods.

Within the scope of operating income for the year 2011, the income from the sale of soybean products amounted to RSD 9,745 billion, out of which amount the income generated in foreign markets accounted for RSD 4,549 billion, and RSD 4,236 billion in domestic market as well as the income generated in the inter-company sale in the amount of RSD 962.531 thousand.

Income from the sale of Sojaprotein products in the domestic market recorded a decline of 5% in 2011 compared to 2010.

Associated party transactions: income from sales of merchandise to associated parties was generated from the sale of merchandise in total value of RSD 640.453 thousand, out of which amount soybeans account for the value of RSD 624.076 thousand, sunflower meal for the value of RSD 2.389 thousand and crude oil for the value of RSD 13.988 thousand.

Income from the sale of products and services to the associated legal entities was generated in the year 2011 as follows:

Soy meal RSD 954.165 thousand

Crude soybean oil RSD 2.816 thousand

Protein products RSD 5.551 thousand

Other RSD 39.391 thousand

TOTAL RSD 1,001.923 thousand

Significant income was generated from the sale of crude soybean oil and lecithin, while all other products recorded a decrease in income, where the soybean meal recorded the sharpest decrease. Decrease in income from the sale of soybean meal is the result of the problems faced by the most significant consumers of this product (livestock breeding and meat industry) and is not influenced by competition.

The most significant change in operating expenses relates to the increased income from foreign market which has increased from 32,42% in 2010 to 46,67% in 2011. Income generated in foreign markets increased by 44% in the year 2011 compared to the year 2010, and the increase was generated from the sale of crude degummed soybean oil, flour and grits and textured soy products.

The structure of income generated from the sale of products of the own core business was changed in the current compared to the previous year. In 2010 the income from the sale of soybean meal of 48%, degummed soybean oil of 28,60%, textured soy products of 11,36%, flour and grits of 9,45% had the largest share in income generated from the sale of Sojaprotein products. In 2011 soybean meal had the largest share in income but with a smaller percentage (38,89%), crude degummed soybean oil with the percentage of 36,05%, textured soy products of 12,08%, flour and grits of 11,04%.

Operating expenses generated in the year 2011 decreased by 14% compared to the operating expenses in 2010. The largest percentage of decrease related to the purchase price of merchandise.

Costs of materials increased compared to the year 2010 by approximately 1%, and within the scope of this group of expenses the costs of packaging recorded the largest increase.

Costs of raw materials increased for only RSD 75.347 thousand in the year 2011 compared to 2010, and the reason happens to be the reduced use of soybeans (in 2010 217.999 t were processed compared to 200.680 t processed in 2011).

Costs of salaries increased slightly for the reason of the grading procedure performed at the level of Victoria Group, which was developed in accordance with the instructions of Price Woterhouse Coopers with participation of the HR department, so that the salaries of employees within one grade have been leveled, thus causing the increase in the amount of total expenses. The application of this model began with the payment of salaries for January 2011.

Other operating expenses recorded the increase of RSD 193.537 thousand, and within this group the increase in costs of transport and non-production services is the most significant. Increase in the costs of transport is the result of the increased realization of products in foreign markets because in cases of foreign sales the parity of delivery of merchandise DAP is contracted so that Sojaprotein is obliged to hire carriers and to bear the costs of transport.

Costs of non-production services were increased for reasons of corporate costs appearing for the first time in the year 2011.

Depreciation costs in 2011 were increased for the amount of RSD 39.204 thousand compared to 2010 due to investments in property, plant and equipment.

Due to the above mentioned trends in income and expenses, EBITDA realized in 2011 decreased by RSD 472.472 thousand compared to the previous year, while the realized EBIT decreased by RSD 524.943 thousand.

Financial income in the year 2011 increased by 50,03% compared to the year 2010 while at the same time the financial expenses were reduced by 46,55%. The reason for such trends in financial income and expenses is the change in RSD exchange rate. Calculated at the average exchange rate of NBS for EUR on December 31, 2011 compared to the value of the average exchange rate on December 31, 2011, RSD recorded appreciation. In the first half of the year the appreciation of RSD compared to EUR was more significant, and although the second half of the year recorded depreciation of RSD compared to the first six months of 2011, the exchange rate of RSD against EUR on December 31, 2011 reached the value of 104,6409 RSD, which is less compared to December 31, 2010 when the average exchange rate of RSD for EUR amounted to 105,4982.

Net profit generated amounted to RSD 1.142.832 thousand, and recorded the increase of 44,29% compared to the year 2010.

BALANCE SHEET	RI	EALIZED 2011	RE	ALIZED 2010
CURRENT ASSETS		9.306.7	98	12.022.222
I. INVENTORIES		4.744.1	20	5.727.088
- Merchandise		5.9		16.549
III. INTANGIBLATUMESTMENTS		2.12935		4.849:564
IV. PROBERTY APHANTA EQUIPMENT AND NATURAL ASSETS		7.1669		4.184.023
1. Pppegggipgint and equipment		6.7810		3.848.651
2. Inggattnandierpperty		142.2		<b>326</b> :93 <del>0</del>
3. Natwial assetgress		6933		
IV. LONGTISE BAYDEN SIAL INVESTMENTS		6 <b>9</b> 59	<b>5</b> 92	869:798
- Advances		1.684.7	89	317.829
- Other			0	0
II. FIXED ASSETS HELD FOR SALE			0	0
III. SHORT-TERM RECEIVABLES, INVESTMENTS AND CASH		4.562.6	78	6.295.134
1. Receivables		3.776.5	62	4.563.152
Receivables in domestic market – 3 <sup>rd</sup> parties		664.5	59	649.260
Receivables in foreign market		757.4	77	524.583
Receivables from associated legal entities		2.354.5	26	3.389.309
Receivables for prepaid income tax				0
Short-term financial investments		128.8	04	1.274.229

4. Cash and cash equivalents 5. VAT and AVR	523.815 133.497	221.357 236.396
IV. DEFERED TAX ASSETS		0
V. LOSS OVER CAPITAL		
TOTAL ASSETS	17.294.054	17.072.689

LIABILITIES

CAPITAL	11.260.015	10.096.066
I. BASIC CAPITAL	6.906.480	4.564.674
II. SUBSCRIBED CAPITAL UNPAID		0
III. RESERVES	1.371.588	1.328.380
IV. EFFECT OF RESTATEMENT OF CAPITAL	1.837.936	1.839.541
V. UNREALIZED GAINS FROM SECURITIES	571	2.476
VI. UNREALIZED LOSSES FROM SECURITIES		0
VII. RETAINED PROFIT	1.143.440	2.381.407
VIII. LOSS		0
IX. OWN SHARES PURCHASED	0	20.412

LONG-TERM PROVISIONS AND LIABILITIES	6.034.039	6.976.623
I. LONG-TERM PROVISIONS	49.890	45.136
II. LONG-TERM LIABILITIES	2.895.566	1.791.150
1. Long-term loans	2.895.503	1.790.364
2. Other long-term liabilities	63	786
III. SHORT-TERM LIABILITIES	2.952.947	5.004.382
1. Short-term financial liabilities	2.345.998	2.559.443
2. Liabilities from assets held for sale		0
3. Liabilities from business operations	521.683	2.381.489
Liabilities in domestic market – 3 <sup>rd</sup> parties	317.492	1.373.827
Liabilities to associated legal entities	158.500	993.694
Liabilities in foreign market	45.691	13.968
4. Other short-term liabilities	32.794	23.986
5. Liabilities for VAT and other public revenues and accruals	29.618	24.098
and deferred income		
6. Liabilities for taxes on profit	22.854	15.366
IV. DEFERED TAX LIABILITES	135.636	135.955
TOTAL LIABILITES	17.294.054	17.072.689
Off-balance sheet assets	10.593.951	8.469.955
Off-balance sheet liabilites	10.593.951	8.469.955

Data on the balance and property, liabilities and capital management of the company between the two business years can be obtained by comparing the balance sheet items as of the last day of the two business years.

- The balance of property, plant and equipment and natural assets in the year 2011 is RSD 2.932.854 thousand higher compared to the same period in the previous year, where the most significant investment relates to the land purchased for the construction of the plant for soy protein concentrates, extraction for the factory for production of soy protein concentrates and the facilities relating to the construction of the SPC factory and the equipment purchased such as an extruder, mills, packing machine for finished products, additional equipment for the biomass boiler, forklifts and other equipment.
- The balance of inventories was reduced by 17% compared to the balance on December 31, 2010. The most significant reduction was recorded at the item of inventories of raw materials which were reduced by RSD 2.714.054 thousand compared to the previous year, i.e. by 56%. Unlike the previous year, the most important supplier of the basic raw

material – soybeans – Victoria Logistics d.o.o. Novi Sad failed to perform the invoicing of the entire purchased amount of the soybeans in December of 2011, thus causing the inventories on December 31, 2011 to amount to only 53.505 tons of soybeans of JUS quality as opposed to the year 2010 when the year-end stock amounted to 138.385 tons of soybeans. Invoicing of the remaining amount of soybean was performed in January 2012.

During the year 2011, for the purpose of financing the purchase of soybean, the advances were paid to Victoria Logistics which partly remained on balance as of the date of making the balance sheet due to the impossibility of closing the liability because the advanced amount of the soybean failed to be invoiced in December 2011, but was invoiced in January 2012.

- Work in process and finished products recorded higher values compared to the previous year due to the reduced realization of soybean meal, which accounts for one reason why the amount of meal was left on stock.
- Receivables from foreign customers on December 31, 2011 were by RSD 232.894 thousand higher compared to the balance on December 31, 2010 due to the increased sale of program for humans in foreign market. Receivables from associated entities were reduced compared to the previous year by RSD 1.034.783 thousand owing to the fact that the scope of trade with the associated entities was reduced, especially the trade in merchandise. The inspection of transactions with associated legal entities has been provided in notes to financial statements.
- Basic capital of the Company was increased on December 31, 2011 by RSD 2.341.806 thousand compared to the same period in the previous year.

Based on the decision issued by the Company Assembly of Shareholders dated June 30, 2011 the issuance of shares of X emission was performed based on the conversion of the retained profit into basic capital. 5.050.680 items of shares with voting rights but with no par value and with individual book value of RSD 463,661404, i.e. of total value of RSD 2.341.805.379,95 were issued. The basic capital of the company after the increase based on converting the retained earnings amounted to RSD 6.906.479.571,15 and was divided into 14.895.524 shares. The shares of X emission were entered into the database of the Central Securities Database on August 9, 2011.

On December 31, 2010 the Company recorded the amount of RSD 20.412 as the item of own shares purchased.

At the meeting held on October 20, 2010 the Board of Directors made a Decision on acquiring own shares in the organized market in order to prevent disturbances in the securities market and in order to prevent major and immediate damages to the company. Sojaprotein AD Bečej has acquired 45.741 own shares in Belgrade stock exchange market.

In accordance with the legal regulations, the Decision on disposal of 45.741 own shares has been issued, which accounts for 0,46% of total shares. In addition to the already acquired 45.741 own shares, the Company will have disposed of the own shares of X emission acquired on the basis of participation in the increase of basic capital out of the Company assets by August 9, 2012. Own shares shall be sold on the basis of offer submitted to all the shareholders according to the pro-rata basis.

- Increase in the position of liabilities for long-term loans in the amount of RSD 1.105.139 thousand occurred as a result the indebtedness for investment loan for the construction of the plant for production of soy protein concentrate.
- Decrease in short-term liabilities in the year 2011 compared to 2010 amounted to RSD 2.051.435 thousand.

The largest decrease in liabilities was recorded in the position of liabilities to 3<sup>rd</sup> parties which was reduced by RSD 1.056.335 thousand compared to December 31, 2010. This decrease is a result of settlement of liabilities by means of compensation. Liabilities to associated legal entities were reduced compared to the previous year because the associated legal entity Victoria Logistics failed to invoice the soybeans.

# CASH FLOWS Realization Realization 2011 2010 000 RSD 000 RSD

INFLOW- 3rd		12.625.875	10.984.313
1. Cash inflows from business activities	ĺ	8.917.187	8.038.645
Sale of crude soybean oil		2.744.271	1.273.605
Sale of program for humans		2.418.788	2.261.943
Sale of soybean meal		3.156.211	4.148.765
Income from subsidies from sale of oil		53.994	61.972
Subsidies from the sale of program for humans		54.444	144.484
Other inflows (premiums, donations, rentals, employee		102.635	146.891
receivables)			
VAT refund		386.844	985
2. Cash inflows from investment activities		92.244	0
Sale of shares and stocks	ſ	25.508	0
Sale of property, plant and equipment		0	0
Other financial investments		66.736	0
3. Cash inflows from financing activities		3.616.444	2.945.668
Increase of basic capital	ſ	0	0
Long-term and short-term loans		3.532.139	2.945.668

OUTFLOW – 3rd	7.912.236	12.189.122
1. Cash outflows from business activities	2.034.105	3.112.264
Purchase of soybean	89.558	690.615
Purchase of other raw materials and packaging	122.514	98.971
Other payments to suppliers	678.488	609.835
Advances	50.715	0
Salaries, fringe benefits and other personal expenses	425.510	382.731
Interest paid	162.943	288.233
Tax on profit	54.905	35.233
Duty clearance and other taxes (except for VAT)	371.068	144.331
VAT paid	76.847	862.315
Other outflows	1.557	
2. Cash outflows from investment activities	3.230.197	749.138
Purchase of shares and stocks	0	36.345
Purchase of property, plant and equipment - INVESTMENTS	3.091.045	609.979
Other financial investments	139.152	102.814
3. Cash outflows from financing activities	2.647.934	8.327.720
Purchase of own shares and stocks	1.517	0
Long-term and short-term loans	2.645.490	8.321.080
Financial leasing	927	6.640
Dividends paid	0	0
	0.000.000	4 000 004
Cash flows from business activities	6.883.082	4.926.381
Cash flows from investment activities	-3.137.953	-749.138
Cash flows from financing activities	968.510	-5.382.052

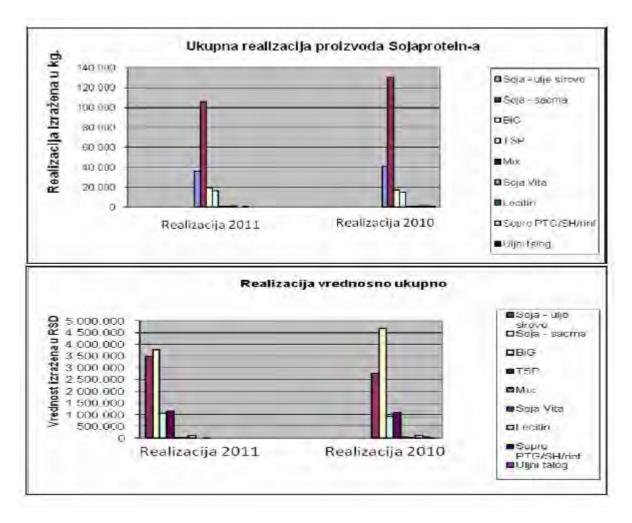
A comparative overview of the generated cash inflows in the year 2011 compared to the year 2010 shows the evident increase in the inflow from the sale of crude soybean oil by 115%. The recorded inflow of funds from the sale of oil has been initiated by the increased export of crude soybean oil and the increased oil prices in world stock exchange markets.

- Inflows from the sale of higher phases of processing in 2011 were by 7% higher compared to the same period in the previous year by with the tendency of additional increase and the orientation of Sojaprotein AD to export programs.
- The period observed recorded the decrease in the inflow of funds from the sale of meal by 24% in the year 2011 compared to the year 2010 due to the general illiquidity of the consumers of the soybean meal and reduced sale in animal feed.
- Decrease in the inflow from subsidies from oil exports in the year 2011 by 13%, and the
  program for humans by 62% occurred due to suspended disbursement of funds on that
  basis. Inflow of funds on the basis of subsidies in 2011 relates to the collected amount of
  exports effected in 2010.
- Increase in the inflows of funds in 2011 from the VAT refund by 39173% compared to the year 2010 is the result of investing activities into new investments as well as the increased sales in foreign markets which is not subject to calculation and payment of value added tax.
- In the year 2011, Sojaprotein AD had major investment activities into construction of the factory for traditional soy concentrates (SPC), storage facility for finished products,

- extractors for concentrate texturing which resulted in the increased outflow of funds for purchase of property, plant and equipment by 407%.
- At the same time the increase in investment activities caused the increase in paid duties by 157% in the year 2011 and enabled the increased deduction item in the position of VAT, thus causing the reduced outflow for VAT by 91% in the year 2011.
- After redirecting the loan burden for procurement of raw materials to Victoria Logistics, there was a decrease in loan activities and reduced indebtedness of Sojaprotein, so that in the future Sojaprotein shall be indebted only for purposes of the own core business. This resulted in lower outflow of funds in 2011 by 68% for purposes of the long-term and short-term loans, as well as the lower outflow of funds for payment of interest rates in 2011 by 43% compared to 2010.
  - Outflows for the purchase of soybeans in the year 2011 recorded the decrease of 87% compared to the observed period in 2010 when the purchase of soybeans from exports was performed which caused the increased outflow of funds for these purposes in 2010.

#### **INFORMATION ON SALES OF FINISHED PRODUCTS**

Economic difficulties and decreased demand influenced the sales of soybean products. Reduction in economic activities, especially in the meat industry and livestock breeding sectors, resulted in the reduction of the entire physical scope of Sojaprotein products realization in 2011 by 12,28% compared to the year 2010.



#### **REVIEW OF SOJAPROTEIN PRODUCTS REALIZATION per quantity**

	F	REALIZATION in kg realiz.Jan Dec '11		REALIZATION in kg ealiz.JanDec '12	
Sales - TOTAL		180.213.4	14	205.373.0	47
Soybean – crude oil		36.192.2	60	40.522.4	40
Soybean – meal		105.492.42	20	130.052.3	886
BiG		19.532.9	60	16.959.8	30
TSP		16.648.83	26	15.000.4	48
Mix		111.8	40	219.7	65
Soja Vita		56.0	80	65.1	99
Lecithin		911.80	00	960.7	'80
Sopro PTG /SH / bulk			0	1.345.6	088
Shells		1.184.40	60	128.4	20
Oil residue		82.8	40	118.1	00
Program for humans		37.261.43	34	33.206.0	)22

#### **Domestic sales**

Decrease in sales of soybean meal in 2011 compared to 2010 was caused by the reduced demand in soybean meal as the component for animal feed, mostly due to

significantly reduced livestock in the country, and only partly due to the presence of competition. Speaking in terms of value, the income in the year 2011 was reduced by 16,21% compared to the same period in the previous year which was the result of lower sales in the amount and lower realized sales prices compared to the previous year.

The volume of the soybean oil sales in domestic market was increased by 1.912 t in 2011. Due to the achieved good prices, the income generated was higher by RSD 403.326 thousand i.e. by 63,60% compared to the year 2010.

Decrease in the sale of BiG by 16, 32% compared to the previous year was caused by the reduced volume of production in confectionery industry, the presence of competitors offering the significantly lower price of flour, as well as occasional suspensions of deliveries of flour to customers who are in arrears with settling the liabilities. The income generated is reduced by RSD 17.689 thousand i.e. by 11%, but the sales prices achieved were by 68,85% higher compared to 2010.

Sale of TSP, BiG and Mix was at about the same level of realization as in the previous year when taking into account the quantity and the values realized, although the production in meat industry recorded some decrease.

Sale of lecithin was slightly lower in terms of the quantities sold compared to the previous year, but the income generated from the sale was increased due to the increase in prices.

Sale of Soja Vita products recorded decrease of 12 t in terms of quantity caused by the reduced standard of living and reduced public spending.

#### Foreign sales

Realization of total exports of finished soybean products in the year 2011 in the amount of 60.521 t compared to the realized 48.514 t in 2010 was increased in volume by 24,75%. The larger physical volume of realization resulted in the realized income increase of 44% compared to 2010.

The greatest expansion, and thus the greatest impact on the growth of exports of finished soybean products in the year 2011 recorded foreign sales of crude soybean oil which was increased by 60% compared to 2010. Thanks to the commitment that Sojaprotein shall directly realize oil in foreign markets and the favorable trends in prices of this product in world markets, the company achieved larger income compared to 2010.

In terms of sales of products from the program for humans (BiG, TSP, Mixes, Soja Vita, Lecithin) the expansion of exports was continued in accordance with the strategic orientation of Sojaprotein. In 20111, the total amount of 32.920 t of final products of program for humans were exported, which is by 17% larger volume compared to the year 2010.

Regionally speaking, the year 2011 was dominated by exports in the markets of EU member states. 48.000 t of soybean products were placed in the markets of EU member states, or almost 80% of total exports.

Exports of soybean products to Russia (9,9%), especially TSP and Flour have traditionally had major importance in the foreign trade of SOJAPROTEIN but in other markets also (CEFTA, BSISA) the sale of products belonging to higher phases of processing is predominant, so, although having modest share of 5% in total exports, these markets represent an indication of new export perspectives of SOJAPROTEIN in the future.

### KEY INDICATORS

A Profitability	
A. Profitability	
Gross margin	10,53%
<b>G</b>	
EBITDA margin	11,44%
EBIT margin	9,78%
EBT margin	9,89%
5	,
Not profit margin	0.300/
Net profit margin	9,38%
Return on equity (ROE)	10,27%
Return on total assets (ROA)	9.14%
B. Liquidity indicators	
	0.45
General liquidity ratio	3,15
Reduced liquidity ratio or	
quick ratio	1,55
C. Effectiveness of asset management	
Ratio of trade receivables	2,98
Ratio of trade receivables third parties	9,34
Ratio of trade receivables from foreign customer	s 7.10
	,
Inventory turnever ratio	2.20
Inventory turnover ratio	2,39
Ratio of accounts payable	15,13
Fixed assets turnover ratio	1,82
Turnover ratio of net fixed assets	1,20
Turnover ratio of total assets	0,69
	- 1

## IMPORTATNT BUSINESS EVENTS BETWEEN BALANCING DATE AND REPORTING DATE

In the first quarter of 2012, the construction of the high-rack storage of finished products with 14.000 pallet positions in accordance with international FIFO standards was completed and put into operation, which significantly improved the Company logistic capacity in the area of delivery of finished products.

The final works in the construction of the Factory of soy protein concentrates for production of 70.000 t of traditional soy protein concentrates are in progress, and it is probable that the test run of this factory shall commence in the second half of May 2012.

April of 2012 recorded the successfully carried out monitoring of the health and operational safety management systems in accordance with the standard OHSAS 18001:2007. High value and quality of products were confirmed by Sojaprotein AD by the extension and expansion of KOSHER certificate for all its products in March 2012.

#### CONCLUSION

Company business operations were affected by the current global financial crisis and deteriorated economic conditions during the year. Because of the economic crisis in the global market and its impact on the Serbian market, deterioration of business situation in the country affected the position of certain branches of business activities which was indirectly and partly reflected in the Company business operations.

Generally speaking, it can be said that the year 2011 represents the turning point in the foreign business operations of SOJAPROTEIN. Although the impact of the global financial crisis, accompanied with the recession, contributed to some regions or countries recording decrease in sales, the achieved results are beyond all expectations. This is especially the case with the sale of products of higher levels of processing in the EU market which was achieved at the level of even 65% of total exports of products of higher levels of processing. Obviously, the long-term strategy of SOJAPROTEIN oriented to the production of solely NON GMO soybean products in conditions of the increased global demand for the same has given the right results. This creates the conditions for further growth in exports of SOJAPROTEIN products, both from the existing and from future production programs. Implementation of the investment SPC project shall achieve the full independence from the sale of low-profit soybean meal in domestic market with an emphasis on the highly profitable and total exports.

GENERAL MANAGER

AKCIONARSKO DRUBranisalavaPavlović

#### STATEMENT OF PERSONS RESPONSIBLE FOR PREPARATION OF THE REPORT

To our best knowledge, the annual financial report has been prepared in accordance with the appropriate international standards of financial reporting and provides accurate and objective data on the assets, liabilities, financial position and business operations, income and losses, cash flows and changes in equity of the public company, including the companies included in the consolidated statements.

Persons responsible for preparation of the annual report:

"Sojaprotein" A.D. Bečej, Industrijska No.1, 21220 Bečej

General Manager BSc. Lawyer BranislavaPavlović Executive Manager of Finance Department: BSc.Ecc. AnkicaNikolić Chief of Accounting: Econ. Dragana Anđelković

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## ASSEMBLYDECISIONON THE APPROVALOF THE COMPANYCONSOLIDATEDANNUALFINANCIAL REPORT\* Note\*:

Financial Report"Sojaprotein" ADBečejfor the year 2011 wasapproved andaccepted on February 28, 2012 by theBoard of Directorsof the issuerandtimely delivered to the Business Registers Agencyon February 29, 2012.

ConsolidatedFinancial Report"Sojaprotein" ADBečejfor the year 2011 wasapproved and accepted on April 27, 2012 by the Board of Directorsof the issuerandtimely delivered to the Business Registers Agencyon April 27, 2012.

By the timeof reportingthe Audit Report of the Consolidated Financial Statementshas not yet been completed and submitted. The Company shall immediately upon delivery and acceptance of the Audit Report, submit the same to the Commission and publish it on its website. Annual Report of the company at the time of publication has not yet been approved by the Company's competent authority (Shareholders Assembly). The Company shall subsequently publish the full decision of the competent authority on the adoption of the Annual Report.

### DECISION OF THE GENRAL ASSEMBLY OF SHAREHOLDERS ON DISTRIBUTION OF PROFIT\*

Note\*

Decision on distribution of profit of the Company for the year 2011 shall be issued on a regular annual Assembly of Shareholders. The Company shall subsequently publish the Decision of the competent authority on distribution of the Company profit.

The public company is obliged to prepare the Annual Report, publish it to the public and submit it to the Commission, and this report shall be submitted to the regulated market, i.e. MTP, if the securities of the Company have been involved in trading, not later than four months after the end of each fiscal year, and is also obliged to ensure that the Annual Financial Report is made available to the public during at least five years from the date of publication.

The Company is responsible for the accuracy and truthfulness of the information specified in the Annual Report.

Persons responsible for preparation of the Annual Report: "Sojaprotein" A.D. Bečej, Industrijska No.1, 21220 Bečej

General Manager BSc. Lawyer BranislavaPavlović Finance Department: BSc.Ecc. AnkicaNikolić Chief of Accounting: Econ. Dragana Anđelković

AKCIONARSKO DRIJE ZA PRERATU SOLI

PRERADU SOJE